08-01789-cgm Doc 19903-1 Filed 10/30/20 Entered 10/30/20 15:30:34 Exhibit 1 Pg 1 of 60

EXHIBIT 1

Page 1 1 UNITED STATES BANKRUPTCY COURT 2 SOUTHERN DISTRICT OF NEW YORK Adv. Case No. 10-04377-smb 3 Adv. Case No. 10-04658-smb 4 5 6 IRVING H. PICARD, TRUSTEE FOR THE LIQUIDATION OF BERNARD L. 7 MADOFF INVESTMENT SECURITIES LLC, 8 Plaintiff, 9 v. 10 NELSON et al., 11 Defendants. 12 13 14 United States Bankruptcy Court 15 One Bowling Green 16 New York, NY 10004 17 18 May 8, 2019 19 10:22 AM 20 21 BEFORE: 22 HON STUART M. BERNSTEIN 23 U.S. BANKRUPTCY JUDGE 24 25 ECRO: NAROTAM RAI

Pg 3 of 60	
Page 2	Page 4
1 HEARING re 10-04377-smb TRIAL	1 CHAITMAN LLP
2	2 465 Park Avenue
3 HEARING re 10-04377-smb Motion In Limine Number 1 to Admit	3 New York, NY 10022
4 the Plea Allocutions of Bernard L. Madoff and BLMIS	4
5 Employees (also applies to Adv. Proc. No. 10-04658)	5 BY: HELEN DAVIS CHAITMAN
6	6 JENNIFER ALLIM
7 HEARING re 10-04377-smb Motion In Limine Number 2 to Admit	7
8 the Trial Testimony of Frack DiPascali (also applies to Adv.	8 ALSO PRESENT TELEPHONICALLY:
9 Proc. No. 10-04658)	9
10	10 SEAN DALY
11 HEARING re 10-04377-smb Motion In Limine Number 3 to Exclude	11 DAVID J. SHEEHAN
12 Testimony and Exhibits Related to Defendants Asserted Tax	12 ROBERT A. RICH
13 Obligations to Governmental Taxing Authorities (also applies	13
14 to Adv. Proc. No. 10-04658)	14
15	15
16 HEARING re 10-04658 TRIAL	16
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18	18
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22	22
23	23
24	24
25 Transcribed by: Sonya Ledanski Hyde	25
Page 3	Page 5
1 APPEARANCES:	1 PROCEEDINGS
2	2 CLERK: Please be seated.
3 BAKER HOSTETLER LLP	3 THE COURT: Picard versus Nelson. Is the
4 Attorneys for the Trustee	4 Plaintiff ready?
5 45 Rockefeller Plaza	5 MR. CREMONA: We are, Your Honor. Good morning.
6 New York, NY 10111	6 THE COURT: Is the Defendant ready?
7	7 MR. HUNT: Yes.
8 BY: SEANNA R. BROWN	8 THE COURT: All right. Why don't we deal with the
9 NICHOLAS J. CREMONA	9 motions in limine first, which and objections, which I've
10 DEAN HUNT	10 reviewed?
11 LAN HOANG	11 MR. CREMONA: Thank you, Your Honor. Nicholas
12 AMY E. VANDERWAL	12 Cremona of Baker & Hostetler appearing on behalf of Irving
12 AMY E. VANDERWAL13 MAXIMILLIAN S. SHIFRIN	12 Cremona of Baker & Hostetler appearing on behalf of Irving 13 Picard as the Trustee.
13 MAXIMILLIAN S. SHIFRIN	13 Picard as the Trustee.
13 MAXIMILLIAN S. SHIFRIN 14	13 Picard as the Trustee. 14 As Your Honor indicated, we have several pretrial 15 motions that we'd like to deal with, the first of which I
13 MAXIMILLIAN S. SHIFRIN 14 15 BAKER HOSTETLER LLP	13 Picard as the Trustee. 14 As Your Honor indicated, we have several pretrial 15 motions that we'd like to deal with, the first of which I 16 think is one that's rather straightforward from our
 13 MAXIMILLIAN S. SHIFRIN 14 15 BAKER HOSTETLER LLP 16 Attorneys for the Trustee 	13 Picard as the Trustee. 14 As Your Honor indicated, we have several pretrial 15 motions that we'd like to deal with, the first of which I 16 think is one that's rather straightforward from our 17 perspective, but I understand, as Your Honor often says,
 13 MAXIMILLIAN S. SHIFRIN 14 15 BAKER HOSTETLER LLP 16 Attorneys for the Trustee 17 811 Main Street, Suite 1100 	13 Picard as the Trustee. 14 As Your Honor indicated, we have several pretrial 15 motions that we'd like to deal with, the first of which I 16 think is one that's rather straightforward from our
13 MAXIMILLIAN S. SHIFRIN 14 15 BAKER HOSTETLER LLP 16 Attorneys for the Trustee 17 811 Main Street, Suite 1100 18 Houston, TX 77002	13 Picard as the Trustee. 14 As Your Honor indicated, we have several pretrial 15 motions that we'd like to deal with, the first of which I 16 think is one that's rather straightforward from our 17 perspective, but I understand, as Your Honor often says, 18 your perspective in this case often depends upon where you
13 MAXIMILLIAN S. SHIFRIN 14 15 BAKER HOSTETLER LLP 16 Attorneys for the Trustee 17 811 Main Street, Suite 1100 18 Houston, TX 77002 19	13 Picard as the Trustee. 14 As Your Honor indicated, we have several pretrial 15 motions that we'd like to deal with, the first of which I 16 think is one that's rather straightforward from our 17 perspective, but I understand, as Your Honor often says, 18 your perspective in this case often depends upon where you 19 sit.
13 MAXIMILLIAN S. SHIFRIN 14 15 BAKER HOSTETLER LLP 16 Attorneys for the Trustee 17 811 Main Street, Suite 1100 18 Houston, TX 77002 19 20 BY: MARIE L. CARLISLE	13 Picard as the Trustee. 14 As Your Honor indicated, we have several pretrial 15 motions that we'd like to deal with, the first of which I 16 think is one that's rather straightforward from our 17 perspective, but I understand, as Your Honor often says, 18 your perspective in this case often depends upon where you 19 sit. 20 So the motion in limine number 3 is a motion to 21 exclude the testimony of Robert Oppenheim. He is an
13 MAXIMILLIAN S. SHIFRIN 14 15 BAKER HOSTETLER LLP 16 Attorneys for the Trustee 17 811 Main Street, Suite 1100 18 Houston, TX 77002 19 20 BY: MARIE L. CARLISLE 21	13 Picard as the Trustee. 14 As Your Honor indicated, we have several pretrial 15 motions that we'd like to deal with, the first of which I 16 think is one that's rather straightforward from our 17 perspective, but I understand, as Your Honor often says, 18 your perspective in this case often depends upon where you 19 sit. 20 So the motion in limine number 3 is a motion to 21 exclude the testimony of Robert Oppenheim. He is an 22 accountant that has been designated by the defendants, and
13 MAXIMILLIAN S. SHIFRIN 14 15 BAKER HOSTETLER LLP 16 Attorneys for the Trustee 17 811 Main Street, Suite 1100 18 Houston, TX 77002 19 20 BY: MARIE L. CARLISLE 21 22	13 Picard as the Trustee. 14 As Your Honor indicated, we have several pretrial 15 motions that we'd like to deal with, the first of which I 16 think is one that's rather straightforward from our 17 perspective, but I understand, as Your Honor often says, 18 your perspective in this case often depends upon where you 19 sit. 20 So the motion in limine number 3 is a motion to 21 exclude the testimony of Robert Oppenheim. He is an 22 accountant that has been designated by the defendants, and 23 based on the declaration that was submitted in opposition to
13 MAXIMILLIAN S. SHIFRIN 14 15 BAKER HOSTETLER LLP 16 Attorneys for the Trustee 17 811 Main Street, Suite 1100 18 Houston, TX 77002 19 20 BY: MARIE L. CARLISLE 21 22 23	13 Picard as the Trustee. 14 As Your Honor indicated, we have several pretrial 15 motions that we'd like to deal with, the first of which I 16 think is one that's rather straightforward from our 17 perspective, but I understand, as Your Honor often says, 18 your perspective in this case often depends upon where you 19 sit. 20 So the motion in limine number 3 is a motion to 21 exclude the testimony of Robert Oppenheim. He is an 22 accountant that has been designated by the defendants, and

1 purported gains from their Madoff investments from the years

2 1985 through 2002. We object and move to have him excluded

3 because of several reasons.

We don't believe the testimony is relevant. We

5 don't think it's probative to any material or fact at issue.

6 And thirdly, I think when you look at the declaration on its

7 face, it's inaccurate for a couple of reasons, and we can

get into that.

But first and foremost, I don't think it's

10 relevant to admit his testimony because it will not prove or

11 dispute -- prove a material fact at issue. And secondly, as

12 we said in our papers and as Your Honor will recall, the

13 issue at the end of the day as to whether the -- what the

14 legal effect of the payment of those taxes has been decided

15 by this court at least two times.

As Your Honor noted in your Cohen decision, the

17 payment of taxes is not a defense. And moreover, to allow

18 the offset for payment of taxes would only come at the

19 expense of other net loser victims and limit the amount

20 recoverable by the trustee for their benefit, which is his

21 charge. And for those reasons, you noted that it's not a

22 defense. You reiterated that in your (indiscernible)

23 decision stating that the payment of taxes is not a defense.

24 When you look beyond that, Your Honor, if you look

25 at the declaration itself, it says --

1 amended objections and responses to Trustee's first set of

2 requests for admissions.

3 And I would direct Your Honor to Paragraph 13,

4 which starts on Page 5 of 9. And that paragraph references

Page 8

5 Mr. Oppenheim, and it says that he prepared the tax return

6 for the Defendants from the period 1992 onward. That was a

7 prior admission by the Defendants which Mr. Oppenheim's

8 subsequent declaration actually contradicts, as you can see

9 if you look at the numbers. It purports to indicate that

10 \$3.5 million in net taxes were paid, and the declaration

11 indicates 5.3. It also is -- there's a further discrepancy

12 that the defendants here received a tax refund from the IRS

13 in Connecticut in the amount of 1.5 million in their

14 admission and Mr. Oppenheim at --

THE COURT: You know what? You don't want to call

16 him as a witness, and now you're impeaching him.

17 MR. CREMONA: I'm just -- I'm just merely

18 providing independent basis that -- to demonstrate that his

19 testimony is unreliable. I think for the reasons we've

20 stated, legally I think -- based on application of Rules 401

21 and 403 and the prior determinations by Your Honor -- his

22 testimony should be excluded because it will have no

23 material effect on the outcome of the issues before the

24 Court.

25 THE COURT: What's the relevance of the taxes?

Page 7

THE COURT: Where is the declaration? 1

2 MR. CREMONA: It's in -- it's in Exhibit 2, the

3 Defendant's opposition to our motion, and it actually

4 provides in it that -- if you look at Exhibit A to Mr.

5 Oppenheim's declaration, provides that the 5.3 million 6 purportedly paid in gains includes gains on these accounts

7 from the years 1985 through 1991. These accounts were not

8 opened --

9 THE COURT: To 2002.

10 MR. CREMONA: Right, but I'm focused on the 1985

period through 1991. These accounts --11

12 THE COURT: Okay.

13 MR. CREMONA: These accounts didn't exist, and

14 that aggregates to 2.9 million purportedly in gains that the

15 taxes were paid on. Obviously, that's (indiscernible)

16 inaccurate and I would submit unreliable, and that presents

17 an independent basis to excluded it.

18 If you look then, Your Honor, to TX-24, which is

19 the Defendant's -- one of Plaintiff's Exhibit TX-24, and

20 that's --

21 THE COURT: Can you put it up on the screen? You

22 know, we have a lot of loose leaf here, and I'd appreciate

23 both sides, if you can display the exhibits on a screen.

24 MR. CREMONA: We can do that, Your Honor. And

25 just for the record, that is Carol and Stanley Nelson's

Page 9 MS. CHAITMAN: The relevance of the taxes is, Your

2 Honor, we believe that the Defendant should not be liable

3 for made-up gains to the extent that the reporting of those

4 gains caused them to be liable to the state and local and

5 federal taxing authorities for 50 percent, essentially, in

6 taxes.

7 And I know that Your Honor, in other cases which

8 are not consolidated with this case, you've ruled against

9 the Defendants on this issue, but it hasn't gone up on

10 appeal. And this is an issue that we are asserting, and

11 we're entitled to a ruling on it. I anticipate that your

12 ruling will be the same, but it's not a consolidated case,

13 and we have a right to that ruling.

14 THE COURT: I understand that. You've made your

15 record. I'm going to exclude the testimony for the reasons

16 I've stated in the prior decisions referred to by Mr.

17 Cremona.

18 The amount of taxes which these defendants and

19 other investors paid is irrelevant to the determination of

20 what was deposited and what was withdrawn within -- capped

21 by the two-year withdrawal. So I'll grant that motion to

22 exclude the accountant's testimony. You've made your

23 record.

24 MS. CHAITMAN: Thank you.

25 THE COURT: Okay.

Page 10 The decision that I referred to at ECF-16180 went 1 MR. CREMONA: Thank you, Your Honor. 2 I'm going to move on to the second motion that's 2 on at length to describe some of the attacks on the trustee.

- 3 the motion by the Trustee to quash the subpoena of Mr.
- 4 Picard as Trustee.
- 5 Your Honor may recall this issue because you
- 6 issued a decision on a nearly identical motion back in June
- 7 of 2017 in the profit withdrawal proceeding, and that's
- 8 referred to at ECF-16180. I would submit that the issues
- 9 there were nearly identical to the issues now before you.
- 10 There, the Claimant sought to subpoena the Trustee and have
- 11 him testify at that trial on issues as to his determination
- 12 and the -- and his knowledge of the books and records of the
- 13 Debtor.

1

- 14 Your Honor noted in that decision -- you granted
- 15 the Trustee's motion and held that allowing the Claimant to
- 16 pursue that line of inquiry as to the Trustee's subjective
- 17 knowledge and conclusions would propel the Court and the
- 18 parties into a time-consuming immaterial area that will
- 19 prolong the trial without any corresponding benefit.
- I would say here it's even clearer, Your Honor.
- 21 We have the Trustee who any personal knowledge that he would
- 22 -- well, he has no personal knowledge of the books and
- 23 records prior to his appointment. Any personal knowledge
- 24 that he would have obtained would've been in consultation
- 25 with his counsel and through his experts.

Page 12

Page 13

- 3 And unfortunately, some of those attacks are maintained in
- 4 these papers in opposition to this motion which talked about
- 5 the Trustee's compensation and that he had -- and there are
- 6 false statements in there, candidly, Your Honor, which are
- 7 unfortunate. And I hope today we can put a rest to a lot of
- 8 that through this trial.
- But for those reasons, Your Honor, I would
- 10 respectfully request that the motion be granted because Mr.
- 11 Picard's testimony is not based on firsthand knowledge,
- 12 would be duplicative, and the design here is purely to
- 13 harass the Plaintiff.
- 14 THE COURT: Okay.
- 15 MS. CHAITMAN: Your Honor, the design is not to
- 16 harass. The design is to bring out the truth about what
- 17 really happened here.
- 18 THE COURT: But what does he have to -- what does
- 19 the Trustee have to say in this case?
- 20 MS. CHAITMAN: He has to explain the basis on
- 21 which he's asserted from inception of his appointment that
- 22 Madoff never purchased securities with investment advisory
- 23 customers' money when Mr. Madoff contradicted that, and we
- 24 will prove that --
- 25 THE COURT: I understand your case, but the

- As you noted in that opinion, those experts were 1 Trustee didn't do any of this work. He hired FTI to do it.
- 2 retained nearly contemporaneously with -- to his appointment
- 3 and anything that he would've learned from them would've --
- 4 would be most certainly work product and privilege, being
- 5 discussions with others. And that work went on for two 6 years prior to the commencement of these voidance actions.
- 7 So he certainly lacks personal knowledge. And I think more
- 8 importantly, Your Honor --
- THE COURT: But all trustees lack personal
- 10 knowledge of records that were maintained before he or she
- 11 was appointed, right?
- 12 MR. CREMONA: Understood, but my -- I think the
- 13 more important point though is that his testimony would
- 14 merely be duplicative of the testimony of his expert. The
- 15 lines of inquiry that have been set forth in Ms. Chaitman's
- 16 opposition are the Trustee's factual basis for calculating
- 17 clawback exposure, his factual basis for determining whether
- 18 they received the withdrawal, and whether any real
- 19 securities were purchased.
- The Trustee's three experts that were property
- 21 disclosed under Rule 26 are going to testify to those very
- 22 same issues. His testimony would be merely cumulative of
- 23 those. And the very fact that Your Honor should consider
- 24 and has considered is whether this -- whether this is
- 25 designed to harass the Trustee.

- 2 MS. CHAITMAN: You know what, Judge? I --
- 3 THE COURT: All that he knows -- there's a
- 4 representation that he has no personal knowledge. And I
- 5 know you cited the International Management case in your
- 6 papers, but there the trustee was the certified forensic
- 7 accountant who actually did the work that FTI did in this
- 8 case, and he called himself as the only witness in the case.
- Mr. Picard's testimony is just going to be, you
- 10 know -- he won't be able to testify -- or I wouldn't let him
- 11 testify -- about what FTI or his lawyers told him on work
- 12 product and attorney-client privilege, and it'll just unduly
- 13 delay the trial, so I will sustain that motion to quash that
- 14 subpoena.
- 15 MR. CREMONA: Thank you, Your Honor. We're going
- 16 to -- I'm going to cede the podium to my colleague, Lan
- 17 Hoang, who's going to handle the remaining motions in
- 18 limine.
- 19 MS. HOANG: Good morning, Your Honor. Lan Hoang
- 20 on behalf of the Trustee.
- 21 THE COURT: Okay. Please keep your voice up.
- 22 MS. HOANG: Yes. In continuing with dealing with
- 23 witnesses to be presented at trial, I'd like to take the --
- 24 argue the motion to strike Ms. -- the Defendant's witnesses:
- 25 Mr. Madoff by deposition, Ms. Pitt by in person or by

	Pg 6 of 60		
	Page 14		Page 16
1 deposition, and the new	disclosure, Ms. Agatha Cole as a	1	MS. HOANG: Your Honor, it's we've proceeded
2 witness.		2	based on your orders that the testimony and those witnesses
3 As to Mr. Madoff	and Ms. Pitt, I think it the	3	would not are you I guess is the argument that you're
4 issue here is not the relev	vance, which is the argument that	4	going to take judicial notice of those depositions?
5 Defendants made in their	r papers. They're relevant. They	5	THE COURT: I mean, the judicial I don't know
6 worked at BLMIS. They	perpetrated fraud. That's not the	6	what that means.
7 issue here.		7	MS. HOANG: Okay.
8 The issue here is the	hat Your Honor has ruled on.	8	THE COURT: Were the depictions taken? Yeah. I
9 We've had years of disco	overy, years of discovery dispute,	9	suppose I could take judicial notice of that
10 and Your Honor has alre	ady ruled that any deposition,	10	MS. HOANG: Yes.
11 particularly the Madoff of	leposition that was taken after the	11	THE COURT: but the question is the
12 close of discovery in this	s case, would not are not	12	truthfulness.
13 that they are not permitte	ed to participate in Madoff's	13	MS. CHAITMAN: Yeah.
14 deposition, and that depo	osition would not apply in that	14	THE COURT: Of all the depositions that are being
15 case.		15	offered, really, and all the witnesses.
16 THE COURT: I u	inderstand that, but, you know, they	16	And yes, Ms. Chaitman?
17 weren't permitted to part	icipate in the Bonaventure trial	17	MS. CHAITMAN: There's a vital distinction that
18 either, and I don't see the	e difference between your argument	18	I'd like to make, which is that the Trustee participated in
19 for using DiPascali's test	imony and the argument to use	19	Madoff's deposition.
20 Madoff's and I'm sorry	, I forget the other witnesses'	20	THE COURT: They're not arguing that they didn't
21 names deposition testing	mony. Isn't it really the same	21	have a motive to cross-examine, if that's what you're
22 issue?		22	getting to.
	s actually not, Your Honor. Your	23	MS. CHAITMAN: They had the ability to cross-
24 Honor has already ruled	in this case as to Mr. Madoff and	24	examine.
25 Ms. Pitt. As to the as t	to DiPascali, there's other	25	THE COURT: Well, they also had the motive because
	Page 15		Page 17
1 grounds for the inadmiss	ibility of his testimony, and that	1	it's the same issues.
2 is the judicial notice, the	trustworthiness under 807.	2	MS. CHAITMAN: Right, but they're seeking to put
3 There are other grounds	to admit that.	3	into evidence criminal trial testimony
4 Here we have cour	rt rulings by Your Honor that	4	THE COURT: We haven't gotten to that yet, but
5 state explicitly: these wi	tnesses will not be these	5	MS. CHAITMAN: Okay. Okay.
6 individuals will not be w	ritnesses at this trial. The	6	THE COURT: But I just
7 Trustee		7	MS. HOANG: Your Honor, if I may.
8 THE COURT: I d	on't recall stating that. If you	8	THE COURT: Look. Look. I'm going to overrule
9 say I did, I did, but I reca	all also raising the issue that	9	any objection to the use of depositions, assuming that they
10 even as to non-participar	nts, how do you keep the information	10	otherwise comply with, you know, the catchall provision that
11 out?		11	you had the motive to cross-examine the witness. When you
12 MS. HOANG: Yo	our Honor, that was actually our	12	get to DiPascali, because I have more of a problem with that
13 argument at on the mo	tions to open discovery to take	13	one, so I'll overrule the objection to the use of Madoff
	tions to open discovery to take ositions of additional BLMIS	13 14	one, so I'll overrule the objection to the use of Madoff depiction and any deposition unless you can convince that
14 adianta to take the dep	•	1	·
14 adianta to take the dep	ositions of additional BLMIS	14 15	depiction and any deposition unless you can convince that
14 adianta to take the dep 15 witnesses, and Your Hor	ositions of additional BLMIS nor said no. If discovery is closed	14 15	depiction and any deposition unless you can convince that you didn't have a motive to cross-examine on the particular
14 adianta to take the dep 15 witnesses, and Your Hon 16 17 THE COURT: Ri 18 MS. HOANG: t	ositions of additional BLMIS nor said no. If discovery is closed ght. those depositions would not	14 15 16 17 18	depiction and any deposition unless you can convince that you didn't have a motive to cross-examine on the particular issue on which the deposition is being offered. MS. HOANG: Okay, Your Honor. What I would offer is that we will have counter designations to the
14 adianta to take the dep 15 witnesses, and Your Hon 16 17 THE COURT: Rig 18 MS. HOANG: t 19 THE COURT: Th	ositions of additional BLMIS nor said no. If discovery is closed ght. those depositions would not ney can't	14 15 16 17 18 19	depiction and any deposition unless you can convince that you didn't have a motive to cross-examine on the particular issue on which the deposition is being offered. MS. HOANG: Okay, Your Honor. What I would offer is that we will have counter designations to the THE COURT: Okay. Fair enough.
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	Pg 7 01 00		
	Page 18		Page 20
1	•		a collection of documents. And if we if we just admit
2	attorney at Ms. Chaitman's firm. She was disclosed on May	2	the documents into evidence, in a post-trial brief I can tie
3	1st, 2019 as in turning in her firm and somebody who	3	everything together.
4	previously worked at Dow Jones. And now she is being	4	THE COURT: Well, that's what I thought she was
5	proffered, I'm not really sure for what, whether she's being	5	going to do. She can't opine.
6	proffered as a fact witness, whether she's being proffered	6	MS. CHAITMAN: No, she's not. She was
7	as an expert witness.	7	THE COURT: Let me let me just finish.
8	In Ms in the argument that in response for	8	MS. CHAITMAN: Yeah.
9	our motion to strike, Ms. Chaitman says that Ms. Cole will	9	THE COURT: She can't opine that a particular
10	simply testify concerning her analysis of the documents	10	purchase of treasury notes or treasury bills by BLMIS from
11	produced by the Trustee, which prove that Madoff purchased	11	Lehman or somebody like that are the same notes that appear
12	securities with investor and advisory customers' money and	12	in a customer statement. I suppose if all of the documents
13	that those securities were listed on the Nelson statement.	13	are admitted, you know, as it's basically a legal
14	That's Your Honor, that is expert opinion,	14	argument that on May 1, let's say, you know, BLMIS purchased
15	expert analysis. She is going to offer an opinion she is	15	10,000 treasury bills. On May 2, the same treasury bills
16	going to offer her analysis of those documents produced by	16	appear in a Nelson statement. I don't really need a witness
17	Trustee. That's Ms. Chaitman's words.		for that as long as the documents are admissible. You can
18	THE COURT: All right. Let me		just prepare a chart and point me to the documents in post-
19	MS. HOANG: So here's what	19	trial briefing.
20	THE COURT: Just a moment. Let me go ahead.	20	MS. CHAITMAN: That's fine because they're all
	Why don't you finish?		documents that were produced
22	MS. HOANG: Okay. So we've had years of	22	THE COURT: Yeah.
23		23	MS. CHAITMAN: by the Trustee.
	disclosed. In she hasn't been disclosed in the year	24	THE COURT: And if she's just going to sit and go
	since. We're in 2019 now. May 1st, seven days before		through documents, you can do that in post-trial briefing.
23	since. Were in 2017 now. May 1st, seven days before	23	through documents, you can do that in post-trial oriening.
	D 10		D 21
١.	Page 19		Page 21
	trial, she's disclosed. So the fact that she's now	1	MS. CHAITMAN: That's fine. That saves us a lot
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Page 22 Page 24 1 though. 1 things that don't come in, and I really ache to know what it MS. HOANG: Yes. We did -- we did not because at 2 -- you know, what it is. 3 the time we couldn't. If Your Honor -- at the time, Mr. 3 MS. HOANG: Absolutely, Your Honor. 4 DiPascali was under indictment. He was -- he had pleaded 4 THE COURT: I'm not prepared to admit as a blanket 5 guilty and was participating in -- as a government witness 5 matter everything he said for the reasons I've stated. 6 in the criminal trial. Those convictions of those criminal MS. HOANG: Absolutely, Your Honor. And that's 7 trial defendants did not become final until 2017, so we 7 why at Exhibit 5 to Mr. Sheehan's declaration and the 8 could not call him even if he -- even though he was 8 Trustee's (indiscernible) papers, we set forth by page and 9 available within 100 miles here. We could not depose him. 9 line a specific testimony that the Trustee would like to 10 Mr. DiPascali, unfortunately, died in 2015, so neither of 10 move in. It's not the entire transcript. It's those 11 the parties here could've deposed him. 11 portions of the transcript that go specifically to proving 12 THE COURT: You'll get your chance. 12 that BLMIS was a Ponzi scheme, which the Defendants still 13 MS. HOANG: I don't think there's an issue that 13 contest here. 14 THE COURT: All right. 14 Mr. DiPascali's testimony is relevant. It is. He's telling 15 15 you what he did to perpetuate the fraud. He --MS. CHAITMAN: Your Honor, at the criminal trial -THE COURT: One of the arguments -- I don't 16 - which I did not attend -- nobody was convicted of 17 understand it to be a relevance argument. 17 participating in a Ponzi scheme. 18 MS. HOANG: Okay. 18 THE COURT: No, but they were convicted of lying 19 THE COURT: -- as much as the defense attorneys in 19 about the purchase of securities for the accounts, and they 20 the Bonaventure trial didn't have the same motive to cross-20 were convicted, among other things, about issuing 21 examine DiPascali, at least on some of the issues, which I 21 confirmation orders that falsely depicted purchases. 22 22 guess you want to use as testimony. But for example, there I understand that a "Ponzi scheme" is not a crime, 23 was really no -- there doesn't appear to be motive to cross-23 but the factual underpinnings of the security fraud claims 24 examine him on whether or not the treasury purchases were 24 or the conspiracy, I guess, to commit security fraud were 25 real or actually allocated. There were various people were 25 the same facts that the Trustee is relying on to prove that Page 23 Page 25 1 charged with securities fraud or conspiracy to commit 1 there's a Ponzi scheme. In other words --2 securities fraud. And there was no reason to make that 2 MS. CHAITMAN: Some are the same facts. They --3 distinction between treasure bills and equity securities as 3 some are not. And clearly, the defense counsel had no 4 there may be in this case. So --4 interest in cross-examining to elicit what I would try to MS. HOANG: Correct, Your Honor. With regards to 5 elicit if I were cross-examining those witnesses. 6 the equities, Mr. DiPascali's testimony goes directly to The other thing is, Judge, this is a complete 7 that. There were no purchase of equities. There was no 7 surprise to us because, as we've pointed out in our papers, 8 purchase of securities here. And he tells you what he did. 8 in the Trustee's initial disclosures, they not only didn't 9 He faked everything. Everything was fake, and he goes 9 list any of these witnesses, they expressly stated they do 10 through how they did it. 10 not intend to rely on any former BLMIS employees. And they 11 11 never corrected that. They didn't do it during the period On cross-examination on the eight days -- nine 12 days, excuse me -- of cross-examination, he was questioned 12 of discovery. They didn't do it until they served their --13 on the illegitimacy of the IA business, about -- testified 13 THE COURT: Did you identify Madoff and this other 14 witness ---14 when did you learn that there were no trades? He testified 15 to if you learned that there were no trades, what was the --15 MS. CHAITMAN: Yes. 16 that would result in the calculation of over 30 years prior 16 THE COURT: -- that you want to use now in your 17 to the demise of Madoff Securities, correct? Correct. He 17 initial disclosures? 18 was cross-examined at length on how they perpetuated the 18 MS. CHAITMAN: We named a couple of Madoff 19 fraud. And including the securities, including the 19 employees, and we said --20 treasury, and he talked about the backdating of the trades. 20 THE COURT: But you didn't name Madoff. 21 He talked about the rates of return. He was all cross-21 MS. CHAITMAN: And we -- I'm sorry? 22 22 examined on these issues. THE COURT: Did you name Madoff? THE COURT: Well, I guess what I'm -- I guess what 23 MS. CHAITMAN: I -- you know what? I can't

25

24 remember. I'd have to look.

MS. HOANG: No, Your Honor.

24 I'm saying is there may be some things he testified about

25 that would be -- that would come in, but there may be other

Pg 9 of 60	
Page 26	Page 28
1 THE COURT: So, look. Let me let me deal with	1 MS. HOANG: Okay.
2 DiPascali this way. I think you really have to go on a	2 MS. CHAITMAN: Okay.
3 subject-by-subject response to what they're purporting to	3 THE COURT: Okay. Thank you.
4 put in.	4 MS. HOANG: Thank you, Your Honor.
5 I probably agree with you that the distinction	5 THE COURT: Are there any other motions in limine
6 between treasury trades and equity trades is not something	6 or pretrial objections that I have to deal with?
7 that the defense counsel had a motive to cross-examine him	7 All right. Mr. Hunt, why don't you call your
8 on. On the other hand, this notion that there was a	8 first witness?
9 conspiracy to induce investors to invest and not actually	9 MR. HUNT: Your Honor, just a couple of
10 invest and to continue the scheme by issuing false	10 housekeeping matters.
11 confirmation statements and false trade confirmations and	11 THE COURT: Okay.
12 false monthly statements I think is something that there was	MR. HUNT: We'll eventually get to this.
13 a substantial motive to cross-examine him on. They may not	THE COURT: You're going to tell me what you
14 have been able to do it because the evidence was	14 intend to prove?
15 overwhelming, but there was certainly a motive in the	MR. HUNT: No, sir. I think you know what we
16 criminal trial to cross-examine him on because that's what	16 intend to prove.
17 they were being charged with, and that was the factual	Here today in the courtroom I have Ms. Collura,
18 underpinning of the charges.	18 Mr. Greenblatt, and Mr. Dubinsky as testifying experts. I
19 MS. CHAITMAN: Yeah. You know, Judge, if I tried	19 would like, if I could, to have Defendants identify which
20 to put in the transcript of a deposition that I took out of	20 witnesses they have in the courtroom, please.
21 the presence of the Trustee's counsel, you wouldn't admit	21 THE COURT: What witnesses do you have in the
22 it.	22 courtroom?
THE COURT: It would depend on what you were	MS. CHAITMAN: We don't have any witnesses in the
24 doing. It would depend on this issue of motive and whether	24 courtroom.
25 somebody had a motive to cross-examine on the same issues,	25 THE COURT: Okay.
Page 27	Page 29
Page 27 1 but that's a hypothetical situation.	Page 29 1 MR. HUNT: Okay. Thank you, Your Honor.
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Pg 10 of 60	
Page 30	Page 32
1 interrogatories, and the Defendant's responses to the	1 THE COURT: I thought this would be easier. Maybe
2 Trustee's request for admission.	2 not, but
3 We've included our interrogatories in that group	3 MS. CHAITMAN: Yeah, but I think that it probably
4 because the definitions are you have to look at the	4 will be easier if we do that as they testify because I don't
5 definitions in order to match them up.	5
6 But we would like to move Trustee's Exhibits 9	6 THE COURT: Okay.
7 through 26, which are the written discovery in this case,	7 MS. CHAITMAN: know that they will use
8 into evidence.	8 everything.
9 THE COURT: Any objection?	9 THE COURT: So with respect to the
10 MS. CHAITMAN: No.	MS. CHAITMAN: We objected to the use of the to
11 THE COURT: Okay. So those are received.	11 admission of the expert reports, per se.
12 (Trustee's Exhibit 9 through 26 Received into Evidence)	12 THE COURT: Well, the expert reports are hearsay,
MR. HUNT: Okay. The next group that I'd like to	13 but the experts will testify, presumably.
14 talk about are the authenticity of records, the custodian's	MS. CHAITMAN: Exactly. To the extent they
15 records. JP Morgan has (indiscernible) well, is an	15 testify
16 important part of this case. Each party has designated JP	16 THE COURT: Right.
17 Morgan records, both BLMIS records and JP Morgan account	MS. CHAITMAN: and use documents, I would like
18 records from the Defendants. Their bank account was held at	18 to be able to object if I find
19 JP Morgan as well.	19 THE COURT: Okay.
20 Exhibit 28 Trustee's Exhibit 28 is the records	20 MS. CHAITMAN: Okay.
21 custodian affidavit for the JP Morgan-BLMIS records, and	21 MR. HUNT: So
22 Trustee's Exhibit 20 or 31, excuse me is the records	22 THE COURT: Maybe that cuts it short.
23 custodian affidavit for the Nelson's JP Morgan records.	23 MR. HUNT: I think it does. So there are some
24 We'd like to move those custodian record affidavits into	24 other records custodian affidavits I just wanted to move
25 evidence so that they can be applied to the documents that	25 into evidence so that there's no question down the road.
	20 mile evidence se tilat tiletes ne question de vir tile teati
D 21	D 22
Page 31	Page 33
1 are actually used at trial.	1 The would be, again, Exhibit 28 and 31 with respect to JP
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	Pg 11 of 60	
	Page 34	Page 3
1	THE COURT: All right. Any objection to 32?	1 being in?
2	MS. CHAITMAN: No. Again, Judge, no.	2 MS. CHAITMAN: No, thank you.
3	THE COURT: Okay.	3 THE COURT: All right. You can call your first
4	(Trustee's Exhibit 32 Received into Evidence)	4 witness.
5	MR. HUNT: And then finally, so the record is	5 MR. HUNT: Your Honor, we would call Bruce
	clear, Trustee's Exhibit 6 through 8, certified copies of	6 Dubinsky to the stand, please.
	corporate records of the Debtor from the SEC, which is	7 MR. DUBINSKY: Good morning, Your Honor.
	Exhibits 6 and 7, and from the New York Secretary of State,	8 THE COURT: Good morning. Will you rise your
	articles of incorporation, which are Exhibit 8, they're	9 right hand, please?
	properly authenticated, and they are admissible under	Do you solemnly swear that the testimony you're
	Federal Rule 9024. We move those into evidence as well.	11 about to give will be the truth?
12	THE COURT: Any objection?	12 MR. DUBINSKY: Yes.
13	MS. CHAITMAN: No.	THE COURT: Okay. Please take a seat.
14	THE COURT: Received.	MR. HUNT: Your Honor, for ease of administration
15	(Trustee's Exhibit 6 through 8 Received into Evidence)	15 of his testimony, I have a copy of his expert report and
16	MR. HUNT: Thank you, Your Honor.	16 THE COURT: Are these exhibits?
17	So that takes care of everything but the last	17 MR. HUNT: two allocutions.
18	exhibit in Volume 1, which is Mr. Dubinsky's CV, and we'll	18 THE COURT: Thank you.
19	be getting rid of that one in just a minute.	19 MR. HUNT: These are Exhibits (indiscernible).
20	That's all I have for pretrial matters, Your	20 MS. CHAITMAN: I'm sorry?
21	Honor.	21 MR. HUNT: These are Exhibits (indiscernible).
22	THE COURT: All right. I would suggest though, at	22 THE COURT: I don't I don't need the
	the end, you just make sure that we've gone through all the	23 allocutions.
	exhibits and know what's in and what's out, okay? But for	24 MR. HUNT: I was just (indiscernible).
25	the time being, as I understand it, the only things that are	25 MS. CHAITMAN: Oh, okay.
	Page 35	Page 3
1	$$\operatorname{\textit{Page}}\xspace$ out right now or not received right now are BLMIS business	1 MR. HUNT: (Indiscernible). That way you don't
2	out right now or not received right now are BLMIS business	1 MR. HUNT: (Indiscernible). That way you don't 2 have to look at a whole big one. 3 MR. DUBINSKY: Okay. Great.
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Exhibit 1 Pq 12 of 60 Page 40 1 That's about half of my practice, and the other half, Your 1 any other case related to Ponzi matters? 2 Honor, is on commercial cases where there's commercial 2 A I have, Your Honor. In the U.S. Bankruptcy Court for 3 the District of Maryland in Greenbelt, I was qualified as an 3 damages. I either do business evaluations to assess the 4 expert in the first pay bankruptcy case, and it was a Ponzi 4 damages or an economic calculation of damages. So that's 5 scheme. It was a payroll servicing company that started out 5 kind of both sides of my practice. Mr. Dubinsky, is Duff & Phelps being paid by the 6 in a legitimate matter, was taking money from clients, and 7 Trustee for your time in this case? 7 then was supposed to pay that money over to the IRS for 8 A They are. Yes. 8 withholding for taxes. And that spiraled into a Ponzi 9 Q Has your compensation at Duff & Phelps changed based on 9 scheme very quickly. They just couldn't sustain the 10 your appearing? 10 operations, and then were taking -- as they were getting new 11 A No, not at all. It is not contingent. As an expert 11 clients, they were taking money for tax deposits from those 12 witness, Duff & Phelps is paid by the hour for all the 12 new clients and paying the old bills at the IRS, and it just 13 employees that work on the case, and it's not dependent on 13 eventually spiraled out of control. I testified before -- I 14 forget the judge's name who was the chief judge at that 14 the outcome. 15 Q Let's talk about your qualifications an experienced 15 time. Judge Mannes was the chief judge. 16 expert. If you could turn to Trustee's Exhibit 33, TX-33, 16 Q Has there ever been a situation where you were 17 which is a copy of your CV. And that's actually the last 17 qualified as an expert but your testimony was excluded in 18 one in Binder 1. 19 A Okay. Okay. 19 A There was one recently, Your Honor, and the -- and the 20 MR. HUNT: Your Honor? 20 only one. The U.S. District Court in Southern Illinois, it THE COURT: Yes. 2.1 21 was a case involving political bribery. There were 22 22 allegations that a Supreme Court judge at the state level in MR. DUBINSKY: Okay. 23 Q Okay. Yeah. Then we'll get rid of that great big 23 Illinois was being bribed by State Farm Insurance company. 24 book. Is that a copy of your CV? 24 It was a big class action suit, and my testimony was about This is a copy of my CV, and it also has a list of 25 the money laundering aspect. They had brought -- the other Page 39 Page 41 1 rules -- the Rule 26 disclosure of testimony at trial or 1 side had brought an expert that was going to say that State 2 disposition dating back to the first case that I've ever 2 Farm had laundered money through political action campaign 3 testified as an expert in. 3 committees and dark pools of money. I was a rebuttal So how many times have you testified as a forensic 4 witness. The judge summarily rejected my testimony. He 5 expert regarding fraud investigations or similar matters? 5 believed my testimony was based -- the underpinnings were 6 A Today will be the 60th trial, so I've been at 59 trials 6 based on one American institute of certified public 7 before this, and I've been deposed dozens and dozens and 7 accountant's practice aid, which it clearly was not. There 8 dozens of times as an expert. 8 was a 100-and-some-odd-page report. And he also excluded a 9 lawyer from, I believe it was (indiscernible). And a former 9 Q Have you testified in court on any matters other than 10 this one related to the collapse of BLMIS? 10 appellate court judge in the state of Illinois was going to 11 A I have. I testified, Your Honor, in the U.S. District 11 testify on the election rules and how it works in Illinois, 12 Court for the Southern District in the criminal trial, 12 and all three of us in the same motion were summarily 13 what's known as the Madoff 5 criminal trial. I was hired by 13 excluded. That's the only time. 14 Q Luckily, we're here in New York today. Where did you 14 the U.S. Attorney's office and testified for a little over 15 three days on the stand going through and educating the jury 15 go to college? 16 on the basic operations of BLMIS, the fraud that was 16 A I went to the University of Maryland in College Park. 17 I graduated in 1983 with a bachelor's degree in accounting. 17 perpetrated at BLMIS. I talked about the Ponzi, how that 18 was perpetrated. I talked about a lot of issues relating to 18 Q Do you have any advanced degrees? 19 A I do. Subsequent to that, Your Honor, I went to 19 how money was moved around, and then I was cross-examined in 20 that case by defense counsel, I think by all five of them. 20 Georgetown University and graduated in 1986 with a master's

11 (Pages 38 - 41)

21 degree in taxation. It was the corollary program to the LLM

22 program. Being that I'm not a lawyer, I wasn't allowed to

25 program, and I was able to obtain the master's in taxation

23 take classes in that, but I was practicing as a tax

24 accountant during that time. And so it was a similar

22 Judge Swain's court?

23 A That was, yes.

21 Q Other than your testimony -- I think you said it was

24 Q Other than your testimony related to the collapse of

25 BLMIS in that court, have you been qualified as an expert in

1 and graduated with high honors in 1986. That was the end of

2 the formal education.

3 Q So where are you -- where were you employed before you

4 started working at Duff & Phelps?

5 A Well, to run through it briefly, Your Honor, I started

6 at one of the internal accounting firms. When I started, it

7 was called Alexander Grant and Company. It's now called

8 Grant Thornton. I was in the audit department. Spent two

9 years as an auditor going through books and records of

10 financial companies, banks. I did sports teams. I had the

11 -- when they were the Washington Bullets at that time in the

12 capitol.

13 Then I moved to the tax department, did tax

14 compliance and tax audits. To fast forward a little bit

15 from there, I had a real estate development company in

16 between, building in D.C. And then I went back to public

17 accounting -- this would've been 1990 -- and ran the tax

18 department for a regional tax firm handling IRS audit

19 matters and appellate matters for tax cases.

And from there, I started my own firm. Had a firm

21 with a partner for 16 years in Bethesda, Maryland just

22 outside of Washington D.C. And then in 2008, Duff & Phelps

23 wanted to expand and purchase my practice in the Washington

24 region, and I became the Washington D.C. office of Duff &

25 Phelps and have been there -- I just crossed the 11-year

Page 43

1 mark at Duff I Phelps.

2 Q Do you have any professional licenses or special

3 training?

4 A I do, Your Honor. The first one is I'm a certified

 $5\,$ public accountant. I was licensed in 1985 and have been

6 dually licensed as a certified public accounting in the

7 state of Maryland ever since.

8 Up on the screen, I -- I'll roll through these

9 fairly quickly for Your Honor. Certified fraud examiner,

10 that's a professional designation through education and

11 proctored testing that I obtained in 1998 for the discipline

12 of conducting fraud examining, how to conduct interviews and

13 interrogations, how to take custody of documents, everything

14 that Your Honor would anticipate when one goes through and

15 does a fraud examination. I obtained a certified valuation

16 analyst in 1998. That's a credentialed body called the

17 National Association of Certified Valuators and Analysts.

18 And that, Your Honor, is again through education and a

19 proctored examination to value non-publicly traded

20 companies, so a division of a company or a whole company,

21 something where there's not a ready market price, and that's

22 the finance and theory behind that.

23 I have a master analyst in financial forensics.

24 So if Your Honor thinks about fraud examination as a

25 subcomponent of financial forensics, fraud is one piece.

2 |

1 Financial forensics is the larger body of knowledge dealing

2 with if I'm testifying before a court, what are my roles,

3 what do I need to do to reach an opinion? So it may not

4 just be on fraud. It may be on areas of computing economic

5 damages. So that was obtained in 2008.

6 The certified in financial forensics is from the

7 American Institute of CPAs, very similar to the last one I

8 described, Your Honor. I was a commercial arbitrator for

9 two years on the American arbitrator panel for commercial

10 arbitrators. I was one of 25 selected in the county as a

11 non-lawyer. A that time, the AAA thought that litigants

12 would want a businessperson on a panel. Turned out they --

13 I found they really didn't. So for two years, I did that

14 and stopped paying the fee and let that lapse, but I went

15 through all the training and took the test and became a

16 commercial arbitrator.

17 Next to the last one, Your Honor, the registered

18 investment advisory -- advisor representative, that says

19 former. I was licensed for just about 10 years, and I

20 advised clients on buying and selling stocks, investment

21 advice. I was licensed through the state of Maryland. I

22 had my Series 65 examination and was registered with the

23 SEC. I was with two different firms in the region. Our

24 clients were basically high-net-worth individuals, many who

25 were already my clients as a CPA. Then once I got licensed,

ge 43

1 I could provide advice to them and collect a fee -- we

2 called it a wrap fee -- on assets under management. And so

3 I went through the training on that and did that.

And the last one, Your Honor, is a certified anti-

5 money-laundering specialist. I obtained that in 2017.

6 That, again, through a proctored examination and education

7 dealing specifically with money laundering, being able to

8 trace money, understanding how the banking system works both

9 nationally, here in the States, and internationally, and the

10 movement of money when people launder money or attempt to

11 launder money. So I think I've covered them off.

12 Q So in addition to these professional certifications,13 have you ever served in any capacity as a member of a

14 professional organization?

15 A I have. So, Your Honor, I spoke a few minutes ago

16 about the Association of Certified Fraud Examiners when I

17 was the certified fraud examiner. That association is the

18 largest anti-fraud examination examining body in the world

to largest unit fraud examination examining body in the we

19 with about 75,000 current members.

20 I was -- this says chairman emeritus, which I am

21 now. I was the chairman of the board for a one-year period

22 for that organization internationally, and I was on the

23 board for a year prior to that. And everything you would

24 expect, dealing with disciplinary actions of members,

25 credentialing issues, education. The whole gamut, as a

516-608-2400

Pg 14 of 60

Page 46

1 chairman I was handling.

1 browser or file explorer, you can't tell that. So there's
2 Q So what do certify fraud examiners and certified
2 special tools that when the computer -- software

- 3 forensic financial analysts do?
- 4 A We come in, and in a situation like this, try to
- 5 explain our work. We conduct our work according to
- 6 standards, professional standards that I'm governed by. And
- 7 if it's a fraud examination, there's usually a predicate of
- 8 fraud, that I'm hired under that predicate, and then I
- 9 attempt to either prove or disprove that predicate. Was
- 10 there fraud or was there not fraud? Obviously, the
- 11 determination of fraud is up to a trier of fact like Your
- 12 Honor. It's a legal determination.
- But I will lay out all of the steps and documents
- 14 and go through all of that, so whether it's Your Honor or a
- 15 jury, as it was in the Madoff 5 criminal trial, they can
- 16 make an educated determination based on my work and my
- 17 opinions and conclusions.

1 and that others can rely on them.

- 18 Q So did you rely on your expertise as a CPA, CFA, CFFA,
- 19 CAMS, CVA, and master analyst to investigation BLMIS?
- 20 A I did, Your Honor. All of those have components that
- 21 overlap, and they're all important professional designations
- 22 that allow me, when I'm conducting work in this case or
- 23 other cases, to follow the professional standards and make
- 24 sure that my work is done appropriately, that my opinions
- 25 are stated to a reasonable degree of accounting certainty,
 - Page 47 1 when you're doing an investigation.

8 advisor.

10 O

18

That is correct.

17 Series 65 examination.

11 advisor in the investigation of BLMIS?

- 2 Q So does your expertise extend to computer forensics? 2 Q Have you authored any articles in your profession?
 - 3 A I have. I've offered -- authored many articles, peer

3 manufacturers built the software, you could still look

You mentioned earlier that you have been an investment

Did you rely on your prior experience as an investment

12 A I did. Your Honor, when I was licensed and I had to

14 the items I was looking at from basics of what's a stock,

15 what is an option, what's a put, what's a pull, issues of

16 volatility. All of those concepts are embodied in the

19 practice. I sold it twice. I built it up, sold it to one

20 firm, built it up again, sold another practice, so I was

21 actually advising clients, and that experience was helpful

23 things work -- or how they should've worked because it's not

25 what's not on the page sometimes that becomes very important

22 in going through this investigation, understanding how

24 so much always what's on the page that's important. It's

13 take the Series 65 examination, that went through many of

I then -- when I passed it, I actually -- I had a

4 underneath it as a developer or as an examiner and5 forensically see certain things. That's the best way to

- 4 review journal articles. I authored an article -- I believe
- 5 called U.S. Data Forensics, LLC. This is when computer

3 A It does. Your Honor, in the late '90s and through

6 forensics was just kind of becoming vogue. My partner was a

4 about 2004, I was a co-owner of a computer forensics company

- 7 former federal law enforcement officer out of the
- 8 government, one of the first to be doing computer forensics
- 9 work, so I was trained by him. And I went through and
- 10 learned the various software. It was fairly rudimentary at
- 11 that point but had been able to conduct computer forensics
- 12 examinations and still -- I'm involved -- I sold that
- 13 company off to my partner but continue to take training and
- 14 education courses on computers, on cybercrimes, on computer
- 15 offensives.
- 16 Q What is computer forensics?
- 17 A Computer forensics, Your Honor, is -- if you think of
- 18 every day you go to get your car, you turn the key, and
- 19 hopefully the car starts, and you can drive to court. You
- 20 don't get under the hood every day, and look at the engine,
- 21 and see what's making the car run. Computer forensics is
- 22 kind of looking under the hood in a computer down to what
- 23 they call binary level, zeros and ones. And there's
- 24 information in there. I can tell when documents have been
- 25 deleted where if you just did a random search using a

6 Q There is. It's, I think, a pretty long. And I was

5 there's a list in the CV, Your Honor.

- 7 going to ask you if they were included in that list.
- 8 A Yes. And just of note, Your Honor, there's a series of
- 9 -- a three-part series on Monte Carlo simulation analysis
- 10 that is used -- I just testified in a case two weeks ago
- 11 about Monte Carlo simulation in projecting stock prices. So
- 12 those were peer review journals. There's a list of
- 13 articles.
- 14 And I was also the coeditor, Your Honor, of a
- 15 national newsletter that went out to every -- all the CPA
- 16 community in the United States if they subscribe. Back in
- 17 the '90s, it was a publishing company called Harcourt, Brace
- 18 & Company, and I was the coeditor, and I wrote half the
- 19 articles every month. A little bit of an arduous task
- 20 writing that many articles while you're practicing, but they
- 21 focused on tax -- mainly on tax and business issues in that
- 22 publication.
- 23 Q Any professional awards?
- 24 A I have received professional awards. I was awarded the
- 25 Certified Fraud Examiner of the Year. I think it was in

Page 48

- 1 2005 -- I'd have to look here somewhere in the CV -- for the
- 2 work that I've done on cases like the Lehman Brothers case.
- 3 I worked on the Lehman Brothers bankruptcy for the special
- 4 examiner, Tony Valukas, that was appointed here in the
- 5 Southern District. So I worked on the Lehman Brothers case
- 6 as a forensic accountant. I've worked on cases where -- the
- 7 Washington Teachers Union case. That was union fraud, and
- 8 all six of those individuals went to federal prison. So a
- 9 combination of the work that I've done, I was awarded that
- 10 award. I think that is listed --
- 11 Q The document will say what it says. I think you're
- 12 fine.
- 13 A Yeah. It's somewhere in the CV.
- So was some of that work you did as a forensic
- 15 accountant for the U.S. government?
- 16 A It is. I'm hired frequently by the U.S. Department of
- 17 Justice as an expert. The most notable case other than the
- 18 Madoff 5 case was the Wyly Brothers bankruptcy case. When
- 19 the Wyly Brothers had a case here in New York, the SEC went
- 20 after them for fraud. They then subsequently filed
- 21 bankruptcy in the bankruptcy court in the Northern District
- 22 of Dallas. I testified before the Chief Judge Barbara
- 23 Houser in that trial.
- And my testimony basically centered around the
- 25 offshore nature -- the fraudulent offshore nature and sham

- 1 BLMIS and determine whether -- three things: whether there
- 2 was -- whether I found evidence of fraud, whether I found
- 3 evidence of a Ponzi being perpetrated, and whether at a
- 4 certain point in time BLMIS was insolvent using tests that
- 5 the bankruptcy court would -- typically looks at.
- So just briefly, because we'll get into it in more
- 7 detail, could you just briefly tell us the methodologies you
- 8 used to do that?
- The methodologies in general were the investigative
- 10 methodologies that I'm governed by under the professional
- 11 standards. That is, I have to have due professional
- 12 competence -- professional competence to undertake an
- 13 investigation. If it's outside of my area of expertise, I
- 14 can't do it.
- 15 I have to have due professional care, so when I'm
- 16 planning the investigation, I need to properly plan it. I
- 17 need to have proper supervision. This being an
- 18 investigation of this size, I couldn't do every single
- 19 thing, so I had people underneath me conducting analysis
- 20 that then I reviewed. I had to properly plan and supervise
- 21 that.
- 22 Things like chain of custody of documents when I
- 23 went to, for insane, the Madoff warehouse over in Queens and
- 24 climbing on ladders and digging through boxes, I had to make
- 25 sure when I took document out and flagged them that I was

- 1 nature of all the entities involved and that these
- 2 individuals put their money offshore to basically evade
- 3 taxes. And the judge agreed with me in her opinion and --
- 4 but that's just one of the case -- I do a lot of work for
- 5 the Department of Justice.
- 6 Q So you gave us an overview of your assignment a few
- 7 minutes ago. If you could turn to Exhibit 34, which is
- 8 actually a small bound notebook I gave you, that's your
- 9 report.
- 10 A Okay. Let me close this big one up for a minute.
- I think you're done with that. Could you just tell us
- 12 if that's the copy -- a copy of the report you prepared in
- 13 this case?
- 14 A It is. This is a copy of my expert report, Your Honor,
- 15 in this case that I authored on August 20th, 2013.
- 16 Q Mr. Dubinsky, the counsel and the Court both have
- 17 copies of that report. You should feel free to refer to it
- 18 if you need to during your testimony. But if you do, would
- 19 you just point out the line, page, something that can
- 20 identify it so that the record's clear and so that Judge
- 21 Bernstein can follow along? We'll try to do our best on
- 22 that.
- 23 A I will.
- 24 Q Okay. So what was your assignment then?
- My assignment was to conduct a proper investigation of

- 1 interested in, I had to make sure those were tagged properly
- 2 so there was a trail back.
- I had to map out the work and make sure that the
- 4 work was what we call QC'd or quality control tested. So if
- 5 an analysis was done, I would have other people then that
- 6 didn't do the analysis go back and test it to make sure that
- 7 it was accurate. All of these things are under the
- 8 professional standards, and that's general methodology
- 9 that's used. They're specific as we get into it.
- 10 Q Sure.
- And we go through specific testing that I did, Your
- 12 Honor. I'll explain exactly what I did in more detail. But
- 13 as a general overview, that's the basic methodology, and
- 14 then properly documenting what I did to render the
- 15 conclusions that I've rendered.
- So we're going to talk about the books and records in
- 17 great detail, obviously, as we get further into your
- 18 findings. But could you just briefly describe for the Court
- 19 categories of BLMIS books and records that you considered
- 20 and generally describe where they came from and how they
- 21 were relevant?
- 22 A Sure. So I think the best thing, Your Honor -- if Your
- 23 Honor looks at Page 10 of my expert report, and I guess
- 24 there are some blue numbers on the bottom. I'll refer to
- 25 the blue numbers. I was told to --

Exhibit 1 Pg 16 of 60 Page 54 Page 56 1 Q Okay. 1 experts rely on in your investigations? -- those are -- I don't know if they're TX numbers. They are, absolutely. No, that's just the Exhibit number. What about third party records? Did you have access to Well, there's page numbers in blue on the bottom. 4 some third party records? 5 A I did. There were third party records, what I'll all 5 Q Okay. There's a Paragraph 13, and it runs through the bullet 6 third party records. Bank statements. Those are produced 7 points of the items. And I'll run through these quickly for 7 by a third party. There were records produced by the DTC 8 Your Honor. 8 and the OCC. There were agreements that I found in the --I looked at customer statements, trade 9 in parts of BLMIS about agreements between banks. So, there 10 confirmations, trade blotters. I looked at bank statements 10 were third party documents that I found. 11 where available. I looked at trading records from what's Were there any restrictions put on you as far as what 12 called the prop-trading business. I'll explain the 12 documents you could review? 13 different sides of the business of BLMIS in a -- in a few Not -- none whatsoever. In fact, if I thought I needed 14 minutes. 14 a document, I would ask the Trustee. If they didn't have 15 I looked at employment records. There were issues 15 it, they'd try to go get it for me. I had to work through 16 of whether people were getting paid too much, whether they 16 the Trustee. I couldn't just go out on my own and try to 17 were profitable, whether there were ghost employees. 17 get documents because I had to follow the legal process. 18 There's a section of my report about people never showing up 18 But absolutely no restrictions. I had access to a full 19 to work and getting paid. 19 database of documents. Unfettered access to search through. 20 20 So, nothing was withheld, nothing precluded from my eyes I looked at the AS400 system, the computer system. 21 That was the computer system used on both sides of the 21 from that standpoint. 22 business, two different systems but the similar system. I guess it goes without saying, but did you use those 23 There were backup tapes. I think there were about 17,000 23 records in your investigation? 24 pieces of electronic media, backup tapes, computers, 24 A I didn't. So, Your Honor, while I considered many, 25 cellphones, you name it in the context of electronic format 25 many records, what I tried to do in the report is -- there Page 55 Page 57 1 that I did computer forensics on. I restored backup takes. 1 are quite a few footnotes in the report. So, where a 2 I even went as far as securing in an identical model to the 2 document directly supported a finding, I tried to footnote 3 AS400 computer, stripping that down clean, and then 3 it to make it easier for the reader. There is an appendix 4 restoring the exact same operating system that was being 4 to the report of documents considered under Federal Rule 26. 5 used at BLMIS. Restored that and then took backup tapes and 5 I'm required to provide a list of documents considered. So, 6 restored it so I had a working version of what the IA 6 when I was searching through documents, things that I've 7 business -- and I'll explain that side of the business in a 7 looked at, sometimes they weren't relevant. Those are still 8 in that list. But I would point to the body of the report 8 minute. 9 and the footnotes as being kind of the prime meat, if you I restored backup tapes. I even went as far as 10 securing an identical model to the AS400 computer, stripping 10 will, of those things. 11 that down clean, and then restoring the exact same operating Just for the record, I believe that's Appendix B in 12 system that was being used at BLMIS. Restored that and then 12 your report. And Schedule 1 to Appendix B? 13 took backup tapes and restored it. That is correct. 13 A 14 So, I had a working version of what the IA Okay. Are your conclusions based on an analysis of the 15 business -- and I'll explain that side of that business in a 15 BLMIS books and records?

- 16 minute -- was using to perpetrate the fraud. That's the 17 general -- there were vendor files, some emails, accounting
- 18 records, some deposition transcripts, other sworn testimony.
- 19 But that's the general flavor of the documents and
- 20 information. Like I said, I think I spent almost a week out
- 21 at the Madoff warehouse just climbing through box after box
- 22 -- there were just thousands of boxes of documents out there
- 23 dating back many, many years. A lot of documents. 24 Q So, are those the types of documents that forensic
- 25 accountants and forensic examiners, computer forensics

- Of the BLMIS books and records, yes, plus third party
- 17 records, plus -- Your Honor, if I needed things from an
- 18 article or learned treatise, I footnoted that. So, a
- 19 combination of all of that, plus my education, training and
- 20 experience altogether allowed me to form the basis of my
- 21 opinions.
- 22 Q Were the records and documents that you looked at
- 23 sufficient to allow you to reach your conclusions?
- 24 A They were. If I'm ever in a situation where I don't
- 25 have enough documents, I'll tell the lawyers that and simply

Pg 17 of 60	
Page 58	Page 60
1 can't render the opinion. Or I'll put a qualification on	1 theory and practices.
2 it. There were no qualifications put on this report.	2 THE COURT: Any objection?
3 Q So, just briefly, did you reach any conclusions during	3 MS. CHAITMAN: No objection.
4 your investigation?	4 THE COURT: All right, he's qualified. Thank you.
5 A I did.	5 MR. HUNT: Thank you, Your Honor.
6 Q What did you conclude?	6 MR. DUBINSKY: Thank you, Your Honor.
7 THE COURT: Don't you want to qualify him first?	7 MR. HUNT: Before we get started do you want to
8 MR. HUNT: I was just going to I can skip that	8 put some water?
9 and we can qualify and go to that. That's fine.	9 MR. DUBINSKY: I have it right here, thanks.
THE COURT: Before he tells me his opinion, don't	MR. HUNT: Okay, good. I know I've been needing
11 you think you should qualify him?	11 some.
12 Q So, just to make sure we have that methodology clear,	12 Q The Defendants in their opposition to the Trustee's
13 though. So, was your investigation of fraud were the	13 motion have acknowledged that fraudulent intent is not
14 methodologies you used for the investigation of fraud	14 disputed here. Rather, it's the nature of the fraud that is
15 generally accepted in your profession?	15 issue is at issue. Did you examine the nature of the
16 A Yes, they were.	16 fraud?
17 Q They comply with the applicable standards?	17 A I did examine the nature of the fraud, yes.
18 A They do.	18 Q Well, let's get some background on BLMIS.
19 Q Did you perform your work in accordance with the	19 A Okay.
20 applicable professional standards for computer forensics,	20 Q Just briefly, for historical context, did you review
21 forensic accountants, fraud examiners, and valuation	21 the books and records to determine when Mr. Madoff began his
22 analysts?	22 investment adviser business?
23 A I did.	23 A I did.
24 Q Are your conclusions made with a reasonable degree of	24 Q What did you find?
25 certainty in those fields?	25 A It started right around 1960-'61. Early '60s.
Page 59	Page 61 1 Q Moving ahead to the '70s, what type of investment
2 Q Are your conclusion based on those methodologies and	2 trading strategy was Mr. Madoff employed in at that time?
3 professional standards?	3 A It was purportedly a convertible arbitrage trading
4 A They are.	4 strategy. And I should clarify, that would be for the
5 Q Can the results of your analysis be replicated by	5 investment advisory side of the business. Mr. Madoff had
6 someone with the same level of education, training, and	6 another side of the business and there were different
7 expertise as you do?	7 strategies or different trading that was occurring there.
8 A I believe they could, yes.	8 But for the investment advisory side, it would've been a
9 Q Are your conclusions contained in your report?	9 convertible arbitrate strategy.
	10 Q Thank you for that clarification. Were you able to 11 reach any conclusions about that strategy?
11 Q Does your report set fort the facts and data on which	
12 you relied on to reach those conclusions? 13 A It does.	12 A I was. 13 Q What did you find?
14 Q Does it include specific examples that directly support	
15 your conclusions?	
16 A It does, yes.	15 '70s. That based on my analysis and my conclusions that 16 since the trading never occurred, it was a fraud.
17 MR. HUNT: Your Honor, we would proffer Mr.	
18 Dubinsky to testify as an expert witness in this case. He's	17 Q So, the accounts at issue here were opened in December 18 of '92 and I think August of '96, is that right? What
19 a Certified Public Accountant, a Certified Fraud Examiner, a	19 trading strategy was the investment advisory side of BLMIS
20 Certified Forensic Financial Analyst, a Certified Valuation	20 purportedly executing on behalf of clients during that
	1 20 purportionly executing on behan of chefts duffing that
21 Expert, a Certified Anti-Money Laundering Specialist, a 22 master analyst in financial forensics. We request that the	
1 7.7. masica analysi ni financiai forensies. We request mai me	21 period?
	21 period? 22 A It was called, Your Honor, split strike conversion
23 Court recognize him as being qualified to testify in the	21 period? 22 A It was called, Your Honor, split strike conversion 23 trading strategy.
	21 period? 22 A It was called, Your Honor, split strike conversion

1 Q Were you able to determine when BLMIS changed from the

2 convertible arbitrate strategy to the split strike strategy?

3 A Right around the early '90s. This was the time period

4 after the SEC had been in to investigate the accounting firm

5 of Avellino and Bienes, who had been putting money into

6 BLMIS through taking money from their clients and posing

7 them as investor notes. And when that seemed to all

8 unravel, now, Mr. Madoff was faced with about 4,500 clients

9 -- instead of having one accounting firm to deal with and

10 one set of clients in that, now he had thousands of clients

11 to deal with because they had been potentially or

12 purportedly making a decent return and they wanted to come

13 back for more. And the convertible arbitrage at that point,

14 it was very difficult and time consuming to try to -- to try

15 to perpetrate the fraud. It took a lot of work, as you'll

16 see when I go through. And so, the split strike conversion

17 strategy was born or was utilized.

18 This was not a strategy created by Mr. Madoff.

19 The split strike conversion strategy is a legitimate trading

20 strategy that people use on Wall Street. So, this was

21 nothing genius that Mr. Madoff put in to play, but this was

22 something he put in to play to allow it to be scalable so

23 you could deal with thousands of people in that regard.

24 Q Okay. So, during the time we're talking about here,

25 you mentioned there were two legs of the BLMIS business.

1 the business? What was it? What was it designed to do?

Page 64

Page 65

8

2 A Well, it was designed to purportedly trade stocks to

3 buy equities, to buy options. Under the split strike

4 conversion strategy, it would be using puts and calls. And

5 I'll explain that in more detail. And it was also

6 purportedly to -- when Mr. Madoff thought the timing was

7 right, to unwind these trades and put the money supposedly

8 in treasuries. That's what it was purported to do. The

9 problem is it never did that.

10 Q So, I was going to ask you that. So, the proprietary

11 trading side of the business bought and sold securities?

12 A Absolutely.

13 Q The investment advisory side?

14 A Never.

15 Q Okay. To operate a securities tradings business like

16 BLMIS, do you need money?

17 A You do need money, yes.

18 Q Do you need computers?

19 A You need a vast computer system. If you're going to be

20 a broker-dealer like BLMIS and do prop trading, you need

21 sophisticated computer systems.

22 Q Let's talk about computers first.

23 A Okay.

24 Q You mentioned the AS400.

25 A Yes.

Page 63

1 How was it structured?

2 A So, BLMIS, Your Honor, was structured -- kind of two

3 sides of the business. One I'll refer to as the investment

4 advisory side. Sometimes I might slip and call it House 17

5 because it was located on the 17th floor of the Lipstick6 Building here in Manhattan. The other side was the

 $7\,$ proprietary trading and market-making business. And I'll

8 just refer to that throughout the trial as the prop trading

9 side of the business. But proprietary trading is basically

10 when a broker-dealer uses its own money to trade for its own

11 account to make profits for itself. So, somebody like

12 Goldman will have a prop trading desk and they'll try to

13 make money with their own money.

14 The market-making side is acting as a market maker

15 in certain stocks and creating flow into the market, and

16 acting as a broker-dealer to take orders for buys and sells.

17 So, that was going on in the prop trading side of the

18 business. And sometimes I might slip and refer to that as

19 House 5. That's how that was known in a lot of the records.

20 So, basically, the investment advisory side and the prop

21 trading side -- two sides of BLMIS.

22 Q So, was the prop trading side of the business designed

23 to buy and sell securities?

24 A Absolutely.

25 Q All right. What about the investment advisory side of

1 Q What is a trading platform?

2 A Your Honor, a trading platform, if you think about --

3 it's really a collection of different computer systems that

4 will facilitate the trading process. So, from the time, in

5 the old days, when you'd pick up a phone and call a broker

6 and say I want to buy 100 shares of Exxon, that broker then

7 would initiate that purchase. They'd put it into a system,

8 that system may be the order entry system. That would go to

9 another system inside the brokerage firm, maybe it was

10 Merrill Lynch, and connect with another system. Did Merrill

11 Lynch have a seller on the other side, if they were acting

12 as an agent? If they did, that system would match it.

13 Then when your money came in, another system would

14 say Your Honor sent the money to pay for the stock or it was

15 taken out of your account. When the sale went through,

16 money has to clear back out of that brokerage firm to

17 another brokerage firm on the other side. There's pricing

18 that goes back and forth that needs to talk to the market.

19 The collection of all of those systems, be it

20 separate servers or computer programs, various programs

21 within a server constitute a trading platform. And you

22 can't trade without it unless you are -- you know, pick up

23 on the phone and call your broker, but BLMIS was a broker-

24 dealer. They were licensed as a broker-dealer, and they25 were supposedly making a market and were, in fact, on the

17 (Pages 62 - 65)

Exhibit 1 Pg 19 of 60 Page 66 1 execute anything because there were no connections to it. 1 prop trading side of the business, making a market in 2 And then it could print out statements. So, some of the 2 certain stocks. So, all of those connections to the market --3 same programs that were present over in the prop trading 4 side originally on the AS400 were taken, used in the IA 4 Bloomberg pricing -- those things are necessary to be able 5 business to facilitate doing some of the same tasks, but it 5 to execute a trade and make it happen. 6 lacked any capability to actually trade. So, I was going to ask you but I think you already So, the proprietary trading side of the business had a 7 answered this -- does a business like BLMIS need a trading 8 platform? 8 trading platform? It had a trading platform and it actually traded. Absolutely. You know, when I conducted the 10 investigation, Your Honor, one of the things I did was went 10 That's what it did. Was it set up to buy and sell stocks? 11 back and looked at the website for BLMIS. I went back to 11 Q 12 something called waybackmachine.org and it chronicles 12 A Absolutely. 13 historical websites. A lot of people don't know that 13 Q How about options? 14 they're maintained out there forever. And those websites 14 A Absolutely. How about treasuries? 15 talked about how sophisticated BLMIS was, the trading 15 Q 16 platform, the computers, algorithms, all of the things that Absolutely. How about the computer at the investment advisory 17 were used to sell the public on a broker-dealer side that he 18 could execute trades and, in fact, he did. 18 business, the AS400, was that a trading platform? Absolutely not, Your Honor. 19 And I found things inside BLMIS documents, maps of 19 A 20 Q Was it set up to buy and sell stocks? 20 the systems where the internal IT people had mapped out how 21 A 21 the systems connected to each other. I found a lot of that It was not. 22 Q Was it set up to buy and sell options? 22 information at BLMIS in the documents. 23 Q So, you testified earlier about the AS400 systems. Did 23 A It was not. 24 you evaluate the investment advisory business side computer 24 Q How about treasuries? 25 A It was not. 25 system? Page 67 Page 69 1 A I did. Let me just clarify. The AS400 system is in All right, so let's talk about those two computers. I 2 itself a computer. It was an IBM computer, and used 2 want to kind of put them side by side. 3 differently -- and I'll explain that in a minute -- on both See what they look like. If you could take a look at 4 sides. But in the prop trading side, it collected data from 4 Q 5 all of these different servers and connections that the prop 5 Exhibit 44 in your binder -- do you have that? You will in 6 trading business had. It collected that data, and then was 6 a minute. Here it comes. 7 used to print customer statements, was used to compute rates Oh, another big binder. 8 of return. So, the AS400 I wouldn't say was the brains of You thought you were getting out of it, but no. 9 the business; it was a collector of information on the prop I won't have to go to the gym later, lifting these. 10 trading side from all these various systems to accumulate 10 Exhibit 44, you said? 11 and then facilitate further reporting, if you will. Yes, sir. 11 Q In the investment advisory side, there too was Okay. 13 another AS400 computer, but the big difference over there Let me know when you've found that. 14 when I investigated, Your Honor, is it lacked all of the I found that, yes. 15 other trading components that were found on the prop trading 15 Q Okay. Did you prepare Exhibit 44? 16 side. So, basically, all you had in the IA business was 16 A I did. This is contained, Your Honor, in my expert 17 report on Page 28 and 29, and 30, and actually 31. So, it 17 this machine that was supposed to be the collector of 18 information, as it was in the prop trading side -- in the 18 carries over to four pages. Yes, I prepared this. 19 investment advisory side, it was a standalone machine What sources of information did you use to prepare it?

18 (Pages 66 - 69)

20 A A combination of sources of information. There were

22 infrastructure -- IT infrastructure diagrams diagraming out

23 the systems. There were manuals that I found at BLMIS

24 describing the different systems. The physical examination 25 of computer software, when I went through the actual code

21 internal documents that I found at BLMIS, what I'll call

21 into.

22

20 connected to some terminals that people could enter data

And I've kind of said this throughout the

24 a giant electronic typewriter that you could enter purported

23 investigation, it was like a giant typewriter. It was like

25 trades in. They didn't go to the market, they didn't

- 1 and looked at the code, it would identify certain trading
- 2 systems. So, it was a combination of putting together a lot
- 3 of different information to come up with this.
- Does Exhibit 44 accurately represent your analysis of
- 5 the computers systems in the two legs of BLMIS?
- It does.
- If you could refer to Exhibit 44 and tell us what the
- 8 columns and lines represent across the page, and then I want
- 9 to ask you about a few of the rows on that exhibit.
- Okay. So, the left column, Your Honor, where it says
- 11 Name, that's the name of the trading either platform, system
- 12 or software that I was able to identify. The description is
- 13 a brief description of what the functionality of that
- 14 software was or should have been. The third column says
- 15 Proprietary Trading Business, and that has a column with
- 16 either a checkmark or a blank, depending on whether I found
- 17 evidence of that item being used in the prop trading
- 18 business or not. And the fourth column says IA Business,
- 19 and, similarly, there would be a checkmark or a blank to
- 20 denote whether, in fact, there was evidence that that
- 21 existed and was in use.
- 22 Q I see a lot more checkmarks on Proprietary Trading
- 23 Business. What does that mean?
- 24 A That means that those systems were present in the prop
- 25 trading business. If you flip through the four pages,

- 1 that process. And so that's what this did, the ACES system
- 2 did. And that was present at the prop trading business.
- 3 And it was not present in the IA business.
- Was it part of the trading platform prop business?
- 5 A It was part of the trading platform in the proprietary
- 6 trading business, that's correct.
- But not the IA business?
- No. I didn't find any evidence of it being at the IA
- 10 Q Let's take a look at Page 3 of Exhibit 44. I'm going
- 11 to move ahead a little bit. And I'd like to ask you to talk
- 12 to us about the row labeled MISS.
- 13 A Okay. So, the MISS system was an order management
- 14 system and it's used for proprietary trading activities and
- 15 market making. It basically can handle over 400,000 trades.
- 16 It can go up to 1.4 million trades a day at that time. And 17 there are different -- what made up this system, there were
- 18 different individual software applications that made up
- 19 MISS.
- 20 But, basically, again, if you're trading on high
- 21 volume all throughout the day, five days a week, every week
- 22 of the year, you need an order management system that keeps
- 23 track of it all. There's just no way if you have a group of
- 24 traders trading that many things that you can do it by
- 25 paper.

Page 71

- 1 almost every single box is checked, as one would expect to
- 2 find in a business that was actually trading stocks, and
- 3 options, and other types of investments.
- 4 Q So, I want to take a look at some of those checkmarks
- 5 in Exhibit 44 and I want to ask you to explain what they are
- 6 and whether they're relevant to your opinion.
- 7 A Okay.
- 8 Q And let's start at Page 1, and look at the row labeled
- 9 ACES. Is there a checkmark in the proprietary trading
- 10 column of Exhibit 44?
- 11 A There is
- 12 Q Is there one on the IA business side?
- 13 A There is not.
- Can you tell us what the ACES system was and how it's 14 Q
- 15 relevant to your opinion?
- 16 A It's a system that routed orders between order entry
- 17 firms and market makers that were doing business with BLMIS.
- 18 So, if you were another market maker on the other side of a
- 19 trade, for every trade there's something called a
- 20 counterparty. There has to be somebody on the other side of
- 21 that trade. And when a buy or sell is initiated, an order
- 22 is initiated, that has to be tracked.
- And so there are systems so people can communicate
- 24 instead of in the old days, really picking up the phone and
- 25 calling each other and doing it all by paper, to automate

- Page 73 And so that system was present and working in the
- 2 prop trading business. There was software from it, there
- 3 were documents from it, there was architecture documents,
- 4 how that was hooked up, and that was in the prop trading
- 5 business.
- On the IA side of the business, Your Honor, it
- 7 didn't exist. There's no need -- if you're not trading any
- 8 stocks and you're not doing anything, you don't need all
- 9 these systems. Systems have servers, servers take up room,
- 10 people can have access to it, they can see what you're
- 11 doing. So, in the midst of perpetrating a fraud, things you
- 12 don't need you don't put in the room. You leave it out.
- 13 And that's why these things were not present over in the IA
- 14 business.
- 15 Q Staying on Page 3, just scroll down a little bit, I'd
- 16 like to talk to you about NASDAQ QIX. The NASDAQ QIX,
- 17 whatever that is. Can you tell us what that was? What a
- 19 A So, from the NASDAQ market, it's the -- it was a system
- 20 that gave you access to real time market data, and it's a
- 21 trading system. So, you could actually place trades through
- 22 that. And, interestingly enough, Mr. Madoff was involved in
- 23 NASDAQ. You see it on the prop trading side of the business
- 24 because there were stocks being executed, and buys and 25 sells, and prop trading, and market-making activities.

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Pg 21 of 60 Page 76 1 frequency traders and people front-running the market by Again, there's no checkmark under the IA business 2 because there's no need for it. You don't need real time 2 being, you know, at the door quickly. So, the concept is 3 market quotes and trading when you're not doing trading. 3 being able to execute trades very quickly. You know, if I missed one on Page 2. If you could just flip back to 4 things are happening very quickly, you can maybe get a 5 Page 2 of Exhibit 44? What was the Fix Engine? 5 better price on that trade versus the next trade that you Oh. The Fix Engine, it's kind of like an instant 6 place. 7 message communication system for trade-related messages 7 So, an important system. And you can see this 8 between market participants. So, there's information on --8 interface through -- one of the systems here was the MISS 9 going back and forth on trading, on what the pricing is. 9 system. It says, "To process trades place through the M2 10 It's an important component if you're actively in the 10 and MISS system." So, when -- it's like I described earlier, 11 market, and you may have -- before you place an order, you 11 Your Honor. If you called up your broker, they'll put in 12 may have a large order of a million shares of Exxon, which 12 the order. That order goes to another system that then 13 would be a larger order. You don't want to just put that 13 takes that order and starts to process it in the big wire 14 onto the market. It can tilt the market pretty quickly. 14 houses like a Merrill or a Charles Schwab. The same thing So, you may, through Fix, talk to another market 15 was being done on the prop trading side of the business. 16 participant. Did they have a buyer for a piece -- you know, 16 There are different systems to facilitate all of this. 17 maybe 250,000 shares? So, it's used between the market 17 Again, present in the prop trading side of the business; not

Page 75

21 stocks and other instruments. You don't see it for the IA 22 business. Again, you don't need it because nothing as going 23 on. 24 Q Now, let's go back to Page 3. Sorry about that detour. 25 And if you can take a look at the Order Audit Trail System

18 participants to help form the market and efficiently create

19 the process for trading. Again, you'll see that for the 20 prop trading business. It makes sense. They're trading

> 21 the outside world to process the trades BLMIC said it was 22 processing? 23 A No, not at all. As you can see, on the prop trading 24 business there were about 80 connections to automated

19 Q How about network connectivity? Did the investment

20 advisory business AS400 have the necessary connections to

18 present in the IA business.

1 row of Exhibit 44. 2 A Right. Tell Judge Bernstein what that's about. So, Your Honor, a very important system -- even by its 5 name, the Order Audit Trail System denotes that anything 6 with the word audit in it is usually important. In the 7 trading world there are things called broken trades. A 8 trade goes through, is placed and it's never filled. 9 There's some kind of break in the trade that needs to be 10 reconciled every night. There needs to be an audit trail of 11 trades for regulators to come in, be it federal regulators So, this provided -- it tracked the orders,

What about on Page 4, Stratus Boss? Can you tell us

12 or state regulators 13 14 including the origination, transmission, and cancellation or 15 execution. Basically, the history of what's going on with 16 an order. That was functioning in the prop trading 17 business. It was not present in the IA business. Again, 18 nothing was being done in the IA business with real stocks, 19 or bonds, or trading, so you don't need an audit trail when 20 you're making everything up. 22 about that and why it was one place and not the other? So, the Stratus system is a frontend processing system 24 which maximizes the trading speed. We've heard a lot

25 certainly coming out of the financial crisis of high-

1 you can imagine, there are phone lines and digital lines 2 connecting to different services. Order execution services 3 on the other side when you have counterparties. That was

25 clearing systems that allow the process to occur. So, as

4 all present on the prop trading side. On the IA side of the business it was very

6 limited. And there's a footnote that I put there. It had a 7 basic internet connection and what was called an FTP site, 8 Your Honor, File Transfer Protocol site where basically if 9 somebody had given you a password, you could log in, go to 10 that site, and download a document, like a statement or a

11 potential trade confirm, or you could upload to that maybe a 12 copy of a document. It was not the type of site that would

13 allow trades by any stretch of the imagination, and there 14 were no other multiple connections to the internet. Having

15 one connection to the internet, it would never be able to 16 facilitate -- even if you had the systems, which weren't

17 there, the pipe wouldn't be big enough to get out to the

18 internet to facilitate this kind of trading that was being

19 purportedly done.

Well, we've talked about what wasn't there. So, let's

21 talk about what was there.

22 A Okay.

23 Q Take a look at the line on Exhibit 44 or the row on

24 Exhibit 44 called Custom Software. And if you can explain

25 to the Court what you found.

20 (Pages 74 - 77)

1 A So, I think a few minutes ago, Your Honor, I said, when

- 2 I was talking about the two AS400s, one in the prop trading
- 3 business and one in the IA business. I said much of the
- 4 software that I saw when I examined it in the IA business
- 5 was originally derived from the prop trading business.
- But when you're not trading stocks you don't need
- 7 what we call the bloat in the software, extra lines in the
- 8 software that do things that you would expect. So, the
- 9 custom software was enabled -- enabled the programmers,
- 10 which went to prison, were convicted in the criminal trial
- 11 in the Madoff case -- but allowed those programmers to make
- 12 changes to the programs to facilitate whatever they were
- 13 trying to do. Whether it was just entering information
- 14 directly in using it as a typewriter and bypassing trying to
- 15 go out and talk to the market because there was no market
- 16 connection. Those lines of code were altered. There was
- 17 software that was enabled to correct or backdate trades.
- 18 I'll talk about that. There's probably another -- there's
- 19 another line I'll talk about that, called Statement Pro.
- But when I talk about custom software, this was
- 21 taking the AS400 computer programs and there was an RPG
- 22 software -- report generator software that IBM put out that
- 23 enabled you to go in and write code and change things. And
- 24 so when I examined that code -- remember, I said earlier
- 25 it's not sometimes what you see on the page that's

3 of the magic behind the curtain, so to speak.

Page 80

Page 81

- 1 it never indicated that there was a correction. It was just 2 the ability to go make things disappear and reappear. Kind
- 4 Q I think you've answered this question but based on your
- 5 review of the computer systems ab BLMIS, were you able to
- 6 determine if any trades were being processed through the
- 7 investment advisory business computers?
- 8 A I was able to make that determination and the answer is
- 9 they were not. There was no evidence, Your Honor, of any
- 10 trades being executed through the IA business computer
- 11 systems whatsoever.
- 12 Q So, in your professional opinion, can a securities
- 13 trading business like BLMIS investment advisory business
- 14 operate without a connected trading platform?
- 15 A No, it can't.
- 16 Q So, we've talked about computers. Now let's talk about
- 17 money. Before you can buy or sell stocks, options,
- 18 treasuries, do you need a source of funds?
- 19 A You do.
- 20 Q I want to discuss the source of funds at the BLMIS
- 21 investment advisory business, okay?
- 22 A Okay.
- 23 Q Does your report include a demonstrative aid to help us
- 24 explain those sources of funds? I think it's Trial Exhibit
- 25 37. And I think we have that on the board, too, don't we?

Page 79

1

- 1 important, it's what you don't see? So, when you see code
- 2 that doesn't have code that talks to the market that's
- 3 supposed to be trading code, you say what's going on here?
- 4 If it was trading code and it was supposed to allow you to
- 5 place an order, it should have enough language in there to
- 6 go do that. When that's not in there, it can't happen. 7 Q Well, you mentioned Statement Pro. I think that's also
- 8 listed on Exhibit 44. Why don't you tell us what that is?
- 9 A So, Statement Pro was custom software built in the RPG
- 10 programming language that I just described, Your Honor, that
- 11 basically allowed people at BLMIS to go in and revise and
- 12 print customer statements from previous months. In a real
- 13 trading environment, if there was a broken trade or if there
- 14 was a mistake on a trade, the brokerage firm doesn't go back
- 15 and go... So, let's say I get my April statement from
- 16 Charles Schwab and I notice a mistake. They don't go back
- 17 and just erase that mistake and reissue the statement.
- 18 They'll reissue a corrected statement and show what they've
- 19 corrected, and they'll do that contemporaneously.
- This software allowed the ability to go back into
- 21 prior months, six-eight months -- there was no time limit,
- 22 you could go back years on it -- pull up a statement, type
- 23 into the AS400 what you wanted to change, delete what was on
- 24 that statement, and then reprint the statement as if that
- 25 was the original statement. It never said Corrected on it,

THE COURT: Is that in the report?

- 2 MR. HUNT: It's in the report as well, Your Honor.
- 3 I think it's Page 121, Figure 39.
- 4 THE COURT: Okay, thank you.
- MR. HUNT: It kind of looks like a house. I don't 5
- 6 know if we can get that up there.
- 7 Q Can you identify Exhibit 37 for the record?
- 8 A Exhibit 37 is my Figure 39 from Page 121 of my expert
- 9 report. And it is a graphic that I prepared. Basically, in
- 10 conducting the investigation, I wanted to see where the
- 11 money was coming from, kind of like follow the money, and to
- 12 really hone in on how the money went into the IA business
- 13 and how it came out. And just to give a closure to any sort
- 14 of thought that somehow the AI business was doing business
- 15 through somebody else.
- 16 Q So, we'll probably be referring back to Exhibit 37 from
- 17 time to time. Did you review the books and records related
- 18 to each of the bank accounts held by BLMIS?
- 20 Q Did you determine what bank account the BLMIS
- 21 investment advisory business deposited customer
- 22 (indiscernible)?
- 23 A It's what I've referred to as the J.P. Morgan Chase
- 24 703 account. The 703 were the last three digits of the
- 25 account number. That was the main account where customer

- 1 money was deposited in for the IA business.
- 2 Q What's a sweep account?
- 3 A A sweep account, Your Honor, is if you have a business
- 4 checking account and you're maintaining a bunch of money in
- 5 that checking account, banks typically don't pay very much
- 6 interest on checking accounts. Historically, very low. And
- 7 so to maximize your cash efficiency, you can arrange -- if
- 8 the bank is large enough; usually this is with the larger
- 9 banks -- a situation where every night above a certain
- 10 amount, they may leave you with \$10,000 in the bank account.
- 11 They will sweep out the rest of the money and put it into
- 12 very short-term overnight investments.
- 13 It could be a bankers acceptance type note, it
- 14 could be just a short-term treasury bill in and out. But,
- 15 basically, it is a way to maximize idle money sitting in an
- 16 account. Instead of just letting it sit in a checking
- 17 account, it's able to earn a little bit more that way. And
- 18 it goes out the night, it comes back the next morning. So,
- 19 that's why they call it an overnight sweep, if you're using
- 20 a sweep account as an overnight sweep.
- 21 Q Were there any overnight sweeps associated with the 703
- 22 account?
- 23 A There were, yes.
- 24 Q If you could, Mr. Dubinsky, turn to Exhibit 38 in your
- 25 binder, which is also Figure 37 on Page 117 in your report.

There was never any addition to the 703 account

Page 84

Page 85

- 2 that I saw when I examined the bank accounts to show that
- 3 money was coming from trading profits. Again, if somebody
- 4 wanted to close their account or take money out -- as many
- 5 people took out millions and millions of dollars over the
- 6 years -- it had to come out of the 703 account. That was
- 7 the investment advisory account. There was another account
- 8 that money from 703 went to to wire the money out or write
- 9 the checks, but that was just a disbursement account. This
- 10 was the main account.
- 11 And that's a very important finding because
- 12 without additional money coming in from trading gains, that
- 13 belies the notion that there were, in fact, trading gains.
- 14 There weren't.
- 15 Q We'll talk about those in a little bit more detail.
- 16 So, what sources of information did you use to prepare this
- 17 Exhibit 38?
- 18 A These were bank statements from -- that were obtained
- 19 from J.P. Morgan Chase. And in addition to the bank
- 20 statements, there were -- there was information on customer
- 21 money in the computer file and that was utilized as well to
- 22 look at -- to match up the cash additions coming to the
- 23 account to try to bundle where that money was coming from.
- 24 In other words, to make sure that if a deposit came in, say,
- 25 \$3 million, it wasn't traceable back to the profits from
- 25 \$3 million, it wasn't traceable back to the profits from

- 1 Do you have that, sir?
- 2 A I do have that, yes.
- 3 Q If you could describe what Exhibit 38 depicts?
- 4 A So, Your Honor, I wanted to see, in order to determine
- 5 whether there was actual trading going on in the investment 6 advisory business, I wanted to see what cash accretions were
- 7 going into the 703 account. Where was the cash coming from?
- 8 And this shows that 97 percent of all the cash going into
- 9 the 703 account came from customers. Customers -- either
- 10 new customers putting money in or existing customers putting
- 11 additional money in.
- There's a small slice for 3 percent, what I've
- 13 called Other Additions, and that is money that came back in
- 14 vis-à-vis money that was earned on the overnight sweeps over
- 15 the period when this was computed. So, basically, what I --
- 16 what this shows me is if there were trading going on in the
- 17 investment advisory business, and as purportedly was shown
- 18 on customer statements, those trades were consistently
- 19 earning money -- they were never losing, they were always
- 20 making money -- you would see another huge slice of this
- 21 pie, probably 80 percent of it being from trading profits.
- 22 Because money has to come back in to the account at some
- 23 point if you're going to turn it back into cash, as clients
- 24 want to get out, from the trading profits when they sold
- 25 their investments.

- 1 some alleged stock trade. It was all traced back to client
- 2 money, customer money.
- 3 Q Okay, so let me see if I understand this. You're
- 4 saying that 97 percent of the money going into the
- 5 investment side, investment advisory side of BLMIS was
- 6 coming directly from customers. Is that what you're saying?
- 7 A That's correct.
- 8 Q Okay. There's 3 percent that comes from investment
- 9 activity, overnight sweeps, and stuff like that, right?
- 10 A Correct.
- 11 Q Where did the money come from to make those
- 12 investments, those short-term investments?
- 13 A Customer money. It was taken out of the 703 account
- 14 and then invested overnight and then put back in the 703.
- 15 So, it originated from customer money just as a way to earn
- 16 a little bit more interest than the money sitting in the 703
- 17 checking account.
- 18 Q So, what was the source of all of the money deposited
- 19 into the 703 account?
- 20 A Both the 97 percent and the 3 percent were from
- 21 customer money. Because if you -- the 3 percent is the
- 22 derivative, if you will, of the earnings of those overnight
- 23 sweeps, it would come from customer money.
- 24 Q Okay. So, looking at Exhibit 37, I guess we've
- 25 identified where the money came from that went into the blue

Page 86 1 house there. What is a cash dividend?

- A cash dividend is a type of earning, Your Honor, on a
- 3 stock, an equity. Some companies, some of the old blue
- 4 chips like GE and Coca-Cola paid a cash dividend. So,
- 5 basically, as companies earn profits and they accumulate
- 6 money in their own treasury, that increases the value of the
- 7 company. They can either pay that money out in a dividend,
- 8 they can invest it, or they can hold it.
- A lot of companies have a history of paying cash
- 10 dividends. And a cash dividend is a return to the investor
- 11 which helps boost the rate of return. So, if I spent
- 12 \$10,000 on Apple or Exxon stock, and Exxon pays a quarterly
- 13 dividend, the money I'm getting back is figured into my rate
- 14 of return.
- 15 And so it's actually cash. They would write a
- 16 check. If you were holding it through a brokerage firm, the
- 17 brokerage firm collects that money and then credits your
- 18 account with that. The very next day when it's credited to
- 19 your account, you can go withdraw that cash and go spend it,
- 20 do with it what you want.
- 21 Q Did the BLMIS investment advisory business report the
- 22 receipt of cash dividends to its customers on their customer
- 23 statements?
- 24 A It did.
- If you could, sir, turn to Exhibit 39 in your binder,

1 were supposedly bought, a cash dividend that was paid. And

Page 88

Page 89

- 2 I aggregated them from all of the different investment
- 3 advisor clients and aggregated all of the different stocks.
- So, if it was a dividend from Merck and a dividend
- 5 from GE, I didn't care, I just added them all up. Because
- 6 what I wanted to do is I wanted to go look for the money,
- 7 back to follow the money. I went to look in the bank
- 8 statements for BLMIS to see if, in fact, in 2006, for
- 9 instance, in the 703 account was there \$839 million
- 10 deposited into that bank account that represented the
- 11 receipt of cash dividends from the payers or the transfer
- 12 agents. In the marketplace you have transfer agents that
- 13 will facilitate, instead of the company sending out checks
- 14 to all the broker-dealers or the brokers, the transfer agent
- 15 will act in that capacity to send those dividends out.
- 16 So, I did that for every year. In total, Your
- 17 Honor can see the total is over \$4.3 billion -- \$4.3 billion
- 18 of supposed cash dividends from 1998 to 2008. There was no
- 19 record whatsoever of any of that cash ever being received by
- 20 the IA business. Which, again, if there were legitimate
- 21 trades, if the stock had actually been purchased, these
- 22 dividends were declared -- I checked them in the public
- 23 market to find out yes, in fact, they were declared. For
- 24 real holders of stock, you would've seen the money coming
- 25 in. That's a tremendous amount of money. That money did

- 1 which I think is also Table 8 on Page 82 of your report, and
- 2 identify that for the Court, please.
- So, this is Table 8 from Paragraph 196 on Page 81 and
- 4 82 of my report.
- Can I just ask you a couple questions about it? Did
- 6 you prepare that?
- 7 A I did, yes.
- Is it an accurate representation of your analysis? 8 Q
- 9 A
- 10 Q What period did you analyze here?
- 1998 through 2008. 11 A
- So, what do the two columns mean in Exhibit 39?
- So, the two columns -- the left column says Year. That
- 14 denotes the year. The right column is Dividends. And what
- 15 I did is I went and looked at all of the IA business
- 16 customers for that particular year. So, for the first year
- 17 of 1998, I said let me look for that entire year, let me go
- 18 through all of the statements. Every time it says Cash
- 19 Dividend, let me add it up. Let me see what it adds up to.
- 20 It added up, in 1998, to \$137,316,449.
- Your Honor, I did that for every single year
- 22 subsequent, all the way through 2008. You can see, for
- 23 instance, on the year 2006, it's over \$839 million of
- 24 purported cash dividends. So, these would have been, as 25 reported on the customer statements, from the equities that

- - 1 not exist. Never came in.
 - 2 Q Let's make sure we're crystal clear about this. Was
 - 3 there any evidence in the BLMIS books and records on the
 - 4 investment advisory side that showed any of the reported
 - 5 more than \$4 billion in cash dividends was received by the
 - 6 investment advisory customers over that ten-year period
 - 7 beginning in 1998 until Mr. Madoff was arrested?
 - 8 A None. No evidence.
 - Would those dividends have shown up in the BLMIS
 - 10 investment advisory bank records as being paid to BLMIS for
 - 11 distribution to investment advisory customers?
 - 12 A Absolutely.
 - Which account? 13 O
 - It should've gone into the 703 account because that is
 - 15 the account that was maintained for the IA business. It was
 - 16 basically the only account other than the disbursement
 - 17 account. And if a customer wanted their money, they had to
 - go to BLMIS, ask for a redemption or a cash out. The money
 - 19 would've come from the 703 account to the 509 account --
 - 20 that was the control disbursement account -- and ultimately
 - 21 to the investor.
 - Is that why you put a red X on the dividend arrow going
 - 23 into the IA business?
 - Oh, so we're back to -- what was that exhibit?
 - Which is Exhibit 37, which I think is also on the chart

1 g 23 01 00	
Page 90	Page 92
1 up there.	1 use of the money in a legitimate way to create any sort of
2 A Yeah, so	2 other profits for the IA business.
3 THE COURT: Which page? I'm sorry, which page is	3 Q Where would all that money have shown up?
4 that in the report? Oh, I have it. Page 121.	4 A In the 703 account. That was the account that was used
5 MR. HUNT: Okay. Sorry.	5 for the IA business.
6 A So, yes. Under there's a box underneath the blue	6 Q Is that why you have the big red Xes on all of those
7 box that says IA Business, or there's a line with an arrow	7 possible incoming sources of funds?
8 that says Dividends. And I have an X there. That was one	8 A It is. I was trying again to see where the money was
9 of the things that I eliminated by doing this analysis.	9 coming in, how it was being earned, was there you know,
10 That the dividends were never received.	10 maybe Mr. Madoff said he was going to trade stocks but he,
I also should say I looked for documentation from	11 you know, just invested in gold bars somewhere. And while
12 the transfer agents saying, well, here's a transmittal, it's	12 that would've have been right, maybe there was an investment
13 going to be wired to the account. Here's, you know, \$20	13 somewhere else, and then he was selling those gold bars and
14 million for a particular dividend payment. I looked for why	14 producing some income. So, that's the other income
15 are remittances? I mean, I scoured the documents to see	15 producing box in the upper right.
16 maybe the money came in somewhere and somehow evaporated	There was no evidence other than money coming in
17 somewhere else. I don't know. But I looked for all of the	17 from customers and money going out to customers. A little
18 information that would be surrounding the transmittal, and	18 bit of the sweep, the overnight sweeps to kind of create
19 there was none of it.	19 more money for the Ponzi to enable it to go a little bit
20 Q In fact, in your review of the BLMIS books and records,	20 longer, in other words. And that's why I have Xes on all of
21 did you identify any other income-producing activities for	21 those.
22 the investment advisory business, other than the short-term	22 Q So, based on your review of the books and records of
23 sweeps and the BLMIS interest-bearing accounts that were	23 BLMIS, did you reach a conclusion about the source of funds
24 funded by 703 customer deposits, what you just discussed?	24 for the 703 account?
25 A No. There were several brokerage accounts, that money	25 A I did.
20 11 1101 India were several elements accounts, that memory	
Page 91	Page 93
	Page 93 1 Q I probably asked and answered that one but I'll ask it
Page 91	-
Page 91 1 was taken from the 703 account and put into, that purchased	1 Q I probably asked and answered that one but I'll ask it
Page 91 1 was taken from the 703 account and put into, that purchased 2 some treasuries. But other than and those weren't	1 Q I probably asked and answered that one but I'll ask it 2 again.
Page 91 1 was taken from the 703 account and put into, that purchased 2 some treasuries. But other than and those weren't 3 purchased in connection with any split strike conversion	1 Q I probably asked and answered that one but I'll ask it 2 again. 3 A It came from the IA business customers.
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Pg 26 of 60	
Page 94	Page 96
1 THE COURT: I think I turned it away because I	1 your promise.
2 said I didn't need it.	2 Q So, in addition to the not-connected trading platform,
3 MR. HUNT: It's Trustee's Exhibit 1.	3 did your conclusion that the customer deposits were used to
4 THE COURT: I have it.	4 pay customer redemptions have any bearing on your conclusion
5 MR. HUNT: Okay, thank you.	5 that the investment advisory business was being operated as
6 Q If you could please read Mr. Madoff's allocution	6 a Ponzi scheme?
7 starting at the end of Line 15 on Page 24. On Page 24.	7 A It did. As I just said, the lack of other funds from
8 A So, Page 24 starting at the end	8 trading profits, from dividends, from real results of actual
9 Q At the end of Line 15 through the end of the first	9 trading the lack of that played into the conclusion that
10 sentence on Line 22.	10 this was simply a Ponzi. Just taking money in and paying it
11 A Okay. "Up until I was arrested on December 11, 2008, I	11 back.
12 never invested these funds in the securities as I had	12 Q Okay. So, we talked about the trading platform.
13 promised. Instead, those funds were deposited in a bank	13 A Yes.
14 account at Chase Manhattan Bank. When clients wished to	14 Q We talked about the money.
15 receive the profits they believed they had earned with me or	15 A Correct.
16 to redeem their principal, I used money in the Chase	16 Q Now I want to talk about the investment strategy that
17 Manhattan Bank account that belonged to them or other	17 BLMIS was marketing to its customers, okay?
18 clients to pay the requested funds."	18 A Okay.
19 Q Did your investigation confirm if Mr. Madoff's	19 Q What was that?
20 allocution accurately reflected how the Chase accounts were	20 A During the time period for this case?
21 used to pay redemptions?	21 Q Yes.
22 A It did. And it does accurately reflect what my	22 A It was called a split strike conversion strategy, Your
23 investigation concluded, that that's how it was used.	23 Honor, and it's a strategy, as I said during my
24 Q Just going back to the dividends we talked about to	24 qualification phase, that is a real trading strategy. And
25 clean up the point. Were there any records showing that any	25 the way it was purportedly set up by BLMIS was to buy some
Page 95	Page 97
1 of these \$4 billion of cash dividends were deposited into	1 of the stocks in the S&P 100 Index. So, the Standard &
2 any other bank account?	2 Poor's 100 Index has the largest 100 stocks in that. And in
3 A No. I scoured every other bank account record and	3 order to get the equivalent of the index without just buying
4 every other document. I wanted to make sure that I was	4 the index itself, you can pick a basket of stocks that are
5 certain.	5 representative of the 100. So, maybe you pick 10, 20.
6 Q So, to wrap up this issue, please summarize your	6 And so you buy that. And then it uses options
7 conclusions concerning the source of funds flowing out of	7 around that purchase. And what it uses is a call option and
8 the investment advisory business to customers. Where was	8 a put option. So, these are options. A call option in this
9 that money coming from?	9 case was being sold, and a call option if you bought
10 A Customer money. Just other customers' money.	10 Exxon at 100, the call option might be for expiration in six
11 Q Did your conclusion that the BLMIS investment advisory	11 months at 120. So, if Exxon goes up to past 120, the holder
12 business did not have a connected trading platform have	12 of that call option can call you up, BLMIS, and say, okay,
13 anything to do with your conclusion that the investment	13 make good on that option. I'm going to want that stock. Or
14 advisory business was being operated as a Ponzi scheme?	14 they can cash settle the option. And let's say Exxon went
15 A Absolutely.	15 up to 140. You as the holder of Exxon have given up the
16 Q Why?	16 upside past 120.
17 A Because without the ability to actually connect to the	So, you've sold the call option. Somebody can
18 market and trade and no evidence of those trades ever	18 take it from you at 120 and above. They can't exercise it
19 occurring, coupled with what I just testified about, that	19 below. And in exchange for giving them the right to do
20 the only money I saw was customer money in and customer	20 that, you earn a premium. So, that premium falls into part
21 money out, no accretion to that 703 account from any sort of	21 of the profit of the strategy. When you sell something at a
21 money out, no accretion to that 703 account from any sort of 22 trading profit dividends that's the classic example of a	21 of the profit of the strategy. When you sell something at a 22 profit, part of the profit.
22 trading profit dividends that's the classic example of a	22 profit, part of the profit.
22 trading profit dividends that's the classic example of a 23 Ponzi. There's nothing going on. You're taking money from	 profit, part of the profit. The downside is buying a put option. So, it's

Exhibit 1 Pg 27 of 60 Page 100 1 a six-month put option for Exxon at 80. So, if 80 -- so, if 1 know when you have that. 2 Exxon all of a sudden has a one-day bad announcement and 2 A Okay. 3 goes from 100 to 50, you're limited once it gets to 80 And I'd like you to read the end of Line 20 on Page 25 4 through Line 18 on Page 26. 4 because you have the ability to put that stock -- it's your 5 option to force somebody else to buy it from you at 80, and 5 A Okay. "Through the split-strike conversion strategy, I 6 now you've protected yourself on the downside. 6 promised to clients and prospective clients that client In order to buy that insurance, just like if you 7 funds would be invested in common stocks within the 8 buy fire insurance or car insurance, you have to pay a 8 Standard & Poor's 100 Index, a collection of the 100 largest 9 premium, and that premium that you pay offsets the premium 9 publicly traded companies in terms of their market 10 you receive when you sold the call. So, that nets that 10 capitalization. I promised that I would select a basket of 11 stocks that would closely mimic the price movements of the 11 profit down. And it creates what's called a collar around 12 Standard and Poor's 100 Index. I promised that I would 12 the stock. So, basically, it limits the upside, gives you 13 some upside but limits it, and protects you on the downside. 13 opportunistically time those purchases and would be out of In addition -- so, that's the typical split strike 14 the market intermittently, investing client funds during 15 conversion strategy. What BLMIS added a little twist to it 15 these periods in United States Government-issued securities 16 was clients were told or it was marketed that when Mr. 16 such as United States Treasury bills. In addition, I 17 Madoff or somebody at BLMIS could kind of foresee the market 17 promised that as part of the split-strike conversion 18 and knew when to get out of the market, and they would 18 strategy, I would hedge the investments I made in the basket 19 unwind this trade and put the money into treasuries. 19 of common stocks by using client funds to buy and sell 20 Because treasuries, as we all know, are safer investments 20 option contracts related to those stocks, thereby limiting 21 with less risk than market. Markets have volatility. 21 potential client losses caused by unpredictable changes in 22 Stocks go up and down. Yesterday, I think it was, the 22 stock prices. In fact, I never made those investments I 23 market was down, I don't know, 490 points based on the trade 23 promised clients, who believed they were invested with me in 24 the split-strike conversion strategy." 24 threat of tariffs. So, there's volatility. Treasuries have 25 much less volatility. 25 Q Did your investigation confirm if Mr. Madoff's Page 99 Page 101 1 So, this is what it was marketed as, and so that 1 allocution accurately reflected how the split-strike 2 whole strategy I've kind of called the BLMIS Split Strike 2 strategy was being implemented in his Investment Advisory 3 Conversion, which included the sale of a call, the purchase 4 long of a stock, buying actual stock, buying the put, and 4 A It did. It was not being implemented. It was --5 then when the market timing, so to speak, BLMIS would roll 5 nothing was happening. It was -- he's allocating here that 6 out of that and purportedly put the money in treasuries. 6 it never happened, and it was a fraud. 7 One of --Thank you for that clarification. If you could also 8 turn to Trustee's Exhibit 2, which is Mr. DiPascali's 8 Q Let me ask you this. Was that strategy reflected on

9 the customer statements included in the BLMIS books and

10 records during the period of 1992 until the time Mr. Madoff

11 was arrested?

It was, yes. 12 A

Did you investigate that strategy? 13 Q

14 A I did.

15 Q Did BLMIS's investment advisory leg employ that

16 strategy?

Purportedly but not -- not real, no. It was -- it was

18 basically a series of fake trades that were put into the

19 AS400, used as a giant typewriter, produced customer

20 statements, produced one side of a confirmation, and then --

21 that's all it did. It didn't execute anything. No trades.

Did Mr. Madoff testify about the split strike strategy

23 in his allocution?

24 A He did.

And if you could turn back to Exhibit 1 again? Let me

9 allocution? And when you have that, let me know.

10 A I have that.

Do you recall if Mr. DiPascali's allocution factored 11 Q

12 into your opinion in any way?

13 A The only way it factored into my opinion is it

14 confirmed my findings. I didn't rely on either Mr. Madoff's

15 allocution, Mr. DiPascali's allocution, or anybody else's

16 allocution or depositions in reliance for my opinion. I

17 used it, once I did my work and analysis, to see if it

18 confirmed it or if it was being -- if it said something

19 else. But that's how I used them.

20 Q Okay. So, if you could turn to Page 46 of Exhibit 2,

21 Mr. DiPascali's allocution, and read the allocution

22 beginning on Line 21 and ending on Line 25?

23 A "From our office in Manhattan, at Bernie Madoff's

24 direction, and together with others, I represented to

25 hundreds, if not thousands, of clients that security trades

1 were being placed in their accounts when in fact no trades

- 2 were taking
- 3 place at all."
- 4 Q From your review of the BLMIS books and records, were
- 5 you able to determine if Mr. DiPascali's allocution about
- 6 securities trades was accurate?
- 7 A Yes. The results of my analysis and my investigation
- 8 confirmed what he said in that regard in the allocution was
- 10 Q Okay. Let's break this down a little bit. I want to
- 11 talk to you first about that first element of the split-
- 12 strike strategy that you mentioned, which was the purchase
- 13 and sale of stocks.
- 14 A Okay.
- 15 Q And as a starting point, I want to discuss DTC records.
- 16 A
- 17 Q What is a DTC?
- 18 A The DTCC, the Depository Trust Corporation -- sometimes
- 19 goes by DTC -- is the organization in the United States that
- 20 clears all equity trades. So, they clear and settle the
- 21 trades. They act as custodian for stock.
- 22 So, in the old days here on Wall Street, before
- 23 that time if you owned stock you would have a safe and you'd
- 24 have the actual stock certificates, paper certificates. And
- 25 there were runners. And if you sold the stock, you had to

- Page 104
- 2 purchase and sale of stock at BLMIS?
- 3 A I was.
- 4 Q If you could turn to Exhibit 45 in your binder. I will

1 Q Were you able to obtain DTC records evidencing the

- 5 ask you if you prepared it and what information you used to
- 6 prepare it.

7

- THE COURT: Is that in the report?
- MR. HUNT: Yes, Sir. It is Figure 16 in his
- 9 report. And I apologize I don't have a page number for you.
- 10 MR. DUBINSKY: It is on Page 68, Your Honor.
- 11 A So, this was --

- 14 analysis and the chart, yes.

- 21 evidencing all of these stock trades. Okay?
- 22 Q What do the X and Y axis represent on this exhibit --
- 23 A So, along the left is the dollar value of total equity.
- 24 It's the amount -- I'm sorry, not dollar value -- the amount

Page 103

- 1 have a runner run the stock to somebody else, and that
- 2 broker took it and took possession on your behalf as a
- 3 client.
- All of that antiquated system changed, and it
- 5 became computerized, and those stocks are held at a central
- 6 depository by book entry. And that's what the DTC does. It
- 7 acts as -- it clears all of the equities, records them, and
- 8 makes sure that in fact if they're custodianing those
- 9 securities, that they actually exist.
- 10 Kind of like if you have a bank account at Bank of
- 11 America. You get a statement from them every month.
- 12 They're your custodian of your money, you see it on the
- 13 statement, and that's what they represent to you.
- So, you may have already answered this, but how do DTC
- 15 records relate to legitimate trading?
- Well, every legitimate trade gets recorded at the DTC,
- 17 and ultimately there are custodian records at the DTC
- 18 saying, Charles Schwab, you own on this date 10 million
- 19 shares of Exxon stock. And if anybody wanted to check that,
- 20 there is a procedure. You can do a confirmation with the
- 21 DTC.
- 22 But basically, that is the official record of
- 23 where that stock sits. So, stock's not flying around in
- 24 people's hands anymore and sitting in safes, and that sort
- 25 of stuff.

- 1 the date. So, why don't we focus on the middle where it
- 2 says October 31, 2005?
- So, what I did here, Your Honor, was the left bar
- 4 that's been highlighted on the screen in dark blue, I went
- 5 and found records at the Prop Trading business, trading
- 6 records showing that 53,770 shares of stock in total, on
- 7 October 31, 2005, were supposedly held by the Prop Trading
- 8 business.
- I then obtained records from the Debtors for that
- 10 same date, October 31, 2005, and found evidence to the exact
- 11 share number, that 353,770 shares. DTC had records that
- 12 showed stock for BLMIS was custodied at DTC.
- 13 It's important, Your Honor, to understand that at
- 14 DTC, BLMIS had one account. It was called the 646 account,
- 15 and that was their participant number when they agreed to
- 16 participate with DTC. Recall, as a broker dealer, when
- 17 you're clearing equities, you have to have a DTC account.
- 18 And so, the Prop Trading business did have an account, 646.
- 19 So, with that one account, I obtained the records.
- 20 We also -- I asked the Trustee when these records were
- 21 subpoenaed from DTC to ask the DTC for any other potential
- 22 Madoff accounts, and the DTC responded this was the account.
- 23 This was the only records they had. There was only one
- 24 account, the 646.
- 25 So, in the middle -- back to the middle, Your

Page 105

12 THE COURT: So, did you prepare that?

13 MR. DUBINSKY: I did prepare that. The underlying

15 Q What information did you use?

- 16 A So, I used DTC documentation from October 2002 through
- 17 October 2008. And what I attempted to do here, and what I
- 18 was able to do, is I wanted to look at the equity trades,
- 19 both in the trading side of the business and the purported
- 20 trades in the IE business, to see where their custodian

- 25 of actual shares held. And then along the bottom axis is

- 1 Honor -- I now have accounted for all of the Prop Trading
- 2 shares, but I needed to account for the middle column, the
- 3 lighter blue, which was the IA business, that represented on
- 4 December 31 across all of the customer accounts, there was
- 5 over one billion -- so, it was 1,175,593,585 shares taken
- 6 from the trading records and the customer statements.
- And I said, okay, where are the custodian records
- 8 evidencing over a billion shares? I've got the custodian
- 9 records to tie out the 353,000 on the Prop Trading side, and
- 10 there were no records from DTC in that account, the 646
- 11 account. That's the only account DTC had for BLMIS
- 12 evidencing any of that stock.
- 13 So, to state simply, that stock -- and that
- 14 confirmed my suspicions in the investigation that those
- 15 stocks were never traded -- if they were traded, there would
- 16 be equity results from DTC records showing that those
- 17 equities were sitting at DTC.
- 8 Q Did you find the same performance across the board
- 19 during the entire period from 2002 to 2008?
- 20 A I did. You can see there's a couple of years the Prop
- 21 Trading had a few less shares than DTC, like a hundred less
- 22 shares or 20 less shares.
- 23 By and large, I was able to reconcile almost every
- 24 share on the Prop Trading share, and in every single year on
- 25 this analysis from 2002 through 2008, there wasn't a single

Page 108

Page 109

- 1 of all of the DTC records that you were able to obtain for
- 2 BLMIS?
- 3 A It is, yes.
- 4 Q Business performance consistent with legitimate
- 5 Investment Advisory business activity?
- 6 A No, not at all. When I had my investment advisory
- 7 business and a client asked me to buy stocks, we bought the
- 8 stocks, placed a trade, got a confirmation, the stock was
- 9 purchased. We produced statements for them. That's what
- 10 investment advisors do.
- 11 And there's documentation that if the SEC -- the
- 12 SEC can do a surprise audit. When I had the investment
- 13 advisory when I worked with the firm, the SEC can show up on
- 14 your doorstep and knock on the door and want to see records.
- 15 And so, a real investment advisory business buys
- 16 stocks, sells them when the client says to sell them, and
- 17 has records to support that and prove it.
- 18 Q Let's wrap up this DTC discussion. I want to ask you
- 19 what metadata is?
- 20 A So, metadata -- the easiest way to describe it in
- 21 computer terms is if Your Honor is writing an opinion and
- 22 using Microsoft Word, you can see the words on the page, and
- 23 if you underline it you can see the underline, and if you
- 24 bold it you can see that.
- 25 There's still code embedded in the document

Page 107

- 1 document, a single real document, from DTC evidencing any of
- 2 these blue bars. I mean, billions of dollars -- billions of
- 3 shares, which represented billions and billions and billions
- 4 of dollar value of purported trades.
- 5 Q So, what's that squiggly line in the middle of this
- 6 exhibit?
- 7 A Hmm. That's a good question. The squiggly line, Your
- 8 Honor, is if I scaled this chart to actual scale, it would -
- 9 those blue bars would be off the chart. So, I'm basically
- 10 just denoting to the reader that I've broken up the scaling.
- 11 And so, graphically, it's not a proportion, but I put the
- 12 nominal numbers, the real numbers, on so the reader can
- 13 understand that. And that's what that squiggly gray line
- 14 means.
- 15 Q So, based on your review of the DTC records, what did
- 16 you conclude about the equity shares that BLMIS was saying
- 17 it held?
- 18 A Didn't hold them. Never traded them; didn't hold them.
- 19 Q Okay. Is this exhibit --
- 20 A And let me just clarify, in the IA business.
- 21 O Was the --
- 22 A In the Prop Trading business, I was able to tie down
- 23 and confirm, Your Honor, that those actually did trade and
- 24 were sitting at the DTC on those dates.
- 25 Q Is this Exhibit 45 an accurate summary of your review

- 1 underneath the document that Your Honor can't see, such as
- 2 how many keystrokes were in the document, the time the
- 3 document -- you started working on it -- time that you last
- 4 saved it. A variety of those types of characteristics are
- 5 maintained in a computer file.
- 6 Now, you can't go find that, and you can't, or I
- 7 can't, without the use of forensic software. Forensic
- 8 software kind of goes underneath the layer that you and I
- 9 can see normally and looks at what's embedded in the file.
- 10 Q So, did you find some documents internally of the
- 11 Investment Advisory business that talked about the DTC?
- 11 Investment Advisory business that tarked about the DTC
- 12 A I did
- 13 Q Okay. If you could take a look at Exhibits 47 and 48
- 14 in your binder? And I want to put those on the screen
- 15 together. I think those are Figures 17 and 18 on Pages 72
- 16 and 73 of the report. I just want to talk about those --
- 17 A That is correct.
- 18 Q Is this an example of the metadata review that you
- 19 conducted of those internal records you found?
- 20 A It is. So, Figure 17, Your Honor, this is just one
- 21 example -- I found multiple documents, dozens of these -- on
- 22 its face appears to be a what's called a security position
- 23 inquiry from the Depository Trust Company.
- 24 In other words, if you have your account -- and
- 25 remember, Your Honor, I talked about the 646. You can see

516-608-2400

	Pg 30 01 60		
	Page 110		Page 112
1	it's in a couple places, but right underneath the double	1	internally at BLMIS?
2	line, you'll see it says participant P-A-R-T that's	2	A I did.
3	Participant 0646, Madoff LLC.	3	Q Based on your review of the Investment Advisory
4	This would allow the participant with a DTC	4	computer, and the available DTC external records, and the
5	terminal, which the Prop Trading business had, the IA	5	internal documents that you found, did you reach a
6	business did not, to go in and at any time let's say a	6	conclusion about the stock trading of the Investment
7	regulator came in or you wanted to look up what your	7	Advisory business?
8	position in a certain stock was, how much did you actually	8	A I did. Your Honor, I found, in addition to these
9	own, you go into the DTC terminal, you sign in and you do an	9	documents, software on the AS/400 in the Investment Advisory
10	inquiry.	10	side of the business, that recreated official-looking DTC
11	This inquiry was looking up the CUSIP for AT&T,	11	reports.
12	Incorporated. What's important about this and it shows	12	Again, there would be no reason, if you were doing
13	\$8.5 million as a participant position. Okay. If Your	13	legitimate trading and had owned the stocks, to go into your
14	Honor looks at what's been highlighted up in the upper right	14	own computer system and write code that used form-printing
15	corner, it says, date 11/30/2006, time 1600 this is in	15	software to print out a report that mimicked what the DTC
	military time 1600 hours, 13 minutes and 35 seconds, so		puts out, because you would have the real DTC report.
17	4:13 no yeah	17	So, when you again, looking at the fake DTC
	Q 6:13		ones that we just talked about, the computer software and
	A 6		I was able to get it to run and produce what it was
20			producing the fake DTC reports, led me to conclude that,
	A Yes, right. If we look at Figure 18, this is the mega		again, no trading occurred.
	data that I pulled out of this document. So, this was a	22	You start to pile this on and say, well, no money
	Microsoft Word document, and I said I found a bunch of		ever went into the 703, DTC doesn't have records of it. Now
	these. It shows you that the date this document was created		there's fake DTC reports being created. You layer all this
	was on December 19th, 2006 at 11:16 AM.		on and it's easier and easier as we go to conclude there's
23		23	on and it's easier and easier as we go to conclude there's
	Page 111		Page 113
1	So, this is two and a half weeks after Figure 17		no trading. If there was trading, you would be doing this.
2	So, this is two and a half weeks after Figure 17 was purportedly printed. So, Figure 17, if you go in and do	2	no trading. If there was trading, you would be doing this. Q Okay. Let's add another layer, then. I want to stick
2 3	So, this is two and a half weeks after Figure 17 was purportedly printed. So, Figure 17, if you go in and do the look-up and it documents the date, and you were to	2 3	no trading. If there was trading, you would be doing this. Q Okay. Let's add another layer, then. I want to stick with stocks.
2 3 4	So, this is two and a half weeks after Figure 17 was purportedly printed. So, Figure 17, if you go in and do the look-up and it documents the date, and you were to either do a screen capture or a print-out, that's what you	2 3 4	no trading. If there was trading, you would be doing this. Q Okay. Let's add another layer, then. I want to stick with stocks. THE COURT: Is this a good time
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THE COURT: Is that in the report?

2 MR. HUNT: It's in the report, Exhibit 11, in the

3 report. I think it's actually in the appendices, Your

4 Honor, which is why you probably don't see, that's that big

5 letter.

1

6 THE COURT: That's correct.

7 MR. HUNT: But we've got it on the screen here, if

8 that's okay.

9 Q Did you prepare Exhibit 49.

10 A I did.

11 Q Is that an accurate representation of your analyses?

12 A It is.

13 Q If you could, just start by describing each of the

14 columns in Exhibit 49, and tell us what those mean.

15 A Okay. So, this is an analysis of the time period for

16 the split strike conversion stock between January 2000 and

17 November 2008. The left column is the trade date, the

18 actual -- or the date that the purported trade occurred.

19 The second column is the ticker. In other words, the ticker

20 symbol for the stock, so you can see the third one down,

21 AIG, GE, etc. The third column that says IA Business

22 Purported Volume is the sum for that particular day, so, on

23 the first line, March 9, 2000, for all of the stock for WMT

24 Ticker. I went and added up across all of the customer

25 statements and the trading records, in the supposed trading

1 shares in the market, 1,692,800 shares. So, what BLMIS was

Page 116

Page 117

2 purportedly showing is, somehow magically, it was able to

3 trade more than the entire market traded for that day. In

4 other words, the magnitude exceeded, it traded to the volume

5 of 166, almost 167 percent of the market, which is well in

6 excess of the entire market. You can look down, halfway

7 down, on September 13, for GE. GE, in the IA business,

8 purported volume, 17,709,440 shares. The actual market

9 volume, as reported by Bloomberg in the market, was

10 7,604,800 shares. So, again, the purported volume exceeded

11 the purported volume in the IA business, exceeded the entire

12 market by over two times. And so, this whole exhibit goes

13 through many, many, many days throughout the entire period

14 where these trades exceeded the market. What's important to

15 point out, during this analysis too, there were many that I

16 did not put on this, that while they didn't exceed the

17 entire market, they were 90 percent of the whole market, 95

18 percent of the whole market. So, this is just, what you're

19 seeing here, is everything that exceeded the market that

20 couldn't be. You can't exceed the entire market, but there

21 are quite a few that aren't even on here, where it was

22 approaching 95, 90 percent of the entire market, which too,

23 while that's not an impossibility, it's highly unlikely,

24 let's put it that way.

25 Q So, this 24-page Exhibit 49, does it include both

Page 115

1 records. And that's what that column represents, that the

2 purported, that's why I say purported volume. The fourth

3 column says IA Business Purported Value. That's the number

4 of shares times the actual price on that day. The fifth

5 column says actual market volume. That's the actual market

6 volume that was reported to Bloomberg. And I went to

7 Bloomberg. This was one of the third-party sources of 8 information, Your Honor, that I testified earlier that I

9 obtained to complete the analysis. So, I went to Bloomberg

10 and obtained actual market data for this trading period.

11 And the last column is what I've called magnitude exceeded.

12 So, this was an analysis where I wanted to look at, day by

13 day, for a particular -- for stocks, to see if the volume

14 that BLMIS indicated it traded for all of its IA business

15 actually exceeded the entire market. In other words, the

16 entire market of equities that were traded. And so, it's

17 easy to look, for instance, if we go down about seven lines

18 to July 14, 2000, Your Honor ... and we'll highlight this on

19 the screen. It's the one ...

20 Q AIG?

21 A It's AIG, it's not on the screen. We'll continue on

22 while he's looking for that on the screen. But on the face

23 of the exhibit AIG purported volume in IA business 2,822,680

24 shares. If you jump two columns to the right and look at the

25 total market volume that traded that day for all of AIG

1 instances where the BLMIS investment advisory business

2 exceeded purchases that were reported as well as sales?

3 A It does. It starts to flip to the sales on page 12 of

4 24. And you'll see, when they shift around in the, to

5 brackets, those are the sales, the IA business purported

6 volume. So, those are the sales that I then just compared

7 to the total market. So, it was both on the purported buy

8 and the purported sale of these equities.

9 Q Is that something you would see in a legitimate trading

10 situation?

11 A No. You can't trade more than the whole market. It's,

12 you know, the analogy, if you go to the local Ford dealer

13 and they have 100 cars on the lot, you can't buy 120 cars.

14 They don't have them.

15 Q Does the Bloomberg data you relied on in Column Five of

16 Exhibit 49 include over-the-counter trades?

17 A It does. So, OTC, or over-the-counter trades,

18 Bloomberg collects that data for market participants. It's

19 reported from equities and all of that's funneled into the

20 Bloomberg data.

21 Q Is it possible that the trades we discussed were made

22 over the counter somewhere else?

23 A No. I looked at that. I looked at the Frankfurt and

24 London -- this is in footnote 156 on page 58 of my report.

25 I also performed the analysis on the Frankfurt and London

1 Stock Exchanges, added up that; first looked at those, did

- 2 he same analysis, then I said, okay, let's just add them all
- 3 together and see what it is. And even if you do that, he's
- 4 still, these purported trades exceed all of that.
- So, if the investment advisory business, BLMIS, had
- 6 been conducting over-the-counter tradings, would the AS400
- 7 have been connected to some sort of outside trading platform
- 8 for that?
- 9 A Absolutely.
- So, I want to talk a little bit about how the split 10 O
- 11 strike strategy was supposed to be achieving its results.
- 12 A
- Are you familiar with the term 'volume weighted average 13 Q
- 14 price' in the financial industry?
- I am. It's known as VWAP in the industry, but yes.
- 16 Q What is that?
- 17 A It's a formula that basically, if you are time slicing
- 18 purchases, in other words, if you're buying stock over the
- 19 period of a day at different intervals, you want to look at
- 20 what the average price is for each last sale and then
- 21 average those for the entire day. And it gives you a gauge
- 22 on how well you're doing compared to the open market. It
- 23 would be a wonderful world if we could always buy low and
- 24 sell high, but we know that's not the reality, that doesn't

2 Q Let's look at that equation you're talking about. I

3 think it's Exhibit 41 for the trial, and it's also shown on

7 trades for that particular day at the price of each trade

8 times the quantity of each trade, divided by the sum of all

9 the trades and the quantity. So, basically, it's giving you

10 a volume-weighted average price of everything that you

12 client came to me or any trader and said, "Buy me 100,000

13 shares of Exxon," you could put that in as one order, and

14 maybe you put it in at ten o'clock, and at one o'clock some

15 piece of news comes out about Exxon that lowers the value,

16 you just ended up buying at a high price that day, you cost

17 your client money. So, by time slicing, which is what the

20 measuring your VWAP, you can see how well you're doing

22 should be pretty close to the VWAP that the volume weighted

21 compared to the market. And at the end of the day, you

23 average price of all the trades in the market, as a measure

25 Q Is the VWAP the benchmark that financial analysts use

18 trading business was doing, and putting in that trade in

19 time intervals over the course of the day, and then

24 of how well you executed your trades.

11 bought during the day. And it's important because if a

5 these fancy symbols on this VWAP equation?

4 page 60 of your report. Can you just walk us through all of

25 work. If I could do that, I wouldn't be in this court

1 testifying, but it's not the reality.

1 to evaluate the timing of sales?

- 2 A It is. When you're doing programmatic trading and
- 3 looking at trying to maximize or minimize your risk of
- 4 pricing swings during the day, VWAP is a benchmark that's

Page 120

Page 121

- 5 widely used in the industry.
- Did you conduct a VWAP analysis on the information that
- 7 you found in the BLMIS books and records?
- 8 A I did.
- 9 Q Did you analyze the VWAP for trades documented on the
- 10 BLMIS Investment Advisory side?
- 11 A Both on the Investment Advisory side and the prop
- 12 trading business. And that was using information that I
- 13 found at BLMIS. I also purchased from Bloomberg data,
- 14 third-party market data, that records VWAP for the entire
- 15 market for that day. So, that's the, kind of the benchmark
- 16 that you compare that to, to see how good is your trader
- 17 doing against the rest of the market.
- 18 Q So, why did you do this? Why did you do it?
- 19 A I wanted to, again, in the quest to be able to see if
- 20 there was any trading, I wanted to go look at the trades
- 21 because I noticed when I was going through the statements,
- 22 it always seemed that the trades were always making money.
- 23 And again, that's not the reality of the market. I mean,
- 24 just nobody can always make money on trading. And so, when
- 25 I've looked at that, I said, this is another indication to
- 1 me that something's not right, kind of, you know, a red flag
- 2 in my mind, so to speak. And then by looking and doing an
- 3 analysis, that's what drove me to do this analysis.
- Did you prepare a demonstrative to kind of summarize
- 5 what you found?
- Sure. On the top, you're just summing all of the 6 A I did. I think there were several, yes.
 - I think that's the Trustee's Demonstrative Exhibit One.
 - 8 I'm not sure if that's in one of those binders up there, but
 - 9 it's on the screen. Do you have that there?
 - 10 A I do have that.
 - If you could, just tell us, first of all, if that's the
 - 12 demonstrative you prepared?
 - 13 A Yes, this is.
 - Okay. Can you identify what is going on in the small
 - 15 pie in the upper right hand corner?
 - So, in the blue label, where it say "Typical market
 - 17 maker prop trader," upper right corner, in the marketplace,
 - 18 if you're executing this type of strategy where you're
 - 19 trying to time slice your trades, the typical market maker
 - 20 prop trader will buy, on average, 50 percent of the time
 - 21 below the average, 50 percent above. But it converges at
 - 22 about 50-50. Again, sometimes you can buy at a good price,
 - 23 sometimes you're buying above what other paid and it's not
 - 24 such a good deal.
 - 25 Q Is that sort of theoretical, what you would see

Page 119

31 (Pages 118 - 121)

516-608-2400

- 1 theoretically if you're doing trading?
- 2 A Well that's not only theoretical, that's what actually
- 3 happens in the market. If you, when you pull the data from
- 4 Bloomberg, for instance, it will come out at about 50-50.
- 5 Q So, if you look at the high in the lower right hand
- 6 corner, talking about the proprietary trading business, what
- 7 did you find?
- 8 A So, this one looks at the buys. So, this was from
- 9 January 2000 through November 2008. And the prop trading
- 10 business was at about 51-49, almost 50-50, where you would
- 11 expect to see prop traders doing the sort of buying to end
- 12 up, so looking at the actual data from the prop trading
- 13 business and running the formula that we just talked about.
- 14 This is what, for that time period, it ended up being.
- 15 Q And was the proprietary trading business actually
- 16 buying stock during that period?
- 17 A Yes. The proprietary trading business was buying stock
- 18 for the proprietary trading desk and for the market-making
- 19 clients of that side of the business. This has nothing--
- 20 what we're talking about now has nothing to with the IA
- 21 customers or IA business, at this point.
- 22 Q If you look at the large pie on the left, talking about
- 23 the IA business buys, what does that show?
- 24 A So, this shows that in the IA business, what was
- 25 recorded as the buys, was that the IA business was buying

- 1 the red banner, the IA business, was selling above the
- 2 average price 72 percent of the time. Again, how convenient

Page 124

Page 125

- 3 if you can always, you know, for the vast majority of the
- 4 time, buy low and sell high; in the real world that doesn't
- 5 work. That's how it's almost, you're guaranteed to make
- 6 money if you could do this, but the real world doesn't work
- 7 that way. So, again, this was an indication to me something
- 8 was off. And coupled with the other analysis that I did,
- 9 proved to me that this trading just didn't occur.
- 10 Q So, the proprietary trading business and the investment
- 11 advisory business, were both operated by the same person,
- 12 weren't they?
- 13 A Yeah, Bernard L. Madoff.
- 14 Q Did you reach any conclusion about the discrepancy in
- 15 the performance between the proprietary trading business and
- 16 the investment advisory business?
- 17 A I did. Think of it this way: If there was some sort
- 18 of magical algorithm that Madoff had to be able to buy low
- 19 and sell high all the time, that would have been employed in
- 20 the prop trading desk. I mean prop trading is his own money
- 21 for his own firm. He would have employed that. The fact
- 22 that you don't see that, and you see the reality that they
- 23 were at 52-48 and close to 50 percent on the buys, tells you
- 24 there is no magical wand that can be waived. Average
- 25 traders doing this hit the average. That's what they're

Page 123

- 1 below the average price 83 percent of the time. In other
- 2 words, in the industry, they're hitting home runs,
- 3 supposedly, 83 percent of the time. You can see it's way
- 4 off kilter with what you would expect to see and if people
- 5 could really buy below the average price of 83 percent of
- 6 the time, again, it would be a wonderful world, but that's
- 7 not the reality.
- 8 Q So, how does that investment advisory business VWAP for
- 9 reported stock purchases compared to proprietary trading
- 10 business?
- 11 A It's off the chart. It signals that these trades never
- 12 occurred. To me that's what it signals.
- 13 Q Let's talk about stock sales.
- 14 A Okay.
- 15 Q I think that's Trustee's Demonstrative Exhibit Two,
- 16 which should be popping up on the screen right now. If you
- 17 could take a look, again, at the pie on the right, top, what
- 18 do you find
- 19 A So, that's the one under the blue line that says
- 20 "Typical Market Maker Prop Trader," using the Bloomberg
- 21 data, that's about 50-50, measuring, and using the actual
- 22 Bloomberg data in the Madoff proprietary to test that. It
- 23 came out that the proprietary trading business was selling
- 24 above average about 48 percent of the time. Right about,
- 25 you know, 50 percent, 50 to 48. You go to the left, under

- 1 expected to do. That's how they're measured. And it shows
- 2 that the IA business just couldn't have executed these at
- 3 that rate
- 4 Q Does your conclusion have any bearing on your
- 5 conclusion that the BLMIS investment advisory business was
- 6 being operated as a Ponzi scheme?
- 7 A It does, because again, going back to the chart across
- 8 the way there with the IA business in the middle, without
- 9 any sort of legitimate trading going on for the IA
- 10 customers, the strategy that was being promised, and no
- 11 other source of business, this plays in that the trades
- 12 didn't occur. Again, that's the classic of a Ponzi. All
- 13 you're doing is taking customer money and using that money
- 14 to pay back customers. Nothing else is happening with it.
- 15 Q So, based on your review of the books and records of
- 16 BLMIS, was BLMIS buying and selling stocks for its
- 10 DEWIIS, was DEWIIS daying and senting stocks for i
- 17 investment advisory customers?
- 18 A Not for the IA business customers. I've seen no
- 19 evidence of that.
- 20 Q So, if we can talk about the second part of the split
- 21 strategy options --
- 22 A Okay.
- 23 Q Could you again briefly describe -- and briefly this
- 24 time -- how the options work with that strategy?
- 25 A They're just a paired set of options. They were,

32 (Pages 122 - 125)

- 1 because the strategy was supposed to be buying a basket of
- 2 stocks around the S&P 100, BLMIS was purportedly using
- 3 what's called OEX options, or S&P Index options, on the 100
- 4 index. And there was a sale of a call and a purchase of a
- 5 put that created the collar around the stock. And that was
- 6 part of the overall strategy that was being touted, that it
- 7 would prevent downside, you know, downside risk protection,
- 8 but at the same time limiting the upside so you're probably
- 9 not going to hit a home run, but you'll be getting singles
- 10 and doubles all the time.
- 11 Q So, where are options trades recorded?
- 12 A Well option trades are reported through the OCC, the
- 13 Option Clearing Corporation. First of all, they should be
- 14 recorded in your own broker dealer accounts in the books and
- 15 records, if they're actually going on. But to clear those
- 16 options, the OCC was established, and that's kind of the
- 17 clearing house of the options. These options that were
- 18 purportedly being used were OEX options, and those are our
- 19 proprietary options of the Chicago Board of Option Exchange.
- 20 And so they are exchange-traded options and licensed by the
- 21 CBOE, that's the only way they can be traded. But there
- 22 would be a record of those both from the CBOE and the OCC,
- 23 the Option Clearing Corporation, just like we talked about
- 24 with the DTC earlier this morning.

6 report. What period did you analyze?

1 A I was.

4 A I did.

3 these OCC records?

Were you able to obtain OCC clearing records for BLMIS?

Did you perform an exercise like your DTC exercise for

And I think you talked about that on page 76 of the

7 A This was October 31, 2002 through 2008. And similar,

8 Your Honor, to the chart we had earlier, where I went

9 through and said let's look at the proprietary trading for

11 for options to see if any of the similar options were traded

12 that appeared on customer statements. So, I had those on

13 the prop trading side. I had the ones that were purportedly

14 traded for the IA business, and then I had the OCC records.

15 And none of those, in paragraph 188 I conclude the options

10 the equities, I said let's look at the proprietary trading

1 BLMIS was trading options for its investment advisory

Page 128

Page 129

- 2 clients?
- 3 A I reached the conclusion that no options were ever
- 4 traded on behalf of the IA business customers.
- So, let's talk about the third element of the split
- 6 strike strategy, which I think you said was treasuries.
- I think you did an analysis of that and it's on page 70
- 9 of the report. Based on your review of the books and
- 10 records, did you determine how treasuries factored into this
- 11 split strike strategy the BLMIS was marketing to is
- 12 customers?
- 13 A I did. They were supposed to be used, Your Honor, when
- 14 either Mr. Madoff or somebody at BMLIS determined it was
- 15 time to, quote, get out of the market, and the purported
- 16 equity and option trades were unwound and then money was
- 17 used to purchase treasuries, in other words, to go into kind
- 18 of a parking situation during that time period. That's how
- 19 it was supposed to work.
- If you could turn to Exhibit One, which is Mr. Madoff's
- 21 allocution, and starting in the middle of line 7, on page
- 22 26, through line 11, and read that into the record please.
- What was the line number to start on?
- It's line 7 through 11 on page 26.
- "I promised that I would opportunistically time those

Page 127

- 1 purchases and would be out of the market intermittently
- 2 investing client funds during these periods in United States
- 3 government-issued securities such as United States Treasury
- And then read line 16 through 18 on that same page.
- "In fact, I never made those investments I promised
- 7 clients who believed they were invested with me in the split
- 8 strike conversion strategy."
- Based on your review of the BLMIS Investment Advisory
- 10 books and records, were you able to determine if Mr.
- 11 Madoff's allocation concerning treasuries was accurate?
- 12 A It confirmed my analysis in finding that no treasuries
- 13 were bought or traded for any of the investment advisory
- 14 clients.
- 15 Q Does the DTC also get involved in documenting the
- 16 purchase of treasuries?
- 17 A It does. It acts as the clearing house for treasuries,
- 18 just like it does for equities.
- Were you able to obtain DTC treasury records for BLMIS?
- 20 A I was. For the period of 2002 through 2007, I was able
- 21 to obtain those records, and then I performed an analysis,
- 22 identified the -- first I went and identified the unique
- 23 treasury bills held by the prop trading business on December
- 24 31 of every year. I compared those holdings to the holdings
- 25 at DTC, and I also compared those holdings to the IA

33 (Pages 126 - 129)

- 18 OCC. So, I was able to match up the options on the prop
- 19 trading to the OCC records, which one would expect to see.
- 20 There were options that were traded in the prop trading and
- 21 market making side of the business. But on the IA side,
- 22 those records were not matched because those trades never
- 23 happened.
- 24 Q So, based on your review of the BLMIS books and
- 25 records, did you reach a conclusion as to whether or not

60	
Page 130	

- 1 business. And what I found, similar to the equities, is
- 2 that the prop trading that the -- and the treasury bills
- 3 weren't a big part of the prop trading, but the treasury
- 4 bills that were held by the prop trading matched to the DTC
- 5 records, and that was based on the treasury CUSIP, and in
- 6 contrast none of the CUSIPs held at the DTC matched those
- 7 that were supposed to have been bought for the IA customers.
- 8 So, again, it was a process of elimination. Once I matched
- 9 everything to the prop trading, to the DTC -- were there any
- 10 other DTC records left? No. Now I'm left with this tranche
- 11 of purported treasuries for the IA business that have no
- 12 support, no evidence of ever being purchased.
- 3 Q If you could turn to Exhibit 50 in your binder, which
- 14 is Table Five on page 71 of your report, and identify that
- 15 for the record?
- 16 A This is Table Five from my report on page 71 of my
- 17 report. And this was a part of this analysis. And what I
- 18 did for each year end, so, starting with 2002, you can see -
- 19 that's the first column; the second column says
- 20 Proprietary Trading Business; third column, IA Business, and
- 21 the fourth column says Proprietary Trading Business
- 22 Positions as a Percent of IA Business Positions. So, in
- 23 looking at year end, I went to the IA business, added up
- 24 from all of the records and customer statements, the total
- 25 dollar amount of treasuries. And you'll see in that first

1 \$80 million, that's \$56,910,000. I mean \$56 billion of

Page 132

- 2 missing treasuries. It's ...
- 3 Q How many were missing in 2006?
- 3 Q How many were missing in 2000.
- 4 A Over 48,300,000, or 270 million.
- 5 Q For the period 2002 through 2007, is it your testimony
- 6 that there are quite a few missing?
- 7 A That would be an understatement, quite a few --
- 8 billions and billions and billions of dollars were missing.
- 9 Q So, taken in conjunction with the other evidence you
- 10 identified with relating to treasuries, did you reach a
- 11 conclusion regarding the purchase and sale of treasuries, by
- 12 the BLMIS Investment Advisory business?
- 13 A There was no evidence of treasuries being purchased for
- 14 the IA business customers, plain and simple.
- 15 Q So, switching back to Mr. DiPascali, do you recall him
- 16 testifying about the nature of the split strike hedging
- 17 strategy?
- 18 A I do.
- 19 Q If you could turn to Exhibit Two in your binder, Mr.
- 20 DiPascali's allocutions, and read the allocution starting on
- 21 page 45, line 23 through 46, line 17.
- 22 A "He attracted a lot of these clients by telling them
- 23 that the firm would apply a hedged investment strategy to
- 24 their money. The clients were told that the strategy
- 25 involved purchasing what we call basket or blue chip common

- 1 row for 2002, it's \$30,975,765 worth of treasuries. So,
- 2 just under \$31 billion worth of treasuries. The prop
- 3 trading, when I added those all up for that same time
- 4 period, there was \$84 million. So, as a percentage, if one
- 5 were to somehow try to attribute the treasuries in the prop
- 6 trading as somehow being attributable to IA business
- 7 customers, that's .27, two-sevenths of one percent. And so,
- 8 in essence, you'd be left with over \$30 billion of
- 9 treasuries that couldn't be allocated to anybody because
- 10 they didn't exist, if somebody even took that approach. And
- $11\ \ I$ went through the same analysis for every year here and you
- 12 can see, like in 2007, 80 million of treasuries in the prop
- 13 trading, the IA business at that point was now just shy of
- 14 \$57 billion of treasuries, so .14 percent. So, again, it
- 15 just shows that the treasuries didn't match, they're not the
- 16 same. They're not part -- the prop trading treasuries are
- 17 not part of the trading cycle, if you will, in the IA
- 18 business, part of the split strike conversion strategy. And
- 19 even if you argued somehow that you could attribute these,
- 20 you're woefully short on the IA business because there's not
- 21 enough in the prop trading to cover everybody. So, it just
- 22 doesn't make sense.
- 23 Q So, looking at the DTC records that you were able to
- 24 recover, how far short were we in 2007?
- 25 A Almost \$57 billion. If you take the \$56,990,000 minus

- 1 stocks. Hedging those investments by buying and selling
- 2 option contracts, getting in and out of the market at
- 3 opportune times, and investing in government securities at
- 4 other times. By 2008, Bernie Madoff had thousands of
- 5 clients who believed their funds were being invested this
- 6 way. For years, I was a main point of contact for many of
- 7 those clients when they had questions about their account.
- 8 From at least the early 1990s, through December of 2008,
- 9 there was one simple fact that Bernie Madoff knew that I
- 10 knew, and that other people knew, but that we never told the
- 11 clients, nor did we tell the regulators like the SEC: no
- 12 purchases of sales of securities were actually taking place
- 13 in their accounts. It was all fake. It was all fictitious.
- 14 It was wrong and I knew it was wrong at the time, sir."
- 15 Q Did the investigation of the BLMIS books and records
- 16 that you conducted confirm Mr. DiPascali's allocution,
- 17 accurately summarize the true nature of the split strike
- 18 strategy?
- 19 A It did. It confirmed my findings.
- 20 Q So, moving from the split strike strategy, I want to
- 21 talk a little bit about a rate of return, specifically the
- 22 rate of return, the BLMIS, was reporting to its investment
- 23 advisory customers.
- 24 A Okay.
- 25 Q And if you can stick with Mr. DiPascali's allocution

1 for a minute, Exhibit Two, and turn again to page 47, and

2 read the allocution beginning on line 16 and ending on line

3 22.

"On a regular basis, I used hindsight to file

5 historical prices on stocks, then I used those prices to

6 post purchase of sales to customer accounts as if they had

7 been executed in real time. On a regular basis, I added

8 fictitious trade data to account statements of certain

9 clients to reflect the specific rate of earn return that

10 Bernie Madoff had directed for that client."

11 Q In your review of the books and records of BLMIS, were

12 you able to analyze the rate of return Mr. DiPascali was

13 talking about?

14 A I did. In analyzing the rate of return, and he's also

15 talking about a process called shtupping that was going on

16 for certain clients, adding a little bit extra rate of

17 return for those clients. That's in my report as well.

If you could turn to Exhibit 40, which is Figure 15 on

Is it an accurate graphical representation of your

Could you identify the sources for this information?

7 S&P, from the actual market, through December 11, 2008, from

8 December 1996. There was also information taken from the

11 what I did here was plotted out the rate of return for those

12 actual indexes for those period of time, so, what did the

13 markets actually do. And that's in the, both the blue line,

15 line, is the IA business average annual rate of return

14 Your Honor, and the green line. And then I plotted the red

16 through December 11, 2008. That's the red line that kind of

17 goes straight across. And what I wanted to see was, again, 18 in looking at, to answer the question, were there any real

19 trades, were these trades that were being reported on the 20 customer statements, were they real? I wanted to look at

21 the performance. And what you can see, recall the split

23 in the S&P 100, and using S&P index options. So, that

22 strike conversion strategy, was based on a basket of stocks

24 strategy could have come close to mirroring the returns on

25 the S&P, albeit not exactly because you got options, you've

9 Dow Jones Industrial Average on the market. This 10 information was obtained from Bloomberg. And those two,

The source of the information was information from the

19 page 64 of your report.

20 A I'm sorry, Exhibit 40?

21 Q Forty, yes, sir. Do you have that binder there?

I do. And it was on page ...?

23 Q It's also on page 64 of your report.

24 A

1 A It is.

3 analysis?

4 A It is.

25 Q Is this an exhibit you prepared? 1 got a collar situation that tamps that down a little bit.

2 But it should look pretty similar. And what we see is it's

Page 136

3 anything but similar. The red line for the average annual

4 IA business rate of return goes from about, looks like 12 5 percent in the end of '96, close to 20 percent in '99, then

6 it dips down to 10 percent in '04, and in '08 it's about 10

7 percent when the music stopped, when Mr. Madoff went and

8 confessed. In contrast, Your Honor, you'll see the blue and

9 green line going up and down. So, for instance, in 2001,

10 when the markets really took a dive, you could see both the

11 S&P 100 was at negative ... the S&P was negative, looks like

12 23, 24 percent. The Dow was probably negative 18 percent.

13 Yet the Madoff purported returns were about 11 or 12

14 percent. And you could see in times when the S&P goes up,

15 that's, you know, going up and down that's called volatility

16 in the market, that happens, as we saw yesterday. But this

17 kind of straight line, red line of average returns, really

18 told more the story that these trades couldn't have

19 occurred. You can't have that kind of -- when this strategy

20 was built around the S&P 100 index, and a basket of those

21 stocks, it should have behaved similarly, and it didn't.

22 Q Could the collar have accounted for this abnormally

23 high level of consistently positive returns?

24 A So, the collar, as it was done, would have taken off

25 the very top peaks and bottom peaks of the returns on the

Page 135

1 S&P and the Dow, but still would have had volatility. And

2 that didn't happen. So, no, it wouldn't have allowed it to

3 look like this.

4 Q Does the finding you've summarized in Exhibit 40 relate

5 to your opinion that the rates of return BLMIS was reporting

6 to its investment advisory customers was an element of a

7 Ponzi scheme?

8 A Yes. Again, you know, the goal of a Ponzi scheme is to

9 keep it going and get more money and you keep it going and

10 you have to tell clients you're doing something for them.

11 If you tell them you're just taking their money and not

12 doing anything with it, obviously, the suspicious arises.

13 So, this is part of keeping it going.

So, let's wrap up our discussion on trading and rates

15 of return. And I'd like to do that by having you turn again

16 to Exhibit One, Mr. Madoff's allocution, and read page 27,

17 line 9, ending on line 16.

"To further cover up the fact that I had not executed

19 trades on behalf of my investment advisory clients, I

20 knowingly caused false trading confirmations and client

21 account statements that reflected the bogus transactions and

22 positions to be created and sent to clients purportedly

23 involved in the split strike conversion strategy, as well as

24 other individual clients I defrauded who believed they had

25 invested in securities through me."

35 (Pages 134 - 137)

516-608-2400

1 Q And then, if you could, just turn to Exhibit Two, Mr.

2 DiPascali's allocution, and read what he allocated on page

3 51, line 18 through 21.

4 A: "Judge, thousands of clients, institutions,

5 individuals, funds, charities, were all mislead about the

6 status of their accounts, what was being done with their

7 money and what their accounts were worth."

8 Q Based on your review of the books and records of BLMIS,

9 are Mr. Madoff's and Mr. DiPascali's allocutions consistent

10 with your finding on the trading and rates of return?

11 A They are.

12 Q So, we're here in bankruptcy court. Solvency is a

13 topic that comes up once in a while. Did you take a look at

14 that?

15 A I did. I was asked to prepare a solvency analysis of

16 BLMIS.

17 Q Did you reach a conclusion regarding the solvency of

18 BLMIS?

19 A I did.

20 Q What test did you use to do that?

21 A I applied the balance sheet test, Your Honor. I also

22 looked at the capital adequacy test and the ability to pay

23 test, ultimately relying on the balance sheet test to

24 determine the insolvency, the deep insolvency, of BLMIS, in

25 December 2002 all the way through December 2008.

1 age

1 business, I knew there was some cash left when -- this is at 2 2002, so I knew what the cash balance was in 2002. There

3 were some inter-company receivables. And basically, this

4 relates, Your Honor, to money that was funneled from the IA

5 business over the years, to the prop trading business to

6 technically prop up the prop trading business. I hate to

7 sound redundant there but basically, there was a scheme that

8 money was taken from the IA business, funneled into the prop

9 trading business. It was made to look like it was

10 additional profits for the prop trading business, through

11 commission revenue and other revenue, added to their

12 financials. And so, to account for that, on the balance

13 sheet I put it on as a receivable to the IA business,

14 because it really was the IA business money, put it on as a

15 payable from the prop trading. But because it's one entity,

16 it gets eliminated. It's, you know, right hand, left hand,

17 right pocket, left pocket. I then looked at the net trading

18 positions for the prop trading. It had some cash. This is

19 in the second column. It had some net trading positions,

20 some fixed assets. These numbers are all in millions. And

21 when you add it all up, all the way across for BLMIS,

22 because again, two legs but one company, there was 1.8

23 billion in assets at December 11, 2002 and 11.9 billion in

24 liabilities. The biggest chunk of those liabilities were

25 the liabilities owed back to the IA business customers.

Page 139

So, what is the balance sheet test?

2 A Well, the balance sheet test, you want to look, if a

3 company is solvent, its assets, it has to have positive

4 equity. So, it's assets would exceed its liabilities and

5 you'd be left with equity. In other words, it has the6 ability to stay in business and continue. And that's one

7 test. You can have a company that has negative equity but

8 it gets from somebody and can continue for a little bit, but

9 basically, if it's in a negative position, the ability to

10 continue becomes a going concern issue. And so, you look at

11 the balance sheet, add up all the assets, add up all the

12 liabilities and subtract those, and look at what position

13 its in. And that's what I did. I, again, because BLMIS is

14 one entity, there were two sides, two legs if you will: the

15 investment advisory side and the prop trading side. I

16 looked at the assets of both and the liabilities of both,

17 and then ran my computations and analysis from that.18 Q If you could turn to Exhibit 35 in your binder and tell

19 us what that is? And this is Exhibit 27 to his report, Your

20 Honor

21 A So, Exhibit 35 is a series of recast balance sheets for

22 BLMIS from December 11, 2002 and then each subsequent

23 December 11 through 2008. And what I did is, in the -- it's 24 a basic balance sheet I set forth. And I wanted to look at

25 what the total assets and total liabilities. So, for the IA

Page 141

1 Because looking at the situation with no trading going on,

2 but money was taken in on a cash-in, cash-out basis, the

3 business technically would owe those customers back their

4 money, on a net basis. So, that's the number I used was he

5 net calculation for customer liabilities. And if you --

6 this doesn't show it on this one, it's shown on my report.

7 Let me find it in my report, because I think that's helpful

8 to look at. If Your Honor turns to page 1, first 161,

9 you'll see what we're looking at in Exhibit 35 replicated on

10 page 161 in my report. Right below that, all I do is a

11 simple math and take the total assets, subtract liabilities

12 from above and come up with the, what I call the insolvent

13 number of \$10 billion. So, as of December 11, 2002, BLMIS

14 was insolvent to the tune of \$10 billion.

15 Q I think that may be Exhibit 36 in your binder, if you

16 take a look at that and tell me if you're looking at the

17 same thing?

8 A Well, we were looking at a piece of Exhibit 36, yes.

19 Q Getting back to Exhibit 35, what records did you use?

20 Are they accurately reflected at the bottom of the exhibit

21 there?

22 A They are. So, there were reports from ... information

23 from focus reports for the prop trading business, there was

24 calculations for the customer liabilities, that's referenced

25 there. And then you'll see a footnote that I put, the

Pg 38 of 60	
Page 142	Page 144
1 receivables and payables based on analysis of cash infusions	1 fraud being perpetrated by BLMIS and its investment advisory
2 from the IA business to the prop trading business. And that	2 business was a Ponzi scheme?
3 was the same for each of the subsequent years. It was the	3 A Yes.
4 same balance sheet test analysis, Your Honor, using similar	4 Q What did you conclude?
5 data for the next year.	5 A That, in fact, it was a Ponzi scheme. It operated as a
6 Q Look at Exhibit 36 and tell me what that is.	6 Ponzi scheme, has all the classic hallmarks of operating as
7 A So, Exhibit 36 is set forth on my table 13 in my report	7 Ponzi scheme, as we've gone through during my direct. And I
8 on page 162. And all this is, is the summary, if you will,	8 concluded it was a Ponzi.
9 of each of the years where I take the total assets, subtract	9 Q If you could turn to page 23 of Exhibit One, Mr.
10 the total liabilities and come up with the determination of	10 Madoff's allocution, and read lines 14 through the end of
11 whether it was solvent or insolent. In this case, every	11 the sentence on line 18.
12 single year is insolvent. And you can see, Your Honor, the	12 A "Your Honor, for many years up until my arrest on
13 insolvency deepens to its deepest point in 2007 at about	13 December 11, 2008, I operated a Ponzi scheme through the
14 \$21.5 billion. And in 2008, on December 11, when Mr. Madoff	14 investment advisory side of my business, Bernard L. Madoff
15 went into the, turned himself in to the authorities, it was	15 Securities LLC, which was located here in Manhattan, New
16 over \$19 billion insolvent. So, in every year here, I use	16 York at 885 Third Avenue.
17 the term deeply insolvent, grossly insolvent, but insolvent.	17 Q Based on your review of the BLMIS books and records, is
18 Q So, insolvent from the 2002 to 2008 at least?	18 Mr. Madoff's allocution concerning the Ponzi scheme
19 A At least.	19 consistent with your findings?
20 Q So, just to summarize, Mr. Dubinsky, did your	20 A It is, yes.
21 investigation allow you to reach a conclusion regarding the	21 Q Based on your review of the books and records of BLMIS,
22 Trustees contention in this case that BLMIS's investment	22 for the periods we just discussed, did you see any evidence
23 advisory business was committing long-term fraud on its	23 of legitimate trading in any of the three split-strike
24 customers?	24 elements of the investment advisory customer accounts?
25 A Yes.	25 A No, I did not.
Page 143	Page 145
1 Q What did you conclude?	1 Q Any stock trades?
2 A That, in fact, the fraud had been going on for, for	2 A None.
3 decades. It was there's certainly evidence for a court	3 Q Any options trades?
4 to find that there was a fraud that was committed and that	4 A None.
5 without any trading going on, there was no substantive	5 Q Any treasuries trades?
6 activities other than operating a Ponzi.	6 A None.
7 Q If you could turn to Exhibit One, Mr. Madoff's	7 Q Any profits being generated by the investment advisory
8 allocution, in our binder, and read the allocution starting	8 business?
9 on page 24 through the end of the sentence on line 15?	9 A Not for the IA business customer, none.
10 A What was the line to start on?	10 Q Based on your review of the books and records, what was
11 Q Line 9 through 15.	11 the source of funds that the BLMIS investment advisory
12 A Okay. "The essence of my scheme was that I represented	
	12 business used to pay customer redemptions?
13 to clients and perspective clients who wished to open	13 A Customer money.
13 to clients and perspective clients who wished to open 14 investment advisory, in individual trading accounts with me,	13 A Customer money. 14 Q Is that the only source of funding for the IA business?
13 to clients and perspective clients who wished to open 14 investment advisory, in individual trading accounts with me, 15 that I would invest their money in shares of common stock,	 13 A Customer money. 14 Q Is that the only source of funding for the IA business? 15 A Yes.
13 to clients and perspective clients who wished to open 14 investment advisory, in individual trading accounts with me, 15 that I would invest their money in shares of common stock, 16 options and other securities of large well-known	 13 A Customer money. 14 Q Is that the only source of funding for the IA business? 15 A Yes. 16 Q How much money did the BLMIS investment advisory
13 to clients and perspective clients who wished to open 14 investment advisory, in individual trading accounts with me, 15 that I would invest their money in shares of common stock, 16 options and other securities of large well-known 17 corporations, and upon request would return to them their	 13 A Customer money. 14 Q Is that the only source of funding for the IA business? 15 A Yes. 16 Q How much money did the BLMIS investment advisory 17 customer statements say that BLMIS owed is customers in
13 to clients and perspective clients who wished to open 14 investment advisory, in individual trading accounts with me, 15 that I would invest their money in shares of common stock, 16 options and other securities of large well-known 17 corporations, and upon request would return to them their 18 profits and principal. Those representations were false for	 13 A Customer money. 14 Q Is that the only source of funding for the IA business? 15 A Yes. 16 Q How much money did the BLMIS investment advisory 17 customer statements say that BLMIS owed is customers in 18 December of 2008?
13 to clients and perspective clients who wished to open 14 investment advisory, in individual trading accounts with me, 15 that I would invest their money in shares of common stock, 16 options and other securities of large well-known 17 corporations, and upon request would return to them their 18 profits and principal. Those representations were false for 19 any years."	 13 A Customer money. 14 Q Is that the only source of funding for the IA business? 15 A Yes. 16 Q How much money did the BLMIS investment advisory 17 customer statements say that BLMIS owed is customers in 18 December of 2008? 19 A The statements indicated about \$65 billion.
13 to clients and perspective clients who wished to open 14 investment advisory, in individual trading accounts with me, 15 that I would invest their money in shares of common stock, 16 options and other securities of large well-known 17 corporations, and upon request would return to them their 18 profits and principal. Those representations were false for 19 any years." 20 Q Based on your review of the BLMIS books and records,	13 A Customer money. 14 Q Is that the only source of funding for the IA business? 15 A Yes. 16 Q How much money did the BLMIS investment advisory 17 customer statements say that BLMIS owed is customers in 18 December of 2008? 19 A The statements indicated about \$65 billion. 20 Q Sixty-five billion dollars?
13 to clients and perspective clients who wished to open 14 investment advisory, in individual trading accounts with me, 15 that I would invest their money in shares of common stock, 16 options and other securities of large well-known 17 corporations, and upon request would return to them their 18 profits and principal. Those representations were false for 19 any years." 20 Q Based on your review of the BLMIS books and records, 21 was Mr. Madoff's allocution concerning the nature of the	13 A Customer money. 14 Q Is that the only source of funding for the IA business? 15 A Yes. 16 Q How much money did the BLMIS investment advisory 17 customer statements say that BLMIS owed is customers in 18 December of 2008? 19 A The statements indicated about \$65 billion. 20 Q Sixty-five billion dollars? 21 A Sixty-five billion with B.
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13 to clients and perspective clients who wished to open 14 investment advisory, in individual trading accounts with me, 15 that I would invest their money in shares of common stock, 16 options and other securities of large well-known 17 corporations, and upon request would return to them their 18 profits and principal. Those representations were false for 19 any years." 20 Q Based on your review of the BLMIS books and records, 21 was Mr. Madoff's allocution concerning the nature of the 22 fraud consistent with your findings? 23 A It was, yes.	13 A Customer money. 14 Q Is that the only source of funding for the IA business? 15 A Yes. 16 Q How much money did the BLMIS investment advisory 17 customer statements say that BLMIS owed is customers in 18 December of 2008? 19 A The statements indicated about \$65 billion. 20 Q Sixty-five billion dollars? 21 A Sixty-five billion with B. 22 Q How much money did BLMIS have in the bank? 23 A Not anywhere near that amount. I think it was, in
13 to clients and perspective clients who wished to open 14 investment advisory, in individual trading accounts with me, 15 that I would invest their money in shares of common stock, 16 options and other securities of large well-known 17 corporations, and upon request would return to them their 18 profits and principal. Those representations were false for 19 any years." 20 Q Based on your review of the BLMIS books and records, 21 was Mr. Madoff's allocution concerning the nature of the 22 fraud consistent with your findings? 23 A It was, yes. 24 Q Did your investigation allow you to reach a conclusion	13 A Customer money. 14 Q Is that the only source of funding for the IA business? 15 A Yes. 16 Q How much money did the BLMIS investment advisory 17 customer statements say that BLMIS owed is customers in 18 December of 2008? 19 A The statements indicated about \$65 billion. 20 Q Sixty-five billion dollars? 21 A Sixty-five billion with B. 22 Q How much money did BLMIS have in the bank? 23 A Not anywhere near that amount. I think it was, in 24 2008, just under \$1 billion.
13 to clients and perspective clients who wished to open 14 investment advisory, in individual trading accounts with me, 15 that I would invest their money in shares of common stock, 16 options and other securities of large well-known 17 corporations, and upon request would return to them their 18 profits and principal. Those representations were false for 19 any years." 20 Q Based on your review of the BLMIS books and records, 21 was Mr. Madoff's allocution concerning the nature of the 22 fraud consistent with your findings? 23 A It was, yes.	13 A Customer money. 14 Q Is that the only source of funding for the IA business? 15 A Yes. 16 Q How much money did the BLMIS investment advisory 17 customer statements say that BLMIS owed is customers in 18 December of 2008? 19 A The statements indicated about \$65 billion. 20 Q Sixty-five billion dollars? 21 A Sixty-five billion with B. 22 Q How much money did BLMIS have in the bank? 23 A Not anywhere near that amount. I think it was, in

	Pg 39 of 60	
	Page 146	Page 148
1	advisory customers had sought to redeem their statement	1 answer it.
2	balances?	2 A My salary was, at that time, \$500,000 a year.
3	A There was no money to pay people back. No one would	3 Q And what was it last year?
4	have gotten their money back.	4 A Last year it was \$650,000.
5	Q The system would have collapsed?	5 Q And when did it go up from 500 to 650?
6	A System would have collapsed. It's a classic, Your	6 A It's gone up over the time period.
7	Honor, run on the bank.	7 THE COURT: You have to speak up and into the
8	Q Is that what happened.	8 microphone Ms. Chaitman, because we're not picking you up.
9	A Exactly what happened.	9 MS. CHAITMAN: Oh, I'm sorry.
10	Q Are your conclusions regarding the BLMIS computer	THE COURT: Can you stand at the podium?
11	systems based on recognized computer forensic methodologies?	11 MS. CHAITMAN: At the podium? Sure.
12	A They are.	12 THE COURT: Thank you.
13	Q Are your conclusions regarding the solvency of BLMIS	13 Q And in addition to your salary, do you get other
14	based on recognized methodologies used by forensic	14 benefits?
15	accountants and valuation professionals?	15 A I do, yes.
16	A They are.	16 Q What are those?
17	Q Are your conclusions concerning the trading and funding	17 A There's life insurance, there's disability insurance,
18	practices of BLMIS based on recognized methodologies used by	18 there are stock options for being a partner in the firm;
19	forensic accountants, fraud examiners and valuation	19 those types of benefits.
20	professionals?	20 Q And have your stock options increased in the time
21	A They are.	21 you've been an expert in this case?
22	Q Are your conclusions made with a reasonable degree of	22 A Generally, not only mine but the whole firm's has, yes.
23	certainty in those fields?	23 Q Okay. And what is the, what was the value of your
24	A They were, yes, they are.	24 stock options when you were first retained by Mr. Picard?
25	Q Can the results of your analysis be replicated by	25 MR. HUNT: Your Honor, that is getting a little
	Page 147	Page 149
	someone with the same level of education, training and	1 personal, I think.
	experience as you have?	2 THE COURT: Well, I think you've made your point
	A I believe they would be able to, yes.	3 that he gets paid by the firm that does the work.
	Q Thank you for your time, Mr. Dubinsky. I have no	4 MS. CHAITMAN: Right, but if he's getting, you
	further questions.	5 know, a million dollars in stock options I think that's
6	•	6 relevant.
7	THE COURT: Cross Examination? CROSS EXAMINATION OF BRUCE DUBINSKY	
8		7 THE COURT: Do you know the value of your stock
		8 options?
	BY MS. CHAITMAN:	8 options? 9 MR. DUBINSKY: I don't, sitting here today. They
10	BY MS. CHAITMAN: Q Mr. Dubinsky, how much has your firm been paid to date	8 options? 9 MR. DUBINSKY: I don't, sitting here today. They 10 fluctuate and the firm's been through different acquisitions
10 11	BY MS. CHAITMAN: Q Mr. Dubinsky, how much has your firm been paid to date by Mr. Picard?	8 options? 9 MR. DUBINSKY: I don't, sitting here today. They 10 fluctuate and the firm's been through different acquisitions 11 of private equity firms over the years, so, I don't.
10 11 12	BY MS. CHAITMAN: Q Mr. Dubinsky, how much has your firm been paid to date by Mr. Picard? A I believe, it's roughly about \$39 million, maybe close	8 options? 9 MR. DUBINSKY: I don't, sitting here today. They 10 fluctuate and the firm's been through different acquisitions 11 of private equity firms over the years, so, I don't. 12 Q You own stock in the firm at this point, right?
10 11 12 13	BY MS. CHAITMAN: Q Mr. Dubinsky, how much has your firm been paid to date by Mr. Picard? A I believe, it's roughly about \$39 million, maybe close to \$40 million.	8 options? 9 MR. DUBINSKY: I don't, sitting here today. They 10 fluctuate and the firm's been through different acquisitions 11 of private equity firms over the years, so, I don't. 12 Q You own stock in the firm at this point, right? 13 A I'm sorry, I couldn't hear you.
10 11 12 13 14	BY MS. CHAITMAN: Q Mr. Dubinsky, how much has your firm been paid to date by Mr. Picard? A I believe, it's roughly about \$39 million, maybe close to \$40 million. Q Okay. And of that amount, how much has been paid to	8 options? 9 MR. DUBINSKY: I don't, sitting here today. They 10 fluctuate and the firm's been through different acquisitions 11 of private equity firms over the years, so, I don't. 12 Q You own stock in the firm at this point, right? 13 A I'm sorry, I couldn't hear you. 14 THE COURT: Could you keep your voice up, Ms.
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10 11 12 13 14 15 16 17 18 19 20 21	BY MS. CHAITMAN: Q Mr. Dubinsky, how much has your firm been paid to date by Mr. Picard? A I believe, it's roughly about \$39 million, maybe close to \$40 million. Q Okay. And of that amount, how much has been paid to you personally? A I don't know. I get a salary, so I'm not on any sort of contingency if that's what you're asking. Q Has your salary increased since you've been retained by Mr. Picard? A My salary has increased, yes, since that time, yes. Q What was your salary at the time you were retained by	8 options? 9 MR. DUBINSKY: I don't, sitting here today. They 10 fluctuate and the firm's been through different acquisitions 11 of private equity firms over the years, so, I don't. 12 Q You own stock in the firm at this point, right? 13 A I'm sorry, I couldn't hear you. 14 THE COURT: Could you keep your voice up, Ms. 15 Chaitman? 16 Q You own stock in your firm, right? 17 A Yes, that's correct. 18 Q And how many shares of stock do you own at the present 19 time? 20 A I believe it's 1,300 shares. 21 Q And how many shares did you own at the time that Mr.
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10 11 12 13 14 15 16 17 18 19 20 21 22 23	BY MS. CHAITMAN: Q Mr. Dubinsky, how much has your firm been paid to date by Mr. Picard? A I believe, it's roughly about \$39 million, maybe close to \$40 million. Q Okay. And of that amount, how much has been paid to you personally? A I don't know. I get a salary, so I'm not on any sort of contingency if that's what you're asking. Q Has your salary increased since you've been retained by Mr. Picard? A My salary has increased, yes, since that time, yes. Q What was your salary at the time you were retained by Mr. Picard?	8 options? 9 MR. DUBINSKY: I don't, sitting here today. They 10 fluctuate and the firm's been through different acquisitions 11 of private equity firms over the years, so, I don't. 12 Q You own stock in the firm at this point, right? 13 A I'm sorry, I couldn't hear you. 14 THE COURT: Could you keep your voice up, Ms. 15 Chaitman? 16 Q You own stock in your firm, right? 17 A Yes, that's correct. 18 Q And how many shares of stock do you own at the present 19 time? 20 A I believe it's 1,300 shares. 21 Q And how many shares did you own at the time that Mr. 22 Picard retained you?

Page 152 el. e was anything s? opinion on what was ng of money from the ness, and then on that, it certainly rise to somebody
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	Pg 41 of 60		
	Page 154		Page 156
1 A	That is correct, yes.	1	THE COURT: This is BGO-51 you put on the screen
2 Q	Okay. And those accounts included Lehman Brothers.	2 t	there in the upper left-hand corner?
3 A	. Correct.	3	MS. CHAITMAN: DX-BG, and then DXBG is a
4 Q	Bear Sterns.	4 c	collection of documents. This is Bates numbered JPMSAA-
5 A	That's correct.	5 (0020042-43.
6 Q	JP Morgan Chase.	6	THE COURT: This is what was an exhibit, though.
7 A	Correct.	7	MS. CHAITMAN: Yes.
8 Q	Morgan Stanley.	8	THE COURT: What exhibit is this?
9 A	There was a Morgan Stanley account, yes.	9	MS. CHAITMAN: It's Exhibit DX-BG, which is a
10 Q		10 c	collection of these documents.
	n the Nelson statements. You know that, don't you?	11	THE COURT: Okay, but that's your marking for the
	I don't know that. I've never done that analysis to	12 I	DX-BG?
	ee if those were listed on the Nelson statements. The	13	MS. CHAITMAN: Yes, DX-BG.
	nalysis that I have done looked in total across client		Q Okay. So can you see on this that on June 12th,
15 st	atements.	15 t	there's a trade date at the very top which says, UST Bills.
1	Okay. You know, there are three accounts at issue		Do you see that?
	ere, right, for the Nelsons?		A There are mult oh, right there? Yes, I see that.
	Yes, that's my understanding.		Q Yeah. Do you see there's a purchase of \$50 million?
'	Okay. Roy, can you pull up, please, Exhibit DX-EG.		There are a bunch of them; do you see that?
	nd can you go to page two, please? Did you look at	20 A	A I do.
	ocuments like this? Did you review, for example, the	21 (
	ehman account statements?	22 /	
l	I've seen these documents, yes.		Q Okay. And that's a T-bill maturing on September 11th,
24 Q			2008; do you see that?
25 se	ecurities that were made with investment advisory	25 A	A That's correct.
	Page 155		Page 157
1 cu	astomers' money, right?	1 (•
2 A	•	2	MS. CHAITMAN: And now if you'd be good enough,
	ansferred to these accounts, these various accounts, and		Roy, to pull up Exhibit DG DX-GX, G as in George
	en these securities were purchased, yes.		excuse me DX-GZ, and then the Bates no. ends in 98099.
1	Okay. So, this shows that this is dated just one		Okay, that's it.
	econd you know what, I've confused myself on this.	6 0	
7	THE COURT: It's July 2002 according to the	7	MS. CHAITMAN: Oh, excuse me. I'm sorry, Judge.
	khibit.		'm driving everybody crazy. I have to go back, Roy, he'll
9	MS. CHAITMAN: Right. Right. Hold on one second.		kill me. In the same exhibit, I need Bates No. 2003-A.
"	just have to find that document. Hold on one second. I'm		Q Okay. So this shows that on May 12th, do you see where
	orry. You know what, I'm going to start with a different		it says May 12th for the trade date?
	ne I'm sorry because I can't find the other documents		A I see one category, yes.
	ith respect to that. Would you please, Roy, pull up		Q Okay. And then underneath that there one, two,
	xhibit DX-BJ; is that the one I just asked you for? Okay.		three, four, five six entries of \$50 million purchases of
	ow about oh, you know what, here's the problem. Can you		the T-bill maturing September 18th, 2008?
-	to Bates No. 2000 20042-43 in that document?		A I see that, yes.
17	MR. HUNT: Sorry. I was just going to say, while		Q Okay. And now can you go back to that account
	ne's looking for that record where she indicated a minute		statement, which was it's in DX-GZ and it ends 598099.
"	go that she is reading verbatim from the transcript about		Okay. And do you see that this shows on May 27th so the
	ndiscernible). I just wanted to point out that was her	1 1	purchase was on May 12th, this is on May 27th. Do you see
	rading was not correct.		that there's a credit to the Nelson's account no. 265-3-0?
22	THE COURT: Well, the record will speak for		A Yes.
23 its		23 (
24	MR. HUNT: I agree.	24 A	
25	MS. CHAITMAN: Okay.	25 (Q Okay. So this is Madoff's purchase using 703 account

 $1\,$ money of a T -- of a huge position of T-bills, and this is

2 credited to the Nelson's account. Do you see that?

3 A I disagree with you. I see what you're saying, but I

4 disagree with what you're saying.

5 Q Okay. In the course of the years of your involvement

6 in this case, did any Madoff employee explain to you why the

7 exact T-bill, which Madoff indisputably purchased with

8 investment advisor customer's money, showed up on --

9 MR. HUNT: Your Honor, I object to her

10 mischaracterization of that.

11 THE COURT: Why don't you just ask the question.

12 Q Shows up on the Nelson's statement.

13 THE COURT: Rephrase the question because there

14 was an objection.

15 MS. CHAITMAN: Okay.

6 THE COURT: Without the introduction.

17 Q In the years of your investigation in this case, did

18 any Madoff former employee ever explain to you how it

19 happened that that specific T-bill was listed as an asset on

20 the Nelson's statement 265-3-0 as of May 31, 2008?

21 A So first of all, I've never spoken to any Madoff

22 employee.

23 Q Okay, then that's the -- that's -- you've answered my

24 question.

25 A Okay.

THE COURT: Well, I guess maybe the simple -- he's

Page 160

Page 161

2 not going to testify to any allocation. And I think we

3 discussed this at the beginning and maybe the simplest way,

4 so there is no dispute regarding business records, is you

5 show a J.P. Morgan brokerage purchase of T-bills and a

6 corresponding entry in a Nelson account statement and you

7 argue, I guess, that that was an actual allocation of that,

8 a portion of that purchase there.

9 MS. CHAITMAN: Okay.

10 THE COURT: And you can do it with a chart.

11 MS. CHAITMAN: Okay.

12 THE COURT: And just, if you do it with a chart,

13 just identify the exhibits so they can be checked.

14 MS. CHAITMAN: Okay. All right, I'll do it that

15 way.

16 THE COURT: All right. Unless you think that

17 there's some benefit to taking this witness through your 50

18 examples.

19 MS. CHAITMAN: I think he's given us his knowledge

20 on this subject.

21 THE COURT: Your case to try.

MS. CHAITMAN: We'll be submitting all that

23 information with our post-trial brief, Your Honor.

24 Q Now, you've testified this afternoon that 703 account

25 money was used to fund the, what you call the prop trading

Page 159

1 MS. CHAITMAN: Judge, I have a huge volume of

2 these. I can go through them with the witness. It's going

3 to be the same question. We're going to get smoother about

4 presenting them, but do you --

5 THE COURT: I don't know the best way to do it.

6 Did you ever compare BLMIS's purchases of T-bills from one

7 of these brokerage firms with the entries on customer

8 statements to see if it purported to show that the T-bill

9 was allocated to that customer?

MR. DUBINSKY: In the report that I issued that we

11 have in front of us, I did not. There was a subsequent

12 report that was issued in January 2019 where I did that

13 analysis and concluded that they did not match up. I've

14 gone through all of the brokerage accounts in that report.

15 THE COURT: Is that because you -- well, okay.

16 MS. CHAITMAN: Well, I would object to that, Your

17 Honor. Even though you elicited the answer, we don't have

18 the benefit in this case of an expert report that was done a

19 few months ago.

20 THE COURT: That's true.

21 MS. CHAITMAN: So, and I haven't had an

22 opportunity to analyze it. I'm prepared to go through

23 about, I think it's about 50 or more transactions where I

24 can match up a statement --

25 MR. HUNT: Your Honor, counsel's testifying.

1 activities; isn't that true?

2 A Correct, yes.

3 Q And it was hundreds and hundreds of millions of dollars

4 just since 2000 that was transferred from the 703 accounts

5 to the Bank of New York account, which was used exclusively

6 for the market making and proprietary trading activities;

7 isn't that true?

8 A Well, it went into that bank account. I've never

9 traced to what it was used for. It was used, presumably

10 there were salaries being paid. Mr. Madoff's yacht was

11 being paid out of there. There were a lot of things --

12 office rent, houses -- a lot of things the money was used

13 for.

14 Q And all of the securities that the traders were

15 purchasing.

16 A It could have been. Once it's comingled, there's no

17 way to determine what it's used for at that point.

18 O Right

19 A All I know, it was taken from the 703 account

20 improperly, put over to the prop trading business.

21 Q Right. And how much money in total just from -- in the

22 period from 2000 through 2008, how much money in total was

23 transferred from the 703 account, which was exclusively

24 investment advisory customers money, to the Bank of New York25 account, which was exclusively prop trading?

71 1 8

Page 162	Page 164
1 A I'd have to check the numbers, about \$700 or \$800	1 Q Okay. So this is what you were testifying about what
2 million.	2 the use of investment advisor customers money was, right?
3 Q Right. Now, the what you call the prop trading	3 A Correct.
4 business, the market making business was a huge, huge	4 Q Okay. And where on this chart did you indicate that
5 business, wasn't it?	5 \$700 or \$800 million was transferred to the BNY account for
6 A At one point, it was, yes.	6 the purchase of for the general use of the prop trading,
7 Q Okay. And at one point, you know that Madoff conducted	7 as you call it?
8 trades equal to approximately 10 percent of the daily volume	8 A That's not on there. This chart was showing that the
9 on the New York Stock Exchange.	9 source of incoming funds, as an output, I was looking at
10 A I've seen anecdotal evidence to that, but I don't know	10 what where the customer money came from. So I tried to
11 for a fact.	11 isolate the incoming inbound money into the IA business to
12 Q Okay. You never did an analysis, say, for example, in	12 eliminate potential other sources of financing, other
13 2000 or any time between 2000 and 2008, you never did an	13 sources of business, so it wasn't focused on how the IA
14 analysis of the prop trading, the volume of prop trading as	14 business spent their money.
15 compared to other firms?	MS. CHAITMAN: Now, do you have a chart for 39,
16 A No, I didn't.	16 Exhibit 39? Where is that in here, can you tell me? Is
17 Q Okay. But did you ever investigate who the customers	17 this it?
18 of the market making unit were?	18 MR. HUNT: No.
19 A I didn't investigate. There were documents with	19 MS. CHAITMAN: Oh, can you show me?
20 customer names, institutional clients, other banks, other	MR. HUNT: What are you looking for?
21 customers. But beyond that, I didn't do an in-depth	21 MS. CHAITMAN: Figure 39.
22 investigation into that side of the business for that	THE COURT: You know, it's on Page 82.
23 purpose.	MS. CHAITMAN: Okay, thank you.
24 Q But it's fair to say, is it not, that the market making	24 Q Now in your experience with respect to Ponzi schemes,
25 unit did business with all of the major financial firms in	25 putting aside the Madoff case, what was the longest existing
Page 163	Page 165
1 the United States?	1 Ponzi scheme that you were paid to understand?
2 A I don't know about all of them. It did business with	2 A It would either be a case called DBSI was hired by
3 quite a few major financial firms at that time period.	3 the Department of Justice, it was a real estate Ponzi out of
4 MS. CHAITMAN: Now if your computer person would	4 Idaho or the First Pay case. The First Pay case, I
5 be good enough to pull up Exhibit 37 that you used this	5 think, went for 10 years and the DBSI may have been 10 or 12
6 morning.	6 years, but in that range.
7 MR. HUNT: We're not connected.	7 Q Okay. In your experience, have you ever been involved
8 MS. CHAITMAN: We're not connected.	8 in analyzing a Ponzi scheme that went on from for maybe
9 MR. HUNT: I guess disconnected us.	9 50 years?
10 MS. CHAITMAN: Do you have the Trustee's exhibits,	10 A No, I have not.
11 Your Honor? No. Can I have your copy of Exhibit 37?	11 Q Okay.
12 THE COURT: Some of the exhibits are in the report	12 A This is pretty unique in that regard.
13 where the charts are in the report.	13 Q Okay. In fact, the whole concept of a Ponzi scheme is
14 MS. CHAITMAN: Yeah, let me just find that. So	14 that it can't last it can't survive for a long time
15 Exhibit 37, do you know what page it's on?	15 because it doesn't have the economic viability; isn't that
MR. HUNT: It's Figure 39 in his report.	16 true?
17 THE COURT: What page is that?	17 A Well, at some point, there's going to be a choke point
MS. CHAITMAN: Oh, okay. Let me do it the old-	18 where it goes out of business or a run on the bank, but they
19 fashioned way.	19 can go for a while.
20 Q Can you see this?	20 Q Now, you testified that you saw no evidence of any
21 A Yes, I can see that.	21 income earned on investment advisory customers money. But
22 THE COURT: What page is that in the report?	22 now you've acknowledged that you were aware that money was
23 MR. HUNT: It's on Figure	23 taken from the 703 accounts and invested in T-bills, right?
=	
24 MR. DUBINSKY: Page 121, Your Honor.	24 A Well, let me correct that, the two things. I've always

- 1 what I testified to is no money was made in the investment
- 2 advisory customer accounts on the purported trades that were
- 3 promised to them.
- 4 Q So you're not -- you weren't -- you didn't seek to
- 5 convince Judge Bernstein that money hadn't been made on the
- 6 investment advisory customers money to the extent that it
- 7 was invested in T-bills.
- 8 A I'm not sure I understand your question.
- 9 Q Isn't it a fact, Mr. Dubinsky, that the T-bill
- 10 investments that Mr. Madoff made with investment advisory
- 11 customers money earned interest?
- 12 A Are you talking about the overnight sweeps?
- 13 Q No, I'm not. I'm talking about the eight or nine firms
- 14 that you've acknowledged that Madoff purchased T-bills
- 15 through with investment advisory customers money.
- 16 A So --
- 17 Q And those T-bills paid interest, right?
- 18 A Those T-bills paid interest. I don't know when you
- 19 said whether they made money, I don't know. I didn't
- 20 analyze that because, depending on when you buy them at par
- 21 or below par and the interest that you collect with accrued
- 22 interest. And then when you sell them, you may make money,
- 23 you may not. I did acknowledge, and I said during my
- 24 direct, money was used from the 703 for the overnight sweep.
- 25 I said that earned interest. That was a way to kind of keep

- MS. CHAITMAN: Okay.
- 2 THE COURT: Okay.
- 3 Q Isn't it a fact that if a customer was credited with a
- 4 T-bill which appreciated during the period of the customer's

Page 168

Page 169

- 5 ownership, that the customer is entitled to that
- 6 appreciation?
- 7 A I disagree with you.
- 8 Q Now, is it your testimony that the market making part
- 9 of Madoff's business was a Ponzi scheme?
- 10 A No, I did not issue that opinion.
- 11 Q Okay. And is it your testimony that the proprietary
- 12 trading part of the business was a Ponzi scheme?
- 13 A No, I did not issue that opinion.
- 14 Q Okay. So out of the whole operation of 180 or so
- 15 employees, it's 8 to 10 employees who, in your opinion, were
- 16 involved in a Ponzi scheme; is that right?
- 17 A That's correct.
- 18 Q Okay. Now, are you aware that the Nelsons never sent a
- 19 check payable to Bernard L. Madoff Investment Securities,
- 20 LLC?
- 21 A I don't know one way or the other.
- 22 Q Okay. And are you aware that every check that the
- 23 Nelsons received was from an account in the name of Bernard
- 24 L. Madoff, that they never received a check from the LLC?
- 25 MR. HUNT: Objection, Your Honor. That

Page 167

- 1 enough money in the Ponzi to add more to the pot. And I
- 2 acknowledged that money was taken from the 703 to be used
- 3 where Mr. Madoff purchased or somebody in BLMIS purchased
- 4 additional treasuries.
- 5 Q Okay. And those treasuries paid interest, right, and
- 6 they also could have appreciated in value depending on what
- 7 happened with interest rates during the period that Mr.
- 8 Madoff held them.
- 9 A Or conversely, gone down in value, yes.
- 10 Q Right. And to the extent that those treasuries were
- 11 allocated to the Nelsons and they appreciated in value, that
- 12 was --
- 13 MR. HUNT: Objection, Your Honor. He's already
- 14 testified he didn't do that exercise. She just said she's
- 15 going to --
- 16 THE COURT: Well, she just -- overruled, she can
- 17 ask him the question. Go ahead.
- MR. HUNT: She said she's going to do that by
- 19 paper.
- 20 THE COURT: Overruled.
- 21 Q To the extent that the Nelson's accounts were credited
- 22 with T-bills that we can prove that Mr. Madoff owned at the
- 23 time they were credited --
- 24 THE COURT: Ms. Chaitman, just ask him a question.
- 25 Don't load it with all that.

- 1 mischaracterizes the document.
- 2 THE COURT: Well, yeah, I think there's an
- 3 assumption in there, which is an issue in another one of
- 4 these cases. If you want to ask him, is he aware that they
- 5 received a check that had Bernard Madoff's name on it, you
- 6 can ask him that. Whose account it was, though, is a
- 7 different issue. Was the 703 account, if you know, an
- 8 account in the name held by Bernard Madoff individually or
- 9 in the name of BLMIS?
- 10 MR. DUBINSKY: BLMIS, Your Honor.
- 11 Q It was in the name of Bernard L. Madoff Investment
- 12 Securities, but it was never -- was it every in the name of
- 13 the LLC?
- 14 A Are you talking about the actual check or the account
- 15 itself?
- 16 Q Let's take them one at a time.
- 17 A Okay.
- 18 Q Do you agree that the checks from the 703 account was -
- 19 well, excuse me, they weren't checks.
- 20 MR. HUNT: Your Honor, there were no checks coming
- 21 from the 703 account.
- 22 MS. CHAITMAN: I do. I'm correcting that.
- 23 Q The BLMIS account statements did not list the LLC.
- 24 A You mean the word LLC, the three letters?
- 25 Q Yes, yes.

Pq 45 of 60 Page 170 1 A I'd have to look at one. I don't recall. 1 A Well, you showed me a statement that first started as 2 Q Okay. And are you aware that no one from Madoff's 2 Bernard L. Madoff when it was a sole proprietor. Then we 3 offices ever notified J.P. Morgan Chase to change the name 3 both agreed that it became an LLC in January of 2001. 4 There's then a name change on the J.P. Morgan Chase 4 of the 703 account when the LLC was formed in 2001? 5 statements that then says Bernard L. Madoff Investment 5 A I don't know one way or the other. 6 Q 6 Securities; that certainly wouldn't be an individual. But I MS. CHAITMAN: Can you, Roy, pull up DXD and DXE? 7 agree with you it does not say the letters LLC on any of 8 You know what? Just go to DXE, that's going to be too hard 8 these. 9 Q You're aware, are you not, that Mr. Madoff used the 10 Q Okay. This is a statement dated December 1, 2000, and 10 trade name Bernard L. Madoff Investment Securities prior to 11 you can see this was before Madoff formed BLMIS LLC, right? 11 his formation of the LLC? 12 A Yes. I saw it on many documents, yes. 12 A That's correct. It was turned into an LLC I believe in 13 January 2001. 13 Q Okay. And, in fact, we just pulled up something, DX-X, 14 Q Okay. 14 which is dated December 19th, 1996. And do you see that MS. CHAITMAN: Can you scroll through and get to a 15 even as far back as December 1996, he was using Bernard L. 16 page which has a January 2001 or a February 2001 statement, 16 Madoff Investment Securities? 17 please? Okay, well, you know what? Go back to that. 17 A I see that, yes. 18 Q This is December 2004; do you see this? 18 Q So that was really just a trade name that he used, 19 A I see this. 19 right? $20~\ensuremath{\mathrm{Q}}$ $~\ensuremath{\mathrm{And}}$ can you read to the Judge what the name of the 20 MR. HUNT: Objection, Your Honor. This witness is 21 account is? 21 not qualified to talk about trade names, corporate 22 structure. 22 A It now says Bernard L. Madoff Investment Securities. 23 Q It doesn't say LLC, does it? 23 Q You know the difference between a trade name and an 24 LLC, don't you? 24 A No, it does not have the word LLC on there or the 25 letters LLC. It's changed because the one you showed me 25 THE COURT: Well, there's an objection. Do you Page 171 Page 173 1 earlier just said Bernard L. Madoff. Now this one says 1 know how Madoff used Bernard L. Madoff Securities before it 2 Bernard L. Madoff Investment Securities. 2 became an LLC? MR. DUBINSKY: It was on documents before it MS. CHAITMAN: Can you go to the next year? 4 became an LLC. I don't know beyond what intent he used it 5 Q Okay. This is December 2005. It doesn't say LLC on 5 for, anything beyond that. It was on documents. 6 the account, does it? 6 Q Okay. Can you -- well, in fact, this is the top of a 7 A I agree with you it does not. 7 check. See, it says CW check? 8 Q Okay. 8 A Yes. MS. CHAITMAN: Can you go to 2006? THE COURT: Doesn't it say what it says? It's in Doesn't say LLC on December 2006, does it? 10 evidence, I take it. 11 A It does not. MS. CHAITMAN: Yeah. 11 12 Q Okay. 12 THE COURT: You can argue that --13 MS. CHAITMAN: Can you go to 2007? 13 MS. CHAITMAN: Okay. And if you can just scroll--THE COURT: But that's the name that was used. 14 Q It doesn't say LLC on 2007, does it, December 2007? 14 15 A I would agree with you, yes, does not. 15 MS. CHAITMAN: I'm sorry, Judge. If you can just 16 Q Okay. 16 scroll through the other pages of this document, Roy. Thank 17 MS. CHAITMAN: Can you go to any statements we 17 you. 18 have in 2008? 18 Q In the course of your work, Mr. Dubinsky, you came 19 Q Okay. This is December -- November 29th to December 19 across a lot of documents like this, which had the trade 20 31, 2008. Do you see it says Bernard L. Madoff Investment 20 name, but not the LLC name. And it was on the checks, the 21 Securities? 21 top part of the checks, wasn't it? 22 A What was, the trade name? 22. A I see that 23 Q Okay. So in the entire period applicable to the case 23 Q The trade name. 24 against the Nelsons, J.P. Morgan Chase never issued a 24 A As you're depicting it, yes, it was. 25 statement in the name of the LLC; isn't that true? 25 Q Okay. And are you able to tell the Judge whether

1 you've ever seen a check made out to the Nelsons which was

- 2 from the LLC, which actually said Bernard L. Madoff
- 3 Investment Securities, LLC?
- 4 A I didn't. I didn't drill down into the specific Nelson
- 5 account. My work was overall across all of the accounts,
- 6 Your Honor, so I didn't specifically look at those checks.
- We've put up DX-HW, and this is a deposit. This is
- 8 dated March 2002 after the LLC was formed; but, in fact, the
- 9 Nelsons sent the money to Bernard Madoff Securities. Do you
- 10 see that; it was a \$300,000 check?
- 11 A That's what the check is made out to, yes, for 300,000,
- 12 yes.
- 13 Q Okay.
- MR. HUNT: Your Honor, just Mr. Dubinsky has
- 15 testified he hasn't looked at any of the individual
- 16 accounts.
- 17 THE COURT: Yeah, I'll sustain. I think that
- 18 these questions may be better directed to Miss Collura or
- 19 Mr. Greenblatt. He didn't drill down into the individual
- 20 accounts.
- 21 MS. CHAITMAN: Okay.
- 22 THE COURT: And they say what they say, you know?
- 23 Your clients made them out however they made them out.
- 24 Q Now, you know, don't you, that Frank DiPascali had a
- 25 Bloomberg terminal on his desk?

- Page 176
 - 2 Exchange records --
 - 3 A Correct.
 - 4 Q -- didn't you? And you concluded that one of the
 - 5 reasons you felt that the statements were fraudulent was

1 convertible bond trading by going to the New York Stock

- 6 that the volume of trades, according to the New York Stock
- 7 Exchange, was less than the volume of the same -- of trades
- 8 in those securities, right?
- Correct.
- 10 Q And then you changed that opinion in your later report
- 11 because Mr. Madoff pointed out that the trading wasn't done
- 12 through the New York Stock Exchange; isn't that true?
- 13 A No, I didn't change the opinion.
- THE COURT: Are you asking you questions about 14
- 15 what his later report says?
- 16 MS. CHAITMAN: I'm asking --
- 17 THE COURT: Because you've objected to what --
- 18 MS. CHAITMAN: Right, but I'm asking him, he made
- 19 several errors in his report, and I want to bring that
- 20 evidence out.
- 21 THE COURT: Which shouldn't he be entitled to
- 22 testify about that report then? I don't have the report
- 23 before me.
- 24 MS. CHAITMAN: We don't need to go to the report.
- 25 We can do it a different way.

Page 175

- 1 A Yes.
- And he used it, right?
- To look up prices, yes, that's my understanding.
- Well, he used it to trade, didn't he?
- 5 A It's not my understanding, no. It was used to look up
- 6 prices, to back date trades, purported trades, to obtain
- 7 historical information, post-facto information.
- 8 Q Okay. And who was it, to your understanding, that
- 9 handled the purchases of T-bills at the seven or eight
- 10 accounts that you've acknowledged purchased T-bills from
- 11 Madoff?
- 12 A I don't know for a fact. I recall that Mr. DiPascali
- 13 testified he would call the brokers and place a trade
- 14 through the brokers, I think to those brokerage accounts. I
- 15 don't know if he did it all the time or if others were
- 16 involved, but I recall in the criminal case, he testified to
- 17 that.
- Okay. Now, you opined in your report that the 18 Q
- 19 convertible bond arbitrage trading was not accurately
- 20 reflected by the statements; isn't that true?
- 21 A I testified it didn't happen. But I don't think they
- 22 were in -- in the time period we're talking about in this
- 23 case for your client, I don't believe there was any
- 24 convertible arbitrage; it was all splits strike conversion.
- 25 Q Right, right. But you, in fact, analyzed the

- MR. HUNT: Your Honor, I would concur that she's
- 2 asking about the report that has been issued that's not part
- THE COURT: We can deal with it on redirect.
- 5 Q Isn't it a fact that you now know that most convertible
- 6 bond trading was done on -- was done in New York by the
- 7 counter market?
- 8 A I knew at the time as well when I issued this report;
- 9 there's a footnote in the report that explains that. And
- 10 there was additional analysis done post-facto because either
- 11 you or somebody had raised the criticism of that.
- 12 Q Right. Now, did you look to see what accounts Madoff
- 13 had safekeeping arrangements with, what banks he had
- 14 safekeeping arrangements with?
- 15 THE COURT: What do you mean by that?
- 16 Q Well, you testified that in trying to analyze Madoff's
- 17 stock and T-bill position, you went only to the DTC records.
- 18 A Correct.
- 19 Q But isn't a fact that Mr. Madoff also kept securities
- 20 with financial institutions from which he bought them?
- 21 A As in the eight brokerage accounts, yes.
- 22 Q Yes. And you didn't -- you didn't calculate the
- 23 securities that he had in those brokerage accounts; isn't
- 24 that true?
- 25 A The securities in those brokerage accounts were for the

516-608-2400

Page 177

Pg 47 of 60	
Page 178	Page 180
1 prop trading business. And those were accounted for in the	1 THE COURT: 2:00, and then we can go as long as we
2 DTC because those records, even if somebody the DTC	2 want.
3 records the trade of the equity. And so they would have	3 (Recess)
4 been there as I went through on the prop trading, whether he	4 CLERK: Please be seated.
5 held them, in custody of them, or they were with somebody	5 THE COURT: Could you raise your right hand,
6 else, they would have been recorded. On the IA business,	6 please? Do you solemnly swear that the testimony you're
7 those records didn't exist. We've talked about the eight	7 about to give will be the truth?
8 brokerage accounts, but as I said, even if you add up all	8 MS. COLLURA: I do.
9 the treasuries in those eight brokerage accounts, they're	9 THE COURT: Okay. Please state your name. I
10 woefully short of what Mr. Madoff or BLMIS was showing on a	10 don't know if it was stated.
11 customer statements for a particular day for all of the	11 MS. COLLURA: Lisa Collura.
12 treasuries.	12 THE COURT: Thank you.
13 Q Right. But you're aware, are you not, that in this	13 [WITNESS LILSA COLLURA SWORN IN]
14 case and, in fact, in other cases the Trustee has	MR. HUNT: Your Honor, I have a binder of exhibits
15 refused to produce the documents he made available to you;	15 that are demonstrative exhibits for counsel.
16 that is, we have not been permitted to see account	16 THE COURT: Thank you. Do you have an extra one
17 statements of non-clients.	17 for my clerk? If not, he'll tough it out.
18 MR. HUNT: Objection.	18 MR. HUNT: Okay. I guess just to clarify, and it
19 Q You're testifying to something.	19 seems like we're making good time here, you want to just
20 MR. HUNT: She's testifying about discovery.	20 move all exhibits in?
21 THE COURT: Sustained. Just as the question.	21 THE COURT: I think that probably makes sense.
22 Q Now, are you familiar with the term Madoff exemption?	MS. CHAITMAN: And just to, if I may, just on that
23 A Yes.	23 issue, Your Honor. We have a lot of exhibits, some of which
24 Q What does it mean?	24 we started with where we have a hundred of the same document
25 A It was an exemption with the SEC for what's called	25 but a different time period.
Page 179	Page 181
1 naked short shelling.	1 THE COURT: Is there a dispute regarding the
2 Q Okay. And you know that a market making, under that	2 authenticity or the admissibility of the documents? I don't
3 exemption, had the right to sell unlimited shorts.	3 know what they are.
4 A And then had to close them out within 13 days, that's	4 MR. HUNT: I don't have a dispute on the
5 correct.	5 authenticity of the Debtors' books and records, Your Honor.
6 Q Okay.	
	6 THE COURT: Are there any DTC records or anything
7 MS. CHAITMAN: I have no further questions, Your	6 THE COURT: Are there any DTC records or anything 7 like that?
7 MS. CHAITMAN: I have no further questions, Your 8 Honor.	
	7 like that?
8 Honor.	7 like that? 8 MR. HUNT: As far as I know, we've got he Debtors'
8 Honor. 9 THE COURT: Redirect?	7 like that? 8 MR. HUNT: As far as I know, we've got he Debtors' 9 books and records, the third-party bank records, which we
8 Honor. 9 THE COURT: Redirect? 10 MR. HUNT: No redirect, Your Honor.	7 like that? 8 MR. HUNT: As far as I know, we've got he Debtors' 9 books and records, the third-party bank records, which we 10 got from their accountant.
8 Honor. 9 THE COURT: Redirect? 10 MR. HUNT: No redirect, Your Honor. 11 THE COURT: You can step down. Thank you very	7 like that? 8 MR. HUNT: As far as I know, we've got he Debtors' 9 books and records, the third-party bank records, which we 10 got from their accountant. 11 THE COURT: I just want to make sure that after
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-cgr	m Doc 19903-1 Filed 10/30/20 Ento Pg 48 of 60	ered 10/30/20 15:30:34 Exhibit 1
	Page 182	Page 184
1 1	think there's going to be an issue regarding authentication	1 Exhibit 3, can you help us walk through that concept?
2 (or hearsay the business records, for example you'll	2 A So by traced, I mean when I'm following the flow of
3 1	have to do it through the witnesses.	3 funds from BLMIS to another bank account. And so, for
4	MR. HUNT: I would also ask if we could go ahead	4 purposes of this matter, I traced the cash withdrawals
5 :	and qualify Ms. Collura as an expert on forensic accounting?	5 during the two-year period.
6	THE COURT: Any objection to her qualifications as	6 Q And you performed that for the Nelson accounts?
7 :	a forensic accountant?	7 A I did.
8	MS. CHAITMAN: No.	8 Q What categories of BLMIS books and records did you
9	THE COURT: She's qualified. Go ahead.	9 review to conduct the reconciliation and tracing analysis of
10	MR. HUNT: Thank you, Your Honor.	10 the BLMIS investment advisory accounts?
11	DIRECT EXAMINATION OF LISA COLLURA	11 A BLMIS bank records that were secured by the Trustee,
12	BY MR. HUNT:	12 both in the Trustee's I'm sorry BLMIS' records, as
13	Q Good afternoon.	13 well as received by J.P. Morgan. I also reviewed
14	A Hello.	14 correspondence that was included in BLMIS customer files,
15	Q Let me ask you what your job was for the BLMIS	15 the files that were maintained at BLMIS for each or many
	engagement; what did you do?	16 of the BLMIS customers of the IA business. And then lastly,
	A So my job was specifically to focus on looking at the	17 any documents that were produced to the Trustee in this
	cash transactions that appeared on the customer statements	18 matter or were received by the Trustee related to the Nelson
	of the BLMIS IA business customers and reconcile those cash	19 accounts.
20 1	transactions to available records. In addition to	20 Q Did you rely on any specific data that was documents on
21 1	reconciliation, part of my responsivity was to trace	21 the BLMIS investment advisory customer statements?
22 1	transactions from BLMIS to other bank accounts, bank	22 A The cash transactions on those statements.
23 :	accounts held by the defendants or other account holders.	23 Q Did FTI compile the information for you to complete
	Q If you could turn to Exhibit 3 in your demonstrative	24 that analysis?
25 1	binder. I'll ask you if you can use that to help explain	-
1	bilider. The ask you if you can use that to help explain	25 A FTI did, yes.
	Page 183 those concepts for us a bit.	25 A FTI did, yes. Page 185 1 Q How did you all do that?
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Pg 49 of 60	
Page 186	Page 188
1 three Nelson accounts?	1 transfers we're talking about here today?
2 A Yes, I do.	2 A No, it was not.
3 Q And you reviewed all of those.	3 Q If you could turn to Exhibit 4 in your binder, which
4 A I did.	4 A It's here, it's here.
5 Q Let's turn now to another source of data that you	5 Q Okay. And describe for us, first of all, if you
6 identified, third-party bank records with BLMIS. Are third-	6 prepared that exhibit.
7 party bank records the type of information relied on by	7 A I did.
8 forensic accountants while reconciling and tracing funds?	8 Q What records did you use to prepare it?
9 A Yes, they are.	9 A The bank statements and other bank records that I just
10 Q Please explain what bank records you analyzed.	10 described.
11 A The bank records that I analyzed were related to the	11 Q Okay. Using Exhibit 4, demonstrative Exhibit 4 as a
12 bank accounts that were used by the IA business for cash	12 guide, I want you to discuss how you what you concluded
13 deposits and withdrawals to and from customers. There were	13 about the flow of BLMIS customer funds.
14 three primary bank accounts that were used in the 10-year	14 A So the cash deposits from BLMIS customers were
15 period for which I had available bank records; two of those	15 deposited into the 703 account, which is the first account
16 accounts were at J.P. Morgan, and one of those accounts was	16 listed there in the middle in the blue boxes. From the 703
17 at Bankers Trust.	17 account, there were wire transfers, as well as check
18 Q Was one of the accounts the 703 account?	18 excuse me, as well as checks that were sent to BLMIS
19 A Yes, it was.	19 customers for to pay cash withdrawals.
20 Q What records did you review for the 703 account?	The 703 account also funded a hundred percent the
21 A For the 703 account, I had available to me monthly bank	21 509 account, which is another account at J.P. Morgan, which
22 statements. I had deposited checks that were deposited into	22 is the middle one there in the blue boxes. It, the 703
23 that account, along with many of the related deposit slips,	23 account also a hundred percent funded the Bankers Trust
24 as well as any checks that were written off of the 703	24 account. And the from both the 509 account and the
25 account. And the 703 account also had wire transfers, and	25 Bankers Trust account, there were checks that were sent to
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9-cgm Doc 19903-1 Filed 10/30/20 Ent Pg 50 of 60	ered 10/30/20 15:30:34 Exhibit 1
Page 190	Page 192
1 A Yes. So the majority of the funds into the 703 account	1 Q If you could identify the document on the right,
2 for that 10-year time period was direct from BLMIS	2 please.
3 customers, directly from customers, about 97 percent. There	3 A The document on the right is the monthly statement for
4 was 3 percent that weren't directly from customers, but it	4 the 509 account for November 2008.
5 was related to transactions with brokerage accounts that	5 Q Do these records relate to your analysis of the flow of
6 were in the name of either BLMIS or Bernard L. Madoff; there	6 funds in the investment advisor business we just discussed?
7 were transfers back and forth with those accounts. And the	7 A Yes.
8 3 percent is also comprised of interest that was earned on	8 Q Explain how, please.
9 the short-term investments that were made the overnight	9 A So this these two statements show an example of, on
10 sweeps, the CDs, commercial paper, and other short-term	10 one day, particularly November 25th, 2008, where there was a
11 investments that were made directly from the 703 account.	11 funding transfer from the 703 account to the 509 account.
12 Q What is a bank statement?	12 On the left-hand side, you see the transaction dated
13 A A bank statement is typically monthly. It's a monthly	13 November 25th with the description, funding xfer or transfer
14 statement that identifies the transactions in a particular	14 to lots of numbers and then it ends in 509, so that's the
15 bank account on a daily basis.	15 509 account for \$8,944,621.13.
16 Q Did you review the bank statements for the 703 and 509	On the right-hand side in the 509 account
17 account?	17 statement, you see the corresponding receipt of that
18 A I did.	18 transfer from the 703 account on the same date in the same
19 Q Do the bank statements for the 703 account and the 509	19 amount.
20 account show the interaction between the two accounts you	20 Q Are you familiar with the term holder as it relates to
21 just described?	21 bank accounts?
22 A Yes, they do.	22 A I am.
23 Q If you could turn to demonstrative 5, please, and	23 Q How is the term holder defined in the banking world?
24 identify the document on the left.	24 A The holder of the in a bank account is typically the
25 A The document on the left is a monthly statement for the	25 name that appears on the monthly statements.
Page 191	Page 193
1 703 account for the month of November 2008.	1 Q If you could turn to Exhibit 6 in your binder and
2 Q What's the source of that record?	2 identify the two documents on the left, please.
3 A That record was from J.P. Morgan.	3 A The documents on the left are two different bank
4 Q Now identify the record on the right, please.	4 account monthly bank statements for the 703 account for the
5 MS. CHAITMAN: Could you bring those closer so we	5 month of August 2002 and then the month of September 2002.
6 can see them, so I can see them?	6 Q What's the source of these records?
7 THE COURT: Don't you have at least the Miss	7 A These are from J.P. Morgan.
8 Chaitman, do you have at least the binder because they're	8 Q How do you know these are account statements for the
9 easier to see in the binder. Is this exhibit in the binder?	9 703 account?
10 MR. HUNT: Yes.	10 A The 703 account number is the last three digits of the
11 THE COURT: Which number is it?	11 account number that appears on the statement.
MR. HUNT: It's Exhibit 5 demonstrative. No, he's	12 Q Do the statements identify the holder of the account?
13 got the wrong one up there.	13 A Yes. The name on the account for the August 2002
MS. CHAITMAN: I have it in this.	14 statement is Bernard L. Madoff.
MR. HUNT: It's demonstrative Exhibit 5.	15 Q For both, for both accounts?
16 THE COURT: That's not 5 that's just put up on the	16 A For both accounts. The statements on the right-hand
17 you had it before.	17 side are the same months, August 2002 and September 2002,
18 MS. CHAITMAN: I don't have the one that's on the	18 just for the 509 account.
19 screen.	19 Q The documents below those are what?

25 became Bernard L. Madoff Investment Securities for both the

20 A Those are the statements for both the 703 account and

24 A Yes. In September of 2002, the holder of the account

21 the 509 account for September 2002 for, again, the 703

23 Q Do these statements identify the holder?

22 account and the 509 account.

24

25

23 have what you need?

THE COURT: That's fine. You have the wrong

21 exhibit on the screen, or at least it's not Exhibit 5.

THE COURT: Okay.

22 That's Exhibit 5, all right, that's the correct one. Do you

MS. CHAITMAN: Now I do, thank you.

Pg 51 of 60 Page 194 Page 196 1 703 account and the 509 account. 1 twice. Did you include that opinion in your report? Is that a methodology that forensic accounts typically 3 use in this reconciliation process? 3 A Yes, I would say so. 4 Q Where did it come up, where is it in your report? If you could turn to Exhibit 7 in your binder and It was in Exhibit 3 to my report. From the period September 2002 to the time that Mr. identify that for the Court. 7 Madoff was arrested, it was what entity was the holder of Exhibit 7 is a summary of these -- of what I just 8 the 703 account? 8 described was my overall reconciliation results of the 9 A Bernard L. Madoff Investment Securities. 9 227,795, to be exact, cash transactions that were reflected 10 O For the period September 2002 through December 2008 10 on the BLMIS customer statements from December 1998 to 11 when Mr. Madoff was arrested, what was the holder of the 509 11 December 2008. 12 account? 12 Q Records you relied on in that exhibit are the ones we 13 just talked about. 13 A Bernard L. Madoff Investment Securities. 14 Q With the name change in the corporate entity between 14 A Yes, correct. 15 August and September 2002, did you see any differences in Okay. Is that an accurate summary of your analysis? 16 the handling of the transactions reflected in the 703 or 509 16 A Yes, and this shows the results of my reconciliation. 17 accounts? 17 And those results are that I reconciled 99.01 percent of 18 A No. The transactions in both of those accounts were 18 those cash transactions to the available BLMIS records. 19 O What does Exhibit 7 tell us about the reconciliation of 19 consistent, meaning they were cash in from customers and 20 withdrawals to customers, for the whole time period that I 20 the investment advisory business customer statements in the 21 had statements available to me, which was from back from 21 703 and 509 accounts? 22 December 1998. 22 A That the cash transactions that appeared on the 23 Q Okay. Let's go back and talk about reconciliation. 23 customer statements were accurately reflected. 24 Q Is that your opinion with respect to all of those cash 24 You said you did a global reconciliation. And just refresh 25 my recollection what you did to do that. 25 transactions? Page 195 Page 197 1 A So the global reconciliation was when I took the cash 1 A Yes. 2 transactions that were reflected on the customer statements 2 Q Now we discussed the global reconciliation. Did you 3 for all customer accounts and reconciled those cash 3 also reconcile the cash deposits and withdrawals recorded in 4 transactions to the available BLMIS bank records, again, 4 the BLMIS investment advisory customer statements for the 5 that were available to me from December 1998 to December 5 Carol and Stanley Nelson account in the two accounts that 6 2008. 6 were held by or for the benefit of Mrs. Nelson? Why did you perform this, quote/unquote, global 7 A Yes, I did. 8 reconciliation of the customer statements and bank records 8 Q Let's look at the Carol and Stanley joint account, 9 for the BLMIS 703 and 509 accounts? 9 which is account no. 1ZA284, and I want to talk to you about 10 A This was done to help determine whether or not the cash 10 your reconciliation of that account. If you could turn to 11 Exhibit 8 in your binder and identify that for the Court. 11 transactions on the customer statements were accurately 12 reflected as cash transactions -- cash deposits or cash 12 A Exhibit 8 is an example of a reconciliation of a cash 13 withdrawals. 13 deposit that appeared on the customer statement for 1ZA284 How many transactions did you review? 14 and how I reconciled that cash deposit to BLMIS bank 15 A On the customer statements, there was over 225,000 cash 15 records. 16 transactions. And on the bank records, I reviewed over 16 Q Okay. Let's start with the document on the left. Can 17 150,000 transactions on those bank records. 17 you identify that document and its source, please? How did you keep track of those transactions? 18 A The document on the left is a customer ledger for the So we kept track of them, we assigned a unique 19 BLMIS' customer account 1ZA284, and this was for the month 20 identifier to each of the cash transactions on the customer 20 of -- this was a page from the month of January 2008 for 21 statements. We assigned a different unique identifying 21 1ZA284, which is an account held by Carol Nelson and Stanley 22 number to all the transactions in the bank records. And we 22 Nelson. This example shows a check, a cash addition 23 would match those when we reconciled one transaction on the 23 transaction in the form of a check on January 17th, 2008 for 24 \$500,000. 24 customer statements to one transaction on the bank records;

50 (Pages 194 - 197)

What's the document in the middle?

25 and, therefore, that avoided matching the same transaction

1 A The document in the middle is the copy of the deposited

2 check and deposit slip that was found in BLMIS bank records.

3 I think these were from J.P. Morgan, related to the deposit

4 into the 703 account.

Who sent that check? 5 O

The check was sent from Dr. Stanley Nelson and Carol

7 Nelson. The check was dated January 15th, 2008. The check

8 was made out to Bernard Madoff Securities for \$500,000, and

9 in the memo is reference to an account number 1ZA284.

And the document on the bottom, the deposit slip?

So the deposit slip shows that this \$500,000 check from

12 the Nelsons was included in a larger deposit that was made

13 into the 703 account on January 17th, 2008. The total

14 deposit on that day into the 703 account was \$2,583,500.

What about the document on the right?

So the document on the right is the 703 account

17 statement for January 2008. And this document reflects that

18 the deposit that I just mentioned, the total deposit on

19 January 17th, 2008 for \$2,583,500, which includes the

20 \$500,000 from the Nelsons.

So I assume you used these records in your

22 reconciliation, didn't you?

23 A I did.

24 Q How did you do that?

So this reconciliation using these records helped to

1 amount, which was \$100,000. The payee of the check was

Page 200

Page 201

2 Carol Nelson and Stanley Nelson. There is a reference on

3 the check in the memo field for the account number, which is

4 1ZA284, and this was a check written from the 509 account.

What is the document on the right?

The document on the right is a copy of correspondence

7 that was found in the BLMIS customer file for 1ZA284. This

8 is a letter from the Nelsons, from Stanley Nelson and Carol

9 Nelson, dated November 21st, 2008, requesting the withdrawal

10 of \$100,000 from their account 1ZA284.

How did you use these records in your reconciliation of

12 the withdrawal from the account?

13 A So these records reconciled to the cash withdrawal that

14 appeared on the customer statement and supported my

15 determination that the cash transactions on the customer

16 statements were accurately reflected.

17 Q Did you perform a similar reconciliation of the 1ZA284

18 customer statements to available records for each of the

19 withdrawals in the 1ZA284 Carol and Stanley Nelson account?

20 A Yes, I did.

21 Q Did you reach any conclusions about the customer

22 statements?

23 A I was able to reconcile a hundred percent of all the

24 cash transactions on the customer statements for 1ZA284 to

25 available bank records, to correspondence in customer files

Page 199

1 determine that this particular cash deposit was accurately

2 reflected on the Nelson's customer statement.

Did you perform a similar reconciliation of the 1ZA284

4 customer statements to available records for each deposit

5 into the 1ZA284 Carol and Stanley Nelson account?

6 A I did.

Are those results summarized in your report? 7 O

8 A Yes, they are.

Let's talk about withdrawals from the 1ZA284. And if

10 you could turn to Exhibit 9 in your binder and identify that

11 for the Court, please.

Exhibit 9 is an example of how I reconciled a cash

13 withdrawal on the customer statement for 1ZA284.

What is the document on the left?

15 A The document on the left is the customer ledger for

16 1ZA284 for the month of November 2008 for the Carol and

17 Stanley Nelson account.

What does it show?

This shows a cash withdrawal transaction, dated

20 November 24th, 2008 for \$100,000.

What's the document in the middle?

22 A The document in the middle is a copy of the cancelled

23 check from the 509 account, and this came from J.P. Morgan.

24 And this check was dated the same date that we just saw on

25 the customer statement, November 24th, 2008 for the same

1 for that account, or other documents received by the

2 Trustee.

Are those results in your report?

Yes, they are.

5 Q Where?

6 A In my Exhibits 7 and 10 reflect -- Exhibit 7 reflects

7 the reconciliation to those three sources of information --

8 the BLMIS bank records, the documents in the customer file,

9 and as well as any documents that were received by the

10 Trustee. Exhibit 10 also includes the specific Bates

11 numbers for the bank records that I reconciled to.

12 Q If you could look at Exhibit 59 in your big binders

13 over there, I'd like to ask you a couple of questions about

14 that.

15 A 59?

16 Q Yes, ma'am. Can you identify Exhibit 59?

17 A Exhibit 59 is a summary exhibit that summarizes those

18 two exhibits that were attached to my report that I just

19 mentioned, Exhibit 7 and Exhibit 10. This summary exhibit

20 was just, I created to make it easier to put it all in one

21 place, instead of having to look at two separate exhibits

22 that were attached to my report.

23 Q If you could look across the top of Exhibit 59 and tell

24 us what each of the columns represents.

25 A The first column is what we refer to as CMID, which is

1 just the unique identifier that I mentioned before that we

2 assigned to each one of the cash transactions that appeared

3 on the customer statements. The next column is the

4 transaction date; next is the amount of the transaction,

5 transaction type, and then the transaction description. All

6 of those columns, the information in those columns came from

7 the information on the customer statements.

8 Q Okay.

The next three columns that are under the banner of

10 called reconciliation results identify the results of my

11 reconciliation to the three sources of information; BLMIS

12 bank records, BLMIS customer files, documents received by

13 the Trustee. There's either a yes in those columns or an

14 n/a: yes refers to when I was able to reconcile; n/a is

15 where I didn't have an available record to complete my

16 reconciliation.

17 The last set of columns is references to specific

18 Bates numbers. And so, for every instance that there's a

19 yes in one of the middle columns, there will be a

20 corresponding Bates number in one of the last three columns.

What does Exhibit 59 tell us about the accuracy of the

22 customer statements for this account?

23 A Exhibit 9 supports that I reconciliation a hundred

24 percent of the cash transactions on the customer account for

25 1ZA284 to one of those -- one or more of those three sources

Page 204 MR. HUNT: -- Exhibit 58. Thank you, Your Honor.

Yes, that is the only cash addition into that account.

Let's talk about the cash withdrawals. Please turn to

4 Exhibit 10 in your binder.

5 A Okay.

Starting with the record on the left, can you tell us

7 what that is, please?

The record on the left is the BLMIS customer ledger for

9 1ZA283 for the month of November 2008.

What about the document in the middle?

The document in the middle is a copy of a check from

12 the 509 account related to a cash withdrawal that appeared

13 on the customer ledger for November 2008.

14 Q And finally, identify for the record the document on

15 the far right.

That is a page -- or a document from the BLMIS customer

17 file related to 1ZA283.

Is this a document that came from what we commonly

19 refer to as the account maintenance file?

20 A Yes.

21 Q If you could please, tell us how you reconciled the

22 withdrawal for this particular transaction.

23 A So the cash withdrawal transaction that appeared on the

24 customer statement for November 2008 for 1ZA283 was a

25 \$25,000 withdrawal dated November 18th.

Page 203

1 of information.

2 Q Is Trustee's Exhibit 59 a fair and accurate summary of 3 the relevant information you used regarding the cash

4 deposits and withdrawals from the BLMIS customer statements

5 for 1ZA284 account and the records you used to reconcile

6 those cash transactions to the customer statements?

7 A Yes, it is.

8 Q Again, just to be clear, based on the analysis you just

9 described, did you reach any conclusions concerning the

10 accuracy of the customer statements for the 1ZA284 account?

11 A That the cash transactions on the customer statements

12 were accurately reported.

13 Q Okay. Let's turn now to the next account that's

14 involved with this trial, the 1ZA283 account held by Carol

15 Nelson individually. Mrs. Nelson has confirmed that a \$1

16 million deposit was the only deposit into that account. Did

17 you reconcile that deposit for the 1ZA283 to a customer

18 statement?

19 A That deposit would have appeared on the customer

20 statement for 1ZA283.

21 Q Is Mrs. Nelson's admission that the \$1 million deposit

22 was the only deposit into 1ZA283 accurate?

23 A Could I look at my summary exhibit for 1ZA283?

24 Q Yes, that's fine. It's --

25 THE COURT: Exhibit 58.

Page 205 And this, the 1ZA283 is in the name of Carol Nelson.

From the customer statement?

On the customer statement, yes.

The middle document, which is again the 509 check, is

5 the check that I reconciled to this cash withdrawal

6 transaction is also dated November 18th, 2008 for \$25,000,

7 made out to Carol Nelson. There is reference in the memo

8 line to 1ZA283, and this was a check written from the 509

9 account.

10 Q Does the information on the back of the check have any

11 meaning for this particular one?

Not for my reconciliation purposes. I will -- that

13 will become very relevant for my tracing analysis.

Okay. How about the document on the right?

15 A The document on the right is a letter that was found in

16 the BLMIS customer file for 1ZA283, and this was a letter

17 from Carol Nelson dated November 17th, 2008 requesting to

18 withdrawn \$25,000 from her account 1ZA283.

19 Q Okay. Based on your review of these records, did you

20 reach a conclusion about the withdrawal that's shown on

21 Exhibit 152 -- sorry, Exhibit 10?

22 A Based on my reconciliation results and this specific

23 document shown on Exhibit 10, I was able to reconcile the

24 \$25,000 cash withdrawal in November of 2008; and, therefore,

25 I conclude that that withdrawal was accurately reflected on

- 1 the customer statements for this account.
- 2 Q Did you perform a similar reconciliation of 1ZA283
- 3 customer statements to available records for each withdrawn
- 4 from the Carol Nelson account?
- 5 A Yes.
- 6 Q Did you reach any conclusions about the customer
- 7 statements as they pertain to that account?
- 8 A I was able to reconcile 100 percent of the cash
- 9 transactions on the customer statements for 1ZA283, and
- 10 therefore conclude that the cash transactions were
- 11 accurately reflected.
- 12 Q Are those results reflected your, in your report for
- 13 this account?
- 14 A Yes, they are.
- 15 Q Did you prepare a summary exhibit of that
- 16 reconciliation?
- 17 A Yes, I did.
- 18 Q If you can turn back to the big binder. It's Trustee's
- 19 Exhibit 58, as we just mentioned. Did you prepare that
- 20 exhibit?
- 21 A I did.
- 22 Q What's the source of information for that exhibit?
- 23 A So this, the source is the BLMIS customer statements
- 24 for 1ZA283, BLMIS bank records, BLMIS customer files for
- 25 this account, 1ZA283, and any documents that were received

- rage 2
- 1 relevant information that you reviewed and used regarding 2 the cash deposits and withdrawals from the 1ZA283 account?
- 3 A Yes, it is.
- 4 Q Finally, turning to your reconciliation of cash
- 5 deposits and withdrawals for the Carol Nelson IRA account,
- 6 1ZR265, did you reconcile the deposits into the 1ZR265 IRA
- 7 account?
- 8 A Yes, I did.
- 9 Q Did your methodology compare -- how did your
- 10 methodology compare to the methodologies you used for the
- 11 283 and the 284 accounts?
- 12 A The same methodology.
- 13 Q Did you perform similar reconciliation for the customer
- 14 statements for each withdrawal from the 1ZR265 Carol Nelson
- 15 IRA account?
- 16 A Yes, I did.
- 17 Q If you could turn to the trustee's demonstrative
- 18 Exhibit 11 in your binder. Starting with the record on the
- 19 left, could you identify the document and its source?
- 20 A That's a BLMIS customer ledger from, related to 1ZA265
- 21 from BLMIS records for the month of January 2006.
- 22 O What about the document in the middle?
- 23 A That's a copy of the check for, written from the 509
- 24 account related to a cash withdrawal that was reflected on
- 25 the customer statement for 1ZR265.

Page 207

- 1 by the trustee related to these transactions.
- 2 Q One more time, if you could just go across the columns
- 3 real quick, tell us what they are and how you used them?
- 4 A The very first column is an ID number, CMID, which is a
- 5 unique identifier assigned to every one of the cash
- 6 transactions on the customer statements.
- 7 The next four columns are information that were --
- 8 that was obtained from the customer statements: the
- 9 transaction date, the amount, the transaction type, and the
- 10 description. he middle set of columns under the
- $11\,$ reconciliation results identify either a yes or an N/A to
- 12 indicate if I reconciled to each of, any of those three
- 13 sources of information, BLMIS bank records, customer files,
- 14 or documents received by the trustee.
- 15 For every time there's a yes in that column, there
- 16 will be a corresponding Bates number in one of the last
- 17 three columns, to identify the specific document that I
- 18 reconciled to.
- 19 Q Does Trustee's Exhibit 58 tell us anything about the
- 20 1ZA283 account customer statements?
- 21 A That I reconciled 100 percent of the cash transactions
- 22 on the customer statements, and therefore the cash
- 23 transactions on those customer statements for 1ZA283 were
- 24 accurately reflected on the customer statements.
- 25 Q Is Exhibit 58 a fair and accurate summary of the

- 2 right are?
- 3 A The documents on the far right are documents that were
- 4 reproduced to the trustee by Fisery, which is the custodian
- 5 of an IRA held by Carol Nelson. And these records were
- 6 related to the cash withdrawal from 1ZR265 in January of
- 7 2006
- 8 Q How did you use these records in reconciling the
- 9 account 1ZR265 customer statements?
- 10 A So there is cash withdrawal reflected on the 1ZR265
- 11 account statement for January 2006. On, dated January 5th,
- 12 there's a cash withdrawal transaction for \$200,000. The
- 13 name on the account, 1ZR265 is Retirement Accounts, Inc.,
- 14 customer IRA for the benefit of Carol Nelson. And there's
- 15 an account number there in parentheses, which is (47003),
- 16 which is highlighted here because that will become relevant
- 17 as we look at various documents related to this IRA account.
- 8 This, I reconciled this cash withdrawal
- 19 transaction to first the copy of the 509 check that was
- 20 written to Retirement Accounts, Inc. for the benefit of
- 21 Carol Nelson. It has that same account number, the 47003.
- 22 The check is dated 1/5, or January 5th, 2006. It's made out
- 23 for \$200,000. There's a reference in the memo line to24 1ZR265, and this is a check written from the 509 account.
- 25 Q Same name, date, amount, and account?

Exhibit 1 Pg 55 of 60 Page 210 Page 212 1 A Correct. 1 A Yes, I did. Okay. What are the documents on the right? What's the source of information for Trustee's Exhibit The documents on the right are documents produced to 3 60? 4 the trustee by Fiserv, which again is the custodian for the 4 A The source includes the customer statements for 1ZR265, 5 individual retirement account held for the benefit of Carol 5 the available BLMIS bank records, the BLMIS customer files 6 Nelson. The first document there is a letter requesting the 6 that were in BLMIS's records, as well as the documents that 7 \$200,000 withdrawal, or it's referred to as a partial 7 were produced to the trustee by Fiserv. 8 liquidation from the IRA account held for the benefit of 8 Q Did you use the same information from Exhibits 7 and 10 9 Carol Nelson. You'll see there, on the top of that document 9 in your report to prepare this summary exhibit? 10 on the right-hand side, there's the same reference to that 10 A Yes, I did. 11 account number, 47003, which indicates that we're talking 11 Q Do the columns have the same meaning and source 12 about the same account. 12 documents that you discussed in your explanation for the 13 13 summary exhibits for the 283 and 284 accounts? The set of documents to the far right are month, 14 quarterly account statements that were issued by Fiserv to 14 A Yes, the same columns appear here on this summary 15 the account holder that would reflect the, any cash 16 transactions or other transactions that occurred in the IRA 16 Q Does Trustee's Exhibit 60 tell us anything about the 17 account during the month, or I'm sorry, during the quarter. 17 1ZR265 customer statements? 18 These were quarterly statements. The relevant information 18 A The cash transactions on those customer statements were 19 reconciled to one of those sources of information that 19 on these statements were, are blown up at the bottom there, 20 which is the cash in from BLMIS, and then, which is the 20 appears on my summary exhibit, and therefore the cash 21 first line on January 6th, 2006, you'll see an increase in 21 transactions are accurately reflected on the customer 22 the cash column of \$200,000, that's the cash withdrawal 22 statements. 23 coming from BLMIS. 23 Q Is Trustee's Exhibit 60 a fair and accurate summary of Three days later, on January 9th, 2006, there is a 24 relevant information regarding the cash deposits and 25 transaction called, with the description same-day 25 withdrawals from the BLMIS customer statements for 1ZR265, Page 211 Page 213 1 distribution for Tax Year 2006, and that's also for 1 and the records that you used to reconcile the cash 2 \$200,000, reflecting the distribution to Carol Nelson. 2 transactions shown on the customer statements? Do you need some water? Yes, thank you. Just to be clear, based on your analysis, did you reach 4 A So based on your review of these records, did you reach 5 conclusion regarding the accuracy of the customer statements 6 a conclusion about the withdrawal from the 1ZA, ZR265 6 for this account? 7 account that's shown on the customer statement here on Yes, that the cash transactions that appeared on the 8 Demonstrative Exhibit 11? 8 customer statements were accurately reported. Yes, I conclude that that cash withdrawal transaction 9 Q So just to wrap up the reconciliation portion of the 10 program this afternoon, have you prepared a summary of your 10 is accurately reflected on the customer statement. Did you perform a similar reconciliation of the 1ZR265 11 findings for these three accounts? 12 customer statements to available bank records for each of 12 A Yes, I have. 13 the withdrawals of the 1ZR265 Carol Nelson IRA? 13 Q If you could turn to Trustee's Demonstrative Exhibit 12 14 in your binder? Did you prepare that exhibit? Yes, I did. 15 O Did you reach any conclusions about the customer 15 A I did. 16 statements for the 1ZR265 account? 16 Q What is it showing? Based on my reconciliation rate of 100 percent of those 17 A This is a summary of my reconciliation results for the 18 cash transactions, I conclude that they were accurately 18 three accounts that were held by the Nelsons, and that this 19 reported on the customer statements. 19 reflects that I reconciled 100 percent of the cash 20 Q Are those results in your report? 20 transactions that appeared on the customer statement for 21 A Yes, they are. 21 those three accounts to the available records that I

54 (Pages 210 - 213)

23 Q Okay, so you reconciled 96 transactions for the 1ZA283,

22 reviewed.

24 hundred percent? 25 A Yes.

Yes, I did.

25 you if you prepared that.

Did you prepare a summary of that analysis?

24 Q If you can turn to Exhibit 60 in your binder, I'll ask

22 Q

- 1 Q 48 transactions for the 1ZA283, a hundred percent.
- 2 A Correct.
- 3 Q 12 transactions for the 1ZR265, a hundred percent?
- 4 A Correct
- 5 Q Are you confident in the results of your reconciliation
- 6 analyses, as summarized on Trustee's Exhibits 58, 59, 60,
- 7 and this Demonstrative 12?
- 8 A Yes
- 9 Q To a reasonable degree of accounting certainty?
- 10 A Yes.
- 1 Q Okay. Let's talk about tracing. Can you just tell us
- 12 again what you mean by tracing? Because those two things
- 13 confuse me sometimes.
- 14 A Tracing is when I follow the flow of funds from BLMIS
- 15 to a bank account held by the defendants, or the account
- 16 holder. For this case I've reviewed and traced the cash
- 17 withdrawals during the two-year period prior to the
- 18 bankruptcy.
- 9 Q Why did you do that? Why did you trace those funds?
- 20 A To confirm that the -- who was in receipt of the funds
- 21 from BLMIS.
- 22 Q What period did you trace the flow of funds for, from
- 23 each of the three Nelson accounts?
- 24 A The two-year period.
- 25 Q Before we get into the details, if you could turn to

1 Fisery, and then was further distributed to Carol Nelson,

Page 216

Page 217

- 2 and a small portion of that amount was kept by NTC for fees
- 3 that were charged.
- 4 Q I think you said 1ZA265, it's ZR265.
- 5 A Okay, I apologized. Yes, 1ZR265.
- 6 Q So let's go back to the 1ZA284 account, and look at the
- 7 details. And if you could turn to Trustee's Demonstrative
- 8 Exhibit 14 in your binder and review -- and identify that
- 9 for the Court, please?
- 10 A This is an example of how I traced a cash withdrawal
- 11 from 1ZA284 in November 2008 using a cancelled check from
- 12 the 509 account?
- 13 Q Can you walk us through that analysis?
- 14 A So there is a -- there was a cash withdrawal, which I
- 15 think we saw in earlier demonstratives, for \$100,000, dated
- 16 November 24th, 2008, from 1ZA284, held in the name of Carol
- 17 Nelson and Stanley Nelson.
- The top portion there is the front of the canceled
- 19 check, which reflects all that same information. What was
- 20 relevant, most relevant to me for my tracing was the
- 21 information that appeared on the back of the cancelled
- 22 check, which is shown on the bottom portion of this
- 23 demonstrative. The back of the cancelled check was endorsed
- 24 for deposit only to account ending in 1884, in the name of
- 25 Dr. Stanley Nelson and Carol Nelson. The other blue

Page 215

- 1 Trustee's Demonstrative Exhibit 13 in your binder? And I'll
- 2 ask you if you prepared that.
- 3 A Yes, I did.
- 4 Q Just looking at the summary of your work, what did you
- 5 conclude about the 1ZA284 account with respect to the
- 6 tracing analysis?
- 7 A For 1ZA284, for all of the cash withdrawals in the two-
- 8 year period, those withdrawals were sent from BLMIS to an
- 9 account held by Stanley Nelson and Carol Nelson. The total
- 10 cash withdrawals during the two-year period was \$2,610,000.
- 11 Q What did you learn about the 1ZA283 account?
- 12 A For the 1ZA283 account, there was a total of \$255,000
- 13 in withdrawals in the two-year period. A hundred percent of
- 14 that was received into two different bank accounts, one that
- 15 was held by Stanley and Carol, and one that was only held by
- 16 Carol Nelson.
- 17 Q Okay, and what were the amounts of those two splits?
- 18 A The 120,000 went into the account held by both Stanley
- 19 and Carol, and 135,000 went into an account held just by
- 20 Carol
- 21 Q Turning now to the 1ZR265 account, what did you learn
- 22 about that?
- 23 A My tracing for the 1ZA265 showed that in the two-year
- 24 period, there was cash withdrawals from that account of
- 25 \$200,000 and -- \$200,077. That money first went to NTC, or

- 1 highlight there shows that it went to an account held at JP
- 2 Morgan Chase.
- 3 Q Based on your review of a canceled check, did you reach
- 4 a conclusion about the November 24, 2008 withdrawal from the
- 5 1ZA284 account?
- 6 A Yes, I conclude that this cash withdrawal went from
- 7 BLMIS to a bank account at JP Morgan, held by Dr. Stanley
- 8 Nelson and Carol Nelson, with Account Number ending in 1884.
- 9 Q I think you indicated that there was another
- 10 methodology you used beyond just the review of the cancelled
- 11 checks for your tracing. If you could to Exhibit 15 in your
- 12 binder, and identify that for the record?
- 13 A So I don't, I don't know if I would characterize it as
- 14 another methodology, but this was definitely something else
- 15 that I looked at when available, and these were the records
- 16 that were produced, related to the defendant's bank
- 17 accounts. So these were records by JP Morgan related to the
- 18 account that we just talked about, which was ending in 1884,
- 19 held by Stanley Nelson and Carol Nelson.
- 20 Q Okay, and what did you find?
- 21 A So, these records further support the receipt of the
- 22 \$100,000 cash withdrawal from BLMIS in November of 2008, as
- 23 reflected there with the transaction, the deposit
- 24 transaction dated November 24th, 2008 for \$100,000 into this
- 25 joint bank account at JP Morgan.

55 (Pages 214 - 217)

- 1 Q Based on your review of the defendant's bank records,
- 2 did you reach a conclusion about the November 24, 2008
- 3 withdrawal from the 1ZA284 account that you also used to
- 4 trace the BLMIS cancelled check?
- 5 A Yes, that this -- their records further support the
- 6 receipt of the \$100,000 from BLMIS.
- 7 Q Did you perform similar tracing analyses for each of
- 8 the withdrawals from the 1ZA284 Carol and Stanley Nelson
- 10 A In the two-year period, yes.
- 11 Q Are the results of that tracing included in your
- 12 report?
- 13 A Yes, they are.
- 14 Q Where?
- 15 A In my report, it would be in Exhibit 9 and 10.
- Okay, if -- have you prepared a summary of that work?
- 17 A Yes.
- 18 Q Okay. Take a look at Exhibit -- Trustee's Exhibit 56
- 19 in the big binder there in front of you. Does Exhibit 56
- 20 tell us that about the 1ZA284 account?
- 21 A Yes, this exhibit supports the tracing of all of the
- 22 withdrawals in the two-year period from 1ZA284 to the joint
- 23 account held by Stanley Nelson and Carol Nelson, with the
- 24 number ending 1884. Now, the account was held at JP Morgan.
- Could you walk us through what each of the columns are

Page 220

1 two-year period between and including December 11th, 2006

- 2 and December 11, 2008?
- 3 A Yes, I was.
- Is that analysis reflected on Exhibit 56?
- Yes, it is.
- (indiscernible) looking at. Is that a fair and
- 7 accurate summary regarding the relevant information
- 8 regarding the withdrawals from the BLMIS statement for the
- 9 1ZA284 account, and the records that you used to trace that
- 10 information?
- 11 A Yes, it is.
- 12 Q Just to be clear, based on your analysis, were you able
- 13 to trace all of the withdrawals from this account during the
- 14 two-year period?
- 15 A Yes, I was.
- And lets' turn now to the 1ZA283 account, the Carol
- 17 Nelson individual account, and if you can turn to Trustee's
- 18 Demonstrative Exhibit 16 in your binder, I'd like to ask you
- 19 about your tracing analysis for that. Can you identify the
- 20 records we're looking at in Trustee's Demonstrative Exhibit
- 21 16, and tell us how you used them?
- 22 A So this demonstrative is a copy of a cancelled check
- 23 from BLMIS records related to a withdrawal from Carol
- 24 Nelson's account 1ZA283. The withdrawal was dated November

Page 221

- 25 18th, 2008 for \$25,000. The first -- the front page, which
- Page 219
- 1 in this exhibit? So the first set of columns is similar to what we saw
- 3 in the reconciliation summary exhibits. That was the CMID
- 4 that's assigned to each of the cash transactions,
- 5 transaction date amount, transaction type and transaction
- 6 description. What's populated in those columns comes from
- 7 the customer statement, from 1ZA284.
- The next set of columns is information relevant to
- 9 the BLMIS bank account that I reconciled those transactions,
- 10 too, and also with the Bates reference of the check that I
- 11 would have used or did use for my tracing analysis. The
- 12 next set of columns under the banner Tracing Results per
- 13 BLMIS records, that -- those columns reflect the banking
- 14 institution, the bank account number, and the potential bank
- 15 account holder that's based just by looking at the canceled
- 16 checks from BLMIS records, the 509 cancelled checks.
- 17 And then finally the last set of columns are the
- 18 tracing rules, based on my review of the defendant's bank
- 19 records, when available. You can see that they were not
- 20 available up until January 2008. And then from then on, I
- 21 have information populated in those columns that reflect
- 22 information that was included in those records for the
- 23 defendant's bank accounts.
- 24 Q Were you able to trace each of the withdrawals from the
- 25 1ZA284 account shown on the customer statements during the

- 1 is at the top there, is the check -- the front of the check
- 2 from the 509 account.
- Again, what's most relevant to my tracing analysis
- 4 on these cancelled checks is the back of the canceled check.
- 5 And this case, the endorsement was for deposit only to
- 6 Account Number ending in 6140 in the name of Carol Nelson.
- 7 And just like we did before, was there some supporting work
- 8 you did with respect to this transfer as well?
- 9 A Yes, there was available records from the defendant's
- 10 bank records related to this transaction.
- If you could turn to Trustee's Demonstrative Exhibit 18
- 12 in your binder, I want to ask you about those records.
- 13 Starting with the record on the left, moving to the right.
- The record on the left is a copy of the monthly bank
- 15 statement for the account ending in 6140 in the name of
- 16 Carol Nelson, and this statement reflects a deposit on
- 17 November 20th, 2008 for \$25,000. On the right is the
- 18 corresponding deposit slip that reflects the same \$25,000.
- 19 The deposit slip is also dated November 20th, 2008, into
- 20 account ending in 6140, in the name of Carol Nelson.
- Based on you review of these records, did you reach a
- 22 conclusion about the November 18, 2008 withdrawal in the
- 23 1ZA283 account?
- 24 A Yes, these documents further confirm the receipt of
- 25 money into Carol Nelson's bank account for \$25,000 from

1 BLMIS?

2 Q If you could turn now to Trustee's Demonstrative

- 3 Exhibit 17, when you looked at the tracing via check, are
- 4 you showing us another example here, just to double-check?
- This is another example. This is another example of
- 6 tracing a withdrawal from 1ZA283 using a cancelled check
- 7 from the 509 account. This example is dated in May of 2007,
- 8 and that was before the time period that I had available
- 9 records to me from the defendant's bank records. But even
- 10 without those records, I was able to use the information
- 11 from the 509 account, cancelled check, and specifically the
- 12 information on the back of the cancelled check to tell me
- 13 where the money went when it left BLMIS.
- 14 And in this case, it was a \$40,000 withdrawal.
- 15 The check is made out to Carol Nelson for \$40,000. The back
- 16 of the canceled check is endorsed for deposit only to
- 17 account ending in 1884, in the name, of Dr. Stanley Nelson
- 18 and Carol Nelson, and the stamp reflects that it went to a
- 19 bank account held at JP Morgan --
- Is that reflecting of the branch, and the distributions
- 21 that we see on the demonstrative that you showed us earlier?
- 22 A Yes, it's included in the \$120,000 that's traced to
- 23 account ending in 1884.
- 24 Q Did you sue the cancelled checks to trace the other
- 25 withdrawals from this account?

- 1 relevant information regarding the withdrawals from the
 - 2 BLMIS Account 1ZA283, and the records you used to trace
 - 3 those withdrawals during that two-year period?
 - Yes, it is.
 - Just to be clear, what did you find that two-year

 - 7 A In the two-year period, there was a total of \$255,000
 - 8 in withdrawals from 1ZA283. I traced 100 percent of those
 - 9 withdrawals to two different bank accounts. \$120,000 went
 - 10 to a bank account held by Stanley and Carol Nelson, and
 - 11 135,000 went to a bank account held by Carol Nelson.
 - 12 Q Okay. Let's turn finally to the IRA account, Mrs.
 - 13 Nelson's IRA account, 1ZR265. And I want to start with a
 - 14 little background information about that account. If you
 - 15 could turn to Trustee's Demonstrative Exhibit 19, and
 - 16 identify that for the Court.
 - Exhibit 19 is the application for the self-directed
 - 18 IRA, or individual retirement account held by Carol Nelson
 - 19 at Retirement Accounts, Inc., also referred to as NTC, or
 - 20 Fisery, these are all different names of the entity that
 - 21 held -- that was the custodian for the IRA held for the
 - 22 benefit of Carol Nelson. This IRA application refers to the
 - 23 account number that we saw a few demonstratives ago for
 - 24 7003, which is an identifying account number related to this
 - 25 IRA account, and this application was signed by Carol

Page 223

Page 225

Page 224

- 1 A Yes, I did.
- Are the results of your analyses reflected in your
- 3 report for the 1ZA283 and 265 accounts? I think it's a
- 4 combined exhibit.
- 5 A Yes, it is.
- If you could turn to Trustee's Exhibit 55 in your
- 7 binder? Did you prepare Exhibit 55?
- 8 A Yes, I did.
- What did you do to prepare it?
- 10 A This exhibit is similar to the one we just saw for
- 11 1ZA284. This one reflects the two-year withdrawals -- the
- 12 withdrawals in the two-year period from 1ZA283. It includes
- 13 the information from the customer statement related to those
- 14 withdrawals, and it contains the results of my tracing
- 15 analysis.
- 16 Q Are each of the columns the same as they were in the
- 17 prior example?
- 18 A Yes, they are.
- What does Trustee's Exhibit 55 tell us about the 1ZA283
- This exhibit supports that I traced 100 percent of the
- 22 cash withdrawals from 1ZA283 in the two-year period to two
- 23 different bank accounts, one held by both Stanley Nelson and
- 24 Carol Nelson, and one held just by Carol Nelson.
- 25 Q Is Trustee's Exhibit 55 a fair and accurate summary of

- 1 Nelson.
- Please tell the Court what you used, and why you used
- 3 it, with respect to this document.
- This document wasn't related to any specific cash
- 5 transaction in the BLMIS account, but this, this application
- 6 informed me of the account that was held at Retirement
- 7 Accounts, Inc., as custodian for the IRA held for the
- 8 benefit of Carol Nelson, and that was related to the BLMIS
- 10 Q If you could turn to Trustee's Demonstrative Exhibit 20
- 11 in your binder, and identify that for the Court, please?
- These are additional documents that relate to the
- 13 individual retirement account held for the benefit of Carol
- 14 Nelson. The documents on the left-hand side is an IRA
- 15 distribution request. You'll see at the top there it says
- 16 Fiserv, which again is another name that we've seen on a
- 17 number of these documents related to this same account. The
- 18 account number, again, references 47003. This is a request
- 19 from -- for \$200,000, signed by Carol Nelson, on December
- 20 28th, 2005.
- 21 The document on the right is a letter -- a
- 22 handwritten letter from Carol Nelson, received by Retirement
- 23 Accounts, Inc., which again is the same entity as Fiserv and
- 24 NTC. And the, I will just read this, because it indicates
- 25 how the distributions were requested from Carol Nelson. So

- 1 it was, again, this was a self-directed IRA. Carol Nelson
- 2 writes, I wish to withdraw \$200,000 from Account Number
- 3 47003. Please distribute the funds on January 3rd, but not
- 4 before. Please have Bernard Madoff overnight funds to you,
- 5 and overnight them to me at my home address.
- 6 Q Based on your review of the books and records, BLMIS,
- 7 were you able to determine if Mrs. Nelson in fact self-
- 8 directed these withdrawals?
- 9 A Yes, she did.
- 10 Q How many withdrawals were there from the 1ZR265
- 11 account? And I think you'll probably need to look at
- 12 Exhibit 162, I think. Or, no --
- 13 A And it's actually Exhibit 60.
- 14 Q Okay, thank you.
- 15 A Which is the summary exhibit for my reconciliation
- 16 results, because that has all of the cash transactions. So
- 17 there were -- I'm sorry, your question was how many cash
- 18 withdrawals?
- 19 Q How many cash withdrawals were there?
- 20 A Eight cash withdrawals.
- 21 Q How many were there within the two-year period?
- 22 A Three.
- 23 Q Were there BLMIS 509 account checks for each of those
- 24 withdrawals?
- 25 A Yes.

1 A That is the check from BLMIS, and it is for \$100,000.

Page 228

Page 229

- 2 It's from, related to a cash withdrawal on 1ZR265.
- 3 Q Okay. How about the documents in the middle?
- 4 A These are the quarterly account statements that I
- 5 talked about before, where these reflect the activity in the
- 6 IRA account held for Mrs. Nelson during this, during the
- 7 quarter. This one in particular was the first quarter of
- 8 2007, which included transactions in January of 2007.
- 9 The, there's a section in these quarterly account
- 10 statements that are, is called account transactions, and it
- 11 reflects cash inflows or outflows in and out of the IRA.
- 12 And what was relevant here was the transactions dated in
- 13 January of 2007. On January 9th, 2007, there was an inflow
- 14 of cash of \$100,000 with the description Bernard L. Madoff
- 15 Brokerage Account, and this indicates the withdrawal from
- 16 BLMIS on -- in January 2009 from 1ZR265.
- 17 And then you'll see six days later, on January
- 18 15th, there's a transaction with the description same-day
- 19 distribution for Tax Year 2007. It's for the same amount,
- 20 less \$10 of a -- for a check fee, and that was the
- 21 distribution to Carol Nelson.
- 22 Q Okay, what about the document on the right, how does
- 23 that play into your flow of funds?
- 24 A So the document on the right is an IRS form, a tax form
- 25 of 1099, and this identifies distributions made on IRA

Page 227

- 1 Q Were the amounts consistent with the IRA distribution
- 2 request?
- 3 A Yes, they were.
- 4 Q Were you able to track the flow of funds for each of
- 5 the checks?
- 6 A Yes, I was.
- 7 Q Where did they go?
- 8 A So the checks were deposited into an account held by
- 9 NTC or Fiserv, and that's reflected on the quarterly account
- 10 statement. The 509 checks reflect that those -- the money
- 11 went into an account held at JP Morgan. But it's further
- 12 supported by the quarterly account statements from Fiserv
- 13 related to her IRA that shows the inflow of money from
- 14 Bernard L. Madoff, or BLMIS.
- 15 Q So finally, with respect to the withdrawals from the
- 16 1ZR265 account, were you able to determine if the withdrawn
- 17 funds fever left Mrs. Nelson's custodial account?
- 18 A Yes, they did. Within a few days, they were
- 19 distributed to Mrs. Nelson, in the form of a distribution.
- 20 Q Okay, if you could turn to Trustee's Demonstrative 21,
- 21 please, and identify that for the record.
- 22 A So Demonstrative 21 is an example of my tracing
- 23 analysis related to the cash withdrawal in January 2007 from
- 24 1ZR265.
- 25 Q What's the document on the left?

- 1 accounts, made from IRA accounts. And this was relevant to
- 2 me because it confirmed the distribution to Carol Nelson.
- 3 The 1099 shows that the payer is Fisery, and that the
- 4 recipient is Carol Nelson.
- 5 The same account number that we keep seeing over
- 6 and over on these documents, the 47003, is reflected on this
- 7 IRA 1099 form, and it shows a gross distribution of \$99,990,
- 8 which is the same amount that we saw on the quarterly amount
- 9 statement, as the distribution for tax year 2007.
- 10 Q Did you perform a similar analysis for both of the two-
- 11 year withdrawals for the 1ZR265 account?
- 12 A Yes, I did.
- 13 Q What was the timeframe that you saw from the funds
- 14 going from BLMIS to the IRA, and ultimately to Mrs. Nelson?
- 15 A Very short time period. Within, within a week.
- 16 Q Were there any other withdrawals from the IRA to Mrs.
- 17 Nelson, other than those from BLMIS?
- 18 A There was one other small withdrawal that was for fees,
- 19 paid to NTC.
- 20 Q Is that reflected on the demonstrative that we've been
- 21 looking at here?
- 22 A Yes.
- 23 Q What was the total amount of fees we're talking about.
- 24 A The total amount of fees in the two-year period was
- 25 \$87.

Pg 60 of 60	
Page 230	Page 232
1 Q If you could tell me if we've now traced all of the	1 INDEX
2 funds within the two-year period for the 1ZR265 account?	2
3 A Yes, I have.	3 RULINGS
4 Q Did you rely on your forensic accounting skills during	4 Page Line
5 your reconstruction of the BLMIS books and records to reach	5
6 conclusions concerning your global reconciliation, your	6 Motion to Exclude the Robert Oppenheim's
7 reconciliation of your three accounts at issue, and the	7 Testimony Granted 9 21
8 tracing of the flow of funds from those accounts during the	8
9 two-year period?	9 Motion by the Trustee to quash the subpoena
10 A Yes, I did.	10 of Mr. Picard as Trustee Sustained 13 13
11 Q Can the results of your reconstruction of the records	11
	12 Mr. Madoff Allocations Admitted 21 12
12 and reconciliation, and tracing analysis of these accounts	
13 be reconstructed or replicated by someone with your same	13
14 expertise and training?	14
15 A Yes, I believe that they can.	15
16 Q Are your methodologies generally accepted in your	16
17 profession?	17
18 A Yes.	18
19 Q And are your conclusions based on those methodologies?	19
20 A Yes, they are.	20
21 Q Thank you for your time. I have no further questions	21
22 right now.	22
23 THE COURT: All right, we'll pick up at 2:00	23
24 tomorrow. All right, thank you.	24
25 MS. CHAITMAN: Judge, can we leave things in the	25
Page 231	Page 233
1 courtroom or not?	1 CERTIFICATION
2 THE COURT: It's not a good idea. I have a	2
3 calendar tomorrow, so you should move them down to your	3 I, Sonya Ledanski Hyde, certified that the foregoing
4 respective rooms, okay?	4 transcript is a true and accurate record of the proceedings.
5 MS. CHAITMAN: Okay.	5
6 THE COURT: You can come back earlier tomorrow,	6
7 and move them back up, but they should be moved out of here	7
8 tonight, and locked up, I would think.	8 Sonya Ledanski Hyde
9 MS. CHAITMAN: Okay, so what time should we come	9
10 to bring everything in. Because you have court in the	10
11 morning, so	11
12 THE COURT: Yeah, but I mean, you can come at	12
	13
13 1:00. How long do Voll Inink	1 5
13 1:00. How long do you think 14 MS_CHAITMAN: 1:00?	14
14 MS. CHAITMAN: 1:00?	14
14 MS. CHAITMAN: 1:00? 15 THE COURT: Yeah.	15
14 MS. CHAITMAN: 1:00? 15 THE COURT: Yeah. 16 MS. CHAITMAN: Okay, thank you.	15 16
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